

**Condensed Consolidated Interim Financial Statements** [unaudited] For the three and six months ended June 30, 2020 and 2019

# **Condensed Consolidated Interim Statements of Financial Position**

In thousands of Canadian dollars, [unaudited]

	Note	June 30, 2020	December 31, 2019
ASSETS			
Non-current assets			
Investment properties	[3]	\$3,517,087	\$3,320,604
Property and equipment		7,229	7,113
Other non-current assets		_	295
		\$3,524,316	\$3,328,012
Current assets			
Cash		\$2,733	\$12,801
Rent and other receivables		4,499	9,025
Other current assets	[6]	21,933	16,099
		29,165	37,925
Assets held for sale	[4]	_	14,163
TOTAL ASSETS		\$3,553,481	\$3,380,100
EQUITY AND LIABILITIES			
Unitholders' equity	[13]	\$1,640,114	\$1,602,254
Non-controlling interest		121	113
Total Equity		\$1,640,235	\$1,602,367
Non-current liabilities			
Mortgages and loans payable	[7]	\$1,352,534	\$1,161,702
Lease liabilities	[8]	9,558	8,919
Exchangeable Units	[12]	71,859	78,668
Deferred income tax	[18]	172,391	175,048
Deferred unit-based compensation	[15]	3,908	5,363
Other non-current liabilities		200	_
		\$1,610,450	\$1,429,700
Current liabilities			
Mortgages and loans payable	[7]	199,779	276,568
Credit facilities	[9]	38,554	_
Construction loans	[10]	14,872	24,851
Accounts payable and accrued liabilities	[11]	49,591	46,614
		302,796	348,033
Total Liabilities		\$1,913,246	\$1,777,733
TOTAL EQUITY AND LIABILITIES		\$3,553,481	\$3,380,100
Commitments and contingencies	[23]		
Financial guarantees	[24]		

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Approved on behalf of the Board of Trustees

(signed)	"Karine L. MacIndoe "	
Trustee		

(signed) "Philip D. Fraser" Trustee

# Condensed Consolidated Interim Statements of Income and Comprehensive Income

In thousands of Canadian dollars, [unaudited]

		Three months en	ded June 30,	Six months e	nded June 30,
	Note	2020	2019	2020	2019
Property revenue	[16]	\$64,899	\$59,198	\$128,193	\$116,384
Property operating expenses					
Operating expenses		(9,576)	(8,647)	(19,517)	(17,671)
Utility and fuel expenses		(5,770)	(6,019)	(13,246)	(13,773)
Property taxes		(8,037)	(7,022)	(15,865)	(13,885)
		(23,383)	(21,688)	(48,628)	(45,329)
Net operating income		\$41,516	\$37,510	\$79,565	\$71,055
Other income		137	270	319	466
Financing costs	[17]	(12,293)	(11,367)	(24,878)	(23,208)
Depreciation		(169)	(168)	(316)	(325)
Administration		(3,448)	(3,436)	(7,198)	(7,299)
Fair value adjustment on unit-based compensation		(276)	87	225	(1,153)
Fair value adjustment on Exchangeable Units	[12]	(7,131)	2,535	5,994	(11,837)
Fair value adjustment on investment properties	[3]	3,638	70,440	3,646	97,835
Loss on disposition		—	(994)	_	(994)
Income before income taxes		21,974	94,877	57,357	124,540
Deferred tax recovery (expense)	[18]	(465)	(12,088)	2,654	(14,660)
Net income		\$21,509	\$82,789	\$60,011	\$109,880
Comprehensive income		\$21,509	\$82,789	\$60,011	\$109,880
Net income attributable to:					
Unitholders		21,504	82,782	60,003	109,870
Non-controlling interest		5	7	8	10
		\$21,509	\$82,789	\$60,011	\$109,880
Comprehensive income attributable to:					
Unitholders		21,504	82,782	60,003	109,870
Non-controlling interest		5	7	8	10
		\$21,509	\$82,789	\$60,011	\$109,880

See accompanying notes to the unaudited condensed consolidated interim financial statements.

# **Condensed Consolidated Interim Statements of Changes in Equity**

In thousands of Canadian dollars, [unaudited]

Six months ended June 30, 2020	Trust Units	Contributed Surplus	Retained Earnings	Non-controlling Interest	Total Equity
As at January 1, 2020	\$1,009,166	\$795	\$592,293	\$113	\$1,602,367
Units issued on exchange of Exchangeable Units	815	_	_	_	815
Distribution reinvestment plan	9,894	—	-	—	9,894
Deferred Unit-based compensation	510	_	_	_	510
Net income	_	_	60,003	8	60,011
Distributions declared and paid	_	_	(27,729)	_	(27,729)
Distributions payable	_	_	(5,633)	_	(5,633)
As at June 30, 2020	\$1,020,385	\$795	\$618,934	\$121	\$1,640,235

Six months ended June 30, 2019	Trust Units	Contributed Surplus	Retained Earnings	Non-controlling Interest	Total Equity
As at January 1, 2019	\$798,473	\$795	\$369,546	\$136	\$1,168,950
Distribution reinvestment plan	7,761	_	_	_	7,761
Deferred Unit-based compensation	679	_	_	_	679
Issued for cash	82,470	_	_	_	82,470
Net income	_	_	109,870	10	109,880
Distributions on non-controlling interest	_	_	_	(12)	(12)
Distributions declared and paid	_	_	(24,459)	_	(24,459)
Distributions payable	_	—	(5,080)	_	(5,080)
As at June 30, 2019	\$889,383	\$795	\$449,877	\$134	\$1,340,189

See accompanying notes to the unaudited condensed consolidated interim financial statements.

# **Condensed Consolidated Interim Statements of Cash Flows**

In thousands of Canadian dollars, [unaudited]

OPERATING ACTIVITIES      Net income    \$21,509    \$82,789    \$60,011    \$109,880      Add (deduct) items not affecting cash    Fair value adjustments    3,769    (73,062)    (9,865)    (84,845)      Depreciation    169    168    316    325      Amortization of deferred financing    788    740    1,532    1,636      Non-cash compensation expense    402    463    870    1,018      Deferred income taxes    465    12,088    (2,654)    14,660      Loss on disposition    -    994    -    994    -    994    Loss on disposition    -    130    1,357      Straight-line rent    (185)    -    (1339)    -    1133    -    166    (168)    -    133    -    167    133    -    167    133    -    167    133    -    168    14,6032    (3,387)    136,614    117,713    1,500    (8,496)    28,470    136,540    136,540    168,464    28,2470			Three months ended June 30,		Six months er	nded June 30,
Net income    \$21,509    \$32,789    \$60,011    \$109,880      Add (deduct) items not affecting cash		Note	2020	2019	2020	2019
Add (deduct) items not affecting cash    Fair value adjustments  3,769  (73,062)  (9,865)  (84,845)    Depreciation  169  168  316  325    Amortization of deferred financing  788  740  1,532  1,636    Non-cash compensation expense  402  463  870  1,018    Deferred income taxes  465  12,088  (2,654)  14,660    Loss on disposition  -  994  -  994    Loss on disposition  -  1994  -  994    Loss on disposition  -  1994  -  994    Loss on disposition  -  1994  -  994    Loss on disposition  -  (185)  -  (339)	OPERATING ACTIVITIES					
Fair value adjustments  3,769  (73,062)  (9,865)  (84,845)    Deprecitation  169  168  316  325    Amortization of deferred financing  788  740  1,532  1,636    Non-cash compensation expense  402  463  870  1,018    Deferred financing  -  994  -  994    Loss on disposition  -  994  -  994    Loss on derivative liability  52  118  495  312    Interest expense on Ease liability  96  -  (139)  -    Interest expense on lease liability  96  -  193  -    Interest expense on lease liability  96  -  193  -    Net change in non-cash operating activities  [20]  (719)  (7,713)  1,500  (8,496)    Cash provided by operating activities  [79]  -  (127)  -  -    Deferred financing costs paid  (793)  (2,541)  (4,032)  (3,387)    Cash paid on redemption of restricted Units  6  (46)  2  8,2470	Net income		\$21,509	\$82,789	\$60,011	\$109,880
Depreciation    169    168    316    325      Amortization of deferred financing    788    740    1,532    1,636      Non-cash compensation expense    402    463    870    1,018      Deferred income taxes    465    12,088    (2,654)    14,660      Loss on disposition    -    994    -    994      Loss on disposition    -    188    495    312      Interest expense on Exchangeable Units    698    665    1,330    1,357      Straight-line rent    (185)    -    (339)    -      Net change in non-cash operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    [20]    (791)    (7,713)    1,500    (8,387)      Pefered financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Nortgage inancing    81,763    134,500    233,353    201,570      Mortgage inancing    81,763    134,500    233,353    201,570	Add (deduct) items not affecting cash					
Amortization of deferred financing    788    740    1,532    1,636      Non-cash compensation expense    402    463    870    1,018      Deferred income taxes    465    12,088    (2,654)    14,660      Loss on disposition    -    994    -    994      Loss on disposition    -    189    -    994      Loss on disposition    -    193    -    -      Interest expense on Exchangeable Units    698    685    1,390    (8,496)      Cash provided by operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    [20]    (793)    (2,541)    (4,032)    (3,347)      Cash provide financing costs paid    (793)    (2,541)    (4,032)    (2,547)      Cash provide provide prexed	Fair value adjustments		3,769	(73,062)	(9,865)	(84,845)
Non-cash compensation expense    402    463    870    1,018      Deferred income taxes    465    12,088    (2,654)    14,660      Loss on disposition    -    994    -    994      Interest expense on Exchangeable Units    688    685    1,390    1,357      Straight-line rent    (1855    -    (1933)    -      Interest expense on lease liability    96    -    1933    -      Deferred financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Net proceeds on issuance of Units    -    (157)    -    -    (157)	Depreciation		169	168	316	325
Deferred income taxes    465    12,088    (2,654)    14,660      Loss on disposition    -    994    -    994      Loss on derivative liability    52    118    495    312      Interest expense on Exchangeable Units    698    685    1,390	Amortization of deferred financing		788	740	1,532	1,636
Loss on disposition    -    994    -    994      Loss on derivative liability    52    118    495    312      Interest expense on Exchangeable Units    698    685    1,330    1,357      Straight-line rent    (185)    -    (1339)    -      Interest expense on lesse liability    96    -    193    -      Net change in non-cash operating activities    [20]    (713)    (7713)    1,500    (8,446)      Cash provided by operating activities    [20]    (773)    (2,541)    (4,032)    (3,387)      Net proceeds on issuance of Units    6    (20)    (2,541)    (4,032)    (3,887)      Cash paid on redemption of restricted Units    -    (23)    (1,555)    (687)      Cash paid on redemption of restricted Units    -    (23)    (2,541)    (10,702)      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit faility proceeds/ (repayments)	Non-cash compensation expense		402	463	870	1,018
Loss on derivative liability    52    118    495    312      Interest expense on Exchangeable Units    698    685    1,390    1,357      Straight-line rent    (185)    –    (133)    –      Interest expense on lease liability    96    –    193    –      Net change in non-cash operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    [20]    (793)    (2,541)    (4,032)    (3,387)      Cash provided by operating activities    6    (46)    2    82,470      Cash paid on redemption of restricted Units    –    (23)    (1,555)    (687)      Cash paid on lease liabilities    (79)    –    (157)    –      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds / (repayments)    85,54    48,000    38,554    (5,350)      Proceeds from construction loans    9,411 </td <td>Deferred income taxes</td> <td></td> <td>465</td> <td>12,088</td> <td>(2,654)</td> <td>14,660</td>	Deferred income taxes		465	12,088	(2,654)	14,660
Interest expense on Exchangeable Units    698    685    1,390    1,357      Straight-line rent    (185)     (339)       Interest expense on lease liability    96     193       Net change in non-cash operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    [20]    (793)    (2,541)    (4,032)    (3,387)      ENTANCING ACTIVITIES    -    (23)    (1,595)    (687)      Cash paid on redemption of restricted Units    -    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    -    (157)    -      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments	Loss on disposition		_	994	_	994
Straight-line rent  (185)  –  (139)  –    Interest expense on lease liability  96  –  193  –    Net change in non-cash operating activities  [20]  (719)  (7,713)  1,500  (8,496)    Cash provided by operating activities  [20]  (719)  (7,713)  1,500  (8,496)    FINACING ACTIVITIES  E  527,044  \$17,270  \$53,449  \$36,841    Proveded financing costs paid  (793)  (2,541)  (4,032)  (3,387)    Net proceeds on issuance of Units  –  (23)  (1,595)  (687)    Cash paid on redemption of restricted Units  –  (23)  (1,595)  (687)    Cash paid on redemption of restricted Units  –  (13)  134,500  233,353  201,570    Mortgage financing  81,763  134,500  233,353  201,570    Mortgage principal repayments  (12,736)  (10,598)  (24,967)  (21,301)    Credit facility proceeds / (repayments)  18,554  48,000  38,554  (5,350)    Proceeds from construction loans  9,411  (9,562)  13,140	Loss on derivative liability		52	118	495	312
Interest expense on lease liability    96    –    193    –      Net change in non-cash operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    \$27,044    \$17,270    \$53,449    \$36,841      FINANCING ACTIVITIES     (4,032)    (3,387)    (4,032)    (3,387)      Net proceeds on issuance of Units    6    (46)    2    82,470      Cash paid on redemption of restricted Units    –    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    –    (157)    –      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    –    –    –    (122,120)    –      Distributions paid to	Interest expense on Exchangeable Units		698	685	1,390	1,357
Net change in non-cash operating activities    [20]    (719)    (7,713)    1,500    (8,496)      Cash provided by operating activities    \$27,044    \$17,270    \$53,449    \$36,841      FINANCING ACTIVITIES     (4,032)    (3,387)      Deferred financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Net proceeds on issuance of Units    6    (46)    2    82,470      Cash paid on redemption of restricted Units    -    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    -    (157)    -      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,01)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,550)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    -    -    -    (12,210)    -      Distributions paid to non-controlling interest	Straight-line rent		(185)	_	(339)	_
Cash provided by operating activities    \$27,044    \$17,270    \$53,449    \$36,841      FINANCING ACTIVITIES    Deferred financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Deferred financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Net proceeds on issuance of Units    6    (46)    2    82,470      Cash paid on redemption of restricted Units    -    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    -    (157)    -      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,62)    13,140    (41,197)      Construction loan repayments    -    -    (12,120)    -      Distributions to Unitholders    (13,421)    (11,921)    (24,652)    (22,678)      Cash provided by (used in) fina	Interest expense on lease liability		96	_	193	_
FINANCING ACTIVITIES    Deferred financing costs paid  (793)  (2,541)  (4,032)  (3,387)    Net proceeds on issuance of Units  6  (46)  2  82,470    Cash paid on redemption of restricted Units  -  (23)  (1,595)  (687)    Cash paid on lease liabilities  (79)  -  (157)  -    Mortgage financing  81,763  134,500  233,353  201,570    Mortgages repaid  (28,904)  (65,007)  (95,404)  (107,709)    Mortgage principal repayments  (12,736)  (10,598)  (24,967)  (21,301)    Credit facility proceeds/ (repayments)  18,554  48,000  38,554  (5,350)    Proceeds from construction loans  9,411  (9,562)  13,140  (41,197)    Construction loan repayments  -  -  (22,678)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES  -  -  -  (12,602)  (89,565)    Development of investment properties, net of debt assumed  (59,241)  <	Net change in non-cash operating activities	[20]	(719)	(7,713)	1,500	(8,496)
Deferred financing costs paid    (793)    (2,541)    (4,032)    (3,387)      Net proceeds on issuance of Units    6    (46)    2    82,470      Cash paid on redemption of restricted Units    -    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    -    (157)    -      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage repaid    (28,904)    (65,007)    (95,404)    (107,709)      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    -    -    -    (12,26)    (22,678)      Distributions to Unitholders    (13,421)    (11,921)    (24,652)    (22,678)      Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES    -	Cash provided by operating activities		\$27,044	\$17,270	\$53,449	\$36,841
Net proceeds on issuance of Units    6    (46)    2    82,470      Cash paid on redemption of restricted Units    -    (23)    (1,595)    (687)      Cash paid on lease liabilities    (79)    -    (157)    -      Mortgage financing    81,763    134,500    233,353    201,570      Mortgage repaid    (28,904)    (65,007)    (95,404)    (107,709)      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    -    -    (12,23,120)    -      Distributions paid to non-controlling interest    -    -    (12,23,120)    -      Distributions to Unitholders    (13,421)    (11,921)    (24,652)    (22,678)      Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES    Decrease/ (increas	FINANCING ACTIVITIES					
Cash paid on redemption of restricted Units  –  (23)  (1,595)  (687)    Cash paid on lease liabilities  (79)  –  (157)  –    Mortgage financing  81,763  134,500  233,353  201,570    Mortgages repaid  (28,904)  (65,007)  (95,404)  (107,799)    Mortgage principal repayments  (12,736)  (10,598)  (24,967)  (21,301)    Credit facility proceeds/ (repayments)  18,554  48,000  38,554  (5,350)    Proceeds from construction loans  9,411  (9,562)  13,140  (41,197)    Construction loan repayments  –  –  (12,20)  –    Distributions paid to non-controlling interest  –  –  (12,20)  –    Distributions to Unitholders  (13,421)  (11,921)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITES	Deferred financing costs paid		(793)	(2,541)	(4,032)	(3,387)
Cash paid on lease liabilities  (79)  –  (157)  –    Mortgage financing  81,763  134,500  233,353  201,570    Mortgage financing  (28,904)  (65,007)  (95,404)  (107,709)    Mortgage principal repayments  (12,736)  (10,598)  (24,967)  (21,301)    Credit facility proceeds/ (repayments)  18,554  48,000  38,554  (5,350)    Proceeds from construction loans  9,411  (9,562)  13,140  (41,197)    Construction loan repayments  –  –  (23,120)  –    Distributions paid to non-controlling interest  –  –  –  (12,278)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES  Decrease/ (increase) in restricted cash  1,518  3,189  366  1,186    Acquisition of investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24	Net proceeds on issuance of Units		6	(46)	2	82,470
Mortgage financing    81,763    134,500    233,353    201,570      Mortgages repaid    (28,904)    (65,007)    (95,404)    (107,709)      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    —    —    —    (22,678)      Distributions paid to non-controlling interest    —    —    —    (22,678)      Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES	Cash paid on redemption of restricted Units		_	(23)	(1,595)	(687)
Mortgages repaid    (28,904)    (65,007)    (95,404)    (107,709)      Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    —    —    (22,2678)	Cash paid on lease liabilities		(79)	-	(157)	-
Mortgage principal repayments    (12,736)    (10,598)    (24,967)    (21,301)      Credit facility proceeds/ (repayments)    18,554    48,000    38,554    (5,350)      Proceeds from construction loans    9,411    (9,562)    13,140    (41,197)      Construction loan repayments    —    —    (23,120)    —      Distributions paid to non-controlling interest    —    —    (12,20)    —      Distributions to Unitholders    (13,421)    (11,921)    (24,652)    (22,678)      Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES	Mortgage financing		81,763	134,500	233,353	201,570
Credit facility proceeds/ (repayments)  18,554  48,000  38,554  (5,350)    Proceeds from construction loans  9,411  (9,562)  13,140  (41,197)    Construction loan repayments  -  -  (23,120)  -    Distributions paid to non-controlling interest  -  -  (12)    Distributions to Unitholders  (13,421)  (11,921)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES  Investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Mortgages repaid		(28,904)	(65,007)	(95,404)	(107,709)
Proceeds from construction loans  9,411  (9,562)  13,140  (41,197)    Construction loan repayments  -  -  (23,120)  -    Distributions paid to non-controlling interest  -  -  (12)    Distributions to Unitholders  (13,421)  (11,921)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES  -	Mortgage principal repayments		(12,736)	(10,598)	(24,967)	(21,301)
Construction loan repayments  –  –  (23,120)  –    Distributions paid to non-controlling interest  –  –  (12)    Distributions to Unitholders  (13,421)  (11,921)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES	Credit facility proceeds/ (repayments)		18,554	48,000	38,554	(5,350)
Distributions paid to non-controlling interest    –    –    –    –    (12)      Distributions to Unitholders    (13,421)    (11,921)    (24,652)    (22,678)      Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES      59,241    \$87,991    (126,002)    (89,565)      Decrease/ (increase) in restricted cash    1,518    3,189    366    1,186      Acquisition of investment properties, net of debt assumed    (15,616)    (3,988)    (24,950)    (9,086)      Development of investment properties    (12,128)    (17,033)    (24,053)    (28,337)      Cash used in investing activities    (\$85,467)    (\$99,597)    (\$174,639)    (\$119,576)      Net decrease in cash    (4,622)    475    (10,068)    (1,016)      Cash, beginning of period    7,355    2,298    12,801    3,789	Proceeds from construction loans		9,411	(9,562)	13,140	(41,197)
Distributions to Unitholders  (13,421)  (11,921)  (24,652)  (22,678)    Cash provided by (used in) financing activities  \$53,801  \$82,802  \$111,122  \$81,719    INVESTING ACTIVITIES  Decrease/ (increase) in restricted cash  1,518  3,189  366  1,186    Acquisition of investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Construction loan repayments		_	_	(23,120)	_
Cash provided by (used in) financing activities    \$53,801    \$82,802    \$111,122    \$81,719      INVESTING ACTIVITIES      3,189    366    1,186      Acquisition of investment properties, net of debt assumed    (59,241)    (87,991)    (126,002)    (89,565)      Development of investment properties    (15,616)    (3,988)    (24,950)    (9,086)      Capital expenditures    (12,128)    (17,033)    (24,053)    (28,337)      Cash used in investing activities    (\$85,467)    (\$99,597)    (\$119,576)      Net decrease in cash    (4,622)    475    (10,068)    (1,016)      Cash, beginning of period    7,355    2,298    12,801    3,789	Distributions paid to non-controlling interest		_	_	—	(12)
INVESTING ACTIVITIES    Decrease/ (increase) in restricted cash  1,518  3,189  366  1,186    Acquisition of investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Distributions to Unitholders		(13,421)	(11,921)	(24,652)	(22,678)
Decrease/ (increase) in restricted cash  1,518  3,189  366  1,186    Acquisition of investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Cash provided by (used in) financing activities		\$53,801	\$82,802	\$111,122	\$81,719
Acquisition of investment properties, net of debt assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	INVESTING ACTIVITIES					
assumed  (59,241)  (87,991)  (126,002)  (89,565)    Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Decrease/ (increase) in restricted cash		1,518	3,189	366	1,186
Development of investment properties  (15,616)  (3,988)  (24,950)  (9,086)    Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789	Acquisition of investment properties, net of debt assumed		(59.241)	(87.991)	(126.002)	(89.565)
Capital expenditures  (12,128)  (17,033)  (24,053)  (28,337)    Cash used in investing activities  (\$85,467)  (\$99,597)  (\$174,639)  (\$119,576)    Net decrease in cash  (4,622)  475  (10,068)  (1,016)    Cash, beginning of period  7,355  2,298  12,801  3,789						
Cash used in investing activities    (\$85,467)    (\$99,597)    (\$174,639)    (\$119,576)      Net decrease in cash    (4,622)    475    (10,068)    (1,016)      Cash, beginning of period    7,355    2,298    12,801    3,789	Capital expenditures					
Net decrease in cash    (4,622)    475    (10,068)    (1,016)      Cash, beginning of period    7,355    2,298    12,801    3,789	Cash used in investing activities		(\$85,467)		(\$174,639)	
	-					(1,016)
Cash, end of period    \$2,733    \$2,773    \$2,733    \$2,773	Cash, beginning of period		7,355	2,298	12,801	3,789
	Cash, end of period		\$2,733	\$2,773	\$2,733	\$2,773

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### **1.** Organization of the Trust

Killam Apartment Real Estate Investment Trust ("Killam" or the "Trust") is an unincorporated open-ended mutual fund trust created pursuant to the amended and restated Declaration of Trust ("DOT"), dated November 27, 2015, under the laws of the Province of Ontario. Killam specializes in the acquisition, management and development of multi-residential apartment buildings, manufactured home communities ("MHCs") and commercial properties in Canada.

The condensed consolidated interim financial statements comprise the financial statements of Killam and its subsidiaries as at and for the three and six months ended June 30, 2020. Killam's head office operations are located at 3700 Kempt Road, Halifax, Nova Scotia, B3K 4X8.

#### 2. Significant Accounting Policies

#### (A) Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB have been omitted or condensed.

The condensed consolidated interim financial statements of the Trust for the period ended June 30, 2020 were authorized for issue in accordance with a resolution of the Board of Trustees of Killam on August 5, 2020.

#### (B) Basis of Presentation

The condensed consolidated interim financial statements of Killam have been prepared on a historical cost basis, except for investment properties, deferred unit-based compensation, a derivative liability and Exchangeable Units, which have been measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The condensed consolidated interim financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is Killam's functional currency, and all values are rounded to the nearest thousand (\$000), except per unit amounts or as noted.

The condensed consolidated interim financial statements should be read in conjunction with the most recently issued Annual Report of Killam, which includes information necessary or useful to understanding the Trust's business and financial statement presentation. In particular, Killam's significant accounting policies were presented in note 2 to the consolidated financial statements for the year ended December 31, 2019, and have been consistently applied in the preparation of these condensed consolidated interim financial statements, with the exception of the accounting changes noted in (C) below.

The operating results for the three and six months ended June 30, 2020, are not necessarily indicative of results that may be expected for the full year ending December 31, 2020, due to seasonal variations in property expenses and other factors.

The condensed consolidated interim financial statements have been prepared considering the impact that the spread of COVID-19 has and continues to have on local, national and worldwide economies. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Canadian and global stock markets have also experienced great volatility. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions. Killam has considered the negative economic outlook and cash flow difficulties that may be experienced as a result of this virus, on its tenants, suppliers and lenders. The ultimate duration and impacts of the COVID-19 pandemic are not currently known, Killam has used the best information available as at June 30, 2020, in determining its estimates and the assumptions that affect the carrying amounts of assets and liabilities, and earnings for the period. Actual results could differ from those estimates. Killam considers the estimates that could be most significantly impacted by COVID-19 to include those underlying the valuation of investment properties and the estimated credit losses on accounts receivable.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### **2.** Significant Accounting Policies (continued)

#### (C) Adoption of Accounting Standards

Amendments to IFRS 3, Definition of a Business

In October 2018, the IASB issued amendments to the definition of a business in IFRS 3 Business Combinations to help entities determine whether an acquired set of activities and assets is a business or not. The amendments clarified the minimum requirements for a business, removed the assessment of whether market participants are capable of replacing any missing elements, added guidance to help entities assess whether an acquired process is substantive, narrowed the definition of a business and of outputs, and introduced an optional fair value concentration test.

The amendments clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. They also clarify that a business can exist without including all of the inputs and processes needed to create outputs. That is, the inputs and processes applied to those inputs must have 'the ability to contribute to the creation of outputs' rather than 'the ability to create outputs'.

Prior to the amendments, IFRS 3 stated that a business need not include all of the inputs or processes that the seller used in operating that business, 'if market participants are capable of acquiring the business and continuing to produce outputs, for example, by integrating the business with their own inputs and processes'. The reference to such integration is now deleted from IFRS 3 and the assessment must be based on what has been acquired in its current state and condition.

The amendments specify that if a set of activities and assets does not have outputs at the acquisition date, an acquired process must be considered substantive only if: (a) it is critical to the ability to develop or convert acquired inputs into outputs; and (b) the inputs acquired include both an organized workforce with the necessary skills, knowledge, or experience to perform that process, and other inputs that the organized workforce could develop or convert into outputs. In contrast, if a set of activities and assets has outputs at that date, an acquired process must be considered substantive if: (a) it is critical to the ability to continue producing outputs and the acquired inputs include an organized workforce with the necessary skills, knowledge, or experience to perform that process; or (b) it significantly contributes to the ability to continue producing outputs and either is considered unique or scarce, or cannot be replaced without significant cost, effort or delay in the ability to continue producing outputs.

The amendments narrowed the definition of outputs to focus on goods or services provided to customers, investment income (such as dividends or interest) or other income from ordinary activities. The definition of a business in Appendix A of IFRS 3 was amended accordingly.

The amendments introduced an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. Entities may elect to apply the concentration test on a transaction-by-transaction basis. The test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. If the test is met, the set of activities and assets is determined not to be a business and no further assessment is needed. If the test is not met, or if an entity elects not to apply the test, a detailed assessment must be performed applying the normal requirements in IFRS 3.

Killam applied these amendments prospectively beginning on January 1, 2020, to transactions or other events that occur on or after the date of application. The application of these amendments did not have a significant impact on Killam's condensed consolidated interim financial statements.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## **3.** Investment Properties

As at June 30, 2020

Segment	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, beginning of period	\$2,874,407	\$202,431	\$157,572	\$46,867	\$39,327	\$3,320,604
Fair value adjustment on investment properties	16,077	(824)	(7,642)	_	(4,000)	3,611
Acquisitions	126,936	4,009	_	_	_	130,945
Capital expenditures	19,982	840	1,303	21,413	2,342	45,880
Transfer between apartment and commercial segment	9,475	_	(9,475)	_	_	_
Transfer from land for development	_	_	_	3,649	(3,649)	_
Transfer from held for sale	_	_	_	_	14,214	14,214
Impact of change in right-of-use asset	626	12	_	_	_	638
Interest capitalized on IPUC and land for development	_	_	_	830	365	1,195
Balance, end of period	\$3,047,503	\$206,468	\$141,758	\$72,759	\$48,599	\$3,517,087

#### As at December 31, 2019

Segment	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, beginning of year	\$2,432,273	\$153,509	\$122,835	\$37,163	\$61,028	\$2,806,808
Fair value adjustment on investment properties	208,624	38,540	(1,549)	774	(1,663)	244,726
Acquisitions	149,654	3,985	32,124	_	6,200	191,963
Transfer from IPUC	36,215	_	_	(36,215)	_	_
Capital expenditures	62,317	5,016	4,162	29,341	5,700	106,536
Transfer from land for development	_	_	_	15,050	(15,050)	_
Transfer to held for sale	(15,099)	_	_	_	(18,401)	(33 <i>,</i> 500)
Impact of change in right-of-use asset	423	1,381	_	_	_	1,804
Interest capitalized on IPUC and land for development	_	_	_	754	1,513	2,267
Balance, end of year	\$2,874,407	\$202,431	\$157,572	\$46,867	\$39,327	\$3,320,604

During the six months ended June 30, 2020, Killam acquired the following properties:

Property	Location	Acquisition Date	Ownership Interest	Property Type	Purchase Price <sup>(1)</sup>
Christie Point	Victoria, BC	15-Jan-20	100%	Apartment	\$54,000
9 Carrington	Halifax, NS	31-Jan-20	100%	Apartment	8,800
Domaine Parlee	Shediac, NB	23-Mar-20	100%	MHC	3,950
1325 Hollis	Halifax, NS	31-Mar-20	100%	Apartment	3,700
Crossing at Belmont	Langford, BC	30-Apr-20	100%	Apartment	60,000
Total Acquisitions					\$130,450

<sup>(1)</sup> Purchase price does not include transaction costs.

During the three and six months ended June 30, 2020, Killam capitalized salaries of \$0.9 million and \$1.9 million (three and six months ended June 30, 2019 - \$1.0 million and \$1.8 million), as part of its project improvement, suite renovation and development programs. For the three and six months ended June 30, 2020, interest costs associated with the general corporate borrowings used to fund development were capitalized to the respective development projects using Killam's weighted average borrowing rate of 2.82% (June 30, 2019 - 3.04%). Interest costs associated with development specific loans were capitalized to the respective developments using the actual borrowing rate associated with the loan.

Investment properties with a fair value of \$3.3 billion as at June 30, 2020 (December 31, 2019 - \$3.1 billion), have been pledged as collateral against Killam's mortgages, construction loan and credit facilities.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## **3.** Investment Properties (continued)

#### Valuation Basis

Using the direct income capitalization method, the apartment properties were valued using cap-rates in the range of 3.5% to 8.0%, applied to a stabilized net operating income ("SNOI") of \$142.8 million (December 31, 2019 - 3.5% to 8.00% and \$137.0 million), resulting in an overall weighted average effective cap-rate of 4.73% (December 31, 2019 - 4.76%). The stabilized occupancy rates used in the calculation of SNOI were in the range of 92.5% to 99.0% (December 31, 2019 - 93.5% to 99.0%). Using the direct income capitalization method, the MHC properties were valued using cap-rates in the range of 5.0% to 6.5%, applied to a SNOI of \$11.3 million (December 31, 2019 - 5.0% to 6.5% and \$10.0 million), resulting in an overall weighted average effective cap-rate of 5.64% (December 31, 2019 - 5.65%). The stabilized occupancy rate used in the calculation of SNOI was 97.8% (December 31, 2019 - 97.8%). Using a discounted cash flow model, the stabilized commercial properties were valued using key inputs determined by management based on review of asset performance and comparable assets in relevant markets.

Killam reviewed its valuation of investment properties in light of COVID-19 as at June 30, 2020. It is not possible to forecast with certainty the duration and full scope of the economic impact of COVID-19 and other consequential changes on Killam's business and operations, both in the short term and in the long term. In the long-term scenario the aspects which could be impacted include rental rates, occupancy and cap-rates which would impact the underlying valuation of investment properties.

Investment property valuations are most sensitive to changes in the cap-rate. The cap-rate assumptions for the investment properties are included in the following table by region:

	June 30, 2020			Decer	mber 31, 20	19
	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average
Apartments	3.50%	8.00%	4.73%	3.50%	8.00%	4.76%
Halifax	3.75%	5.60%	4.50%	3.75%	5.60%	4.49%
Moncton	4.99%	7.00%	5.53%	4.99%	7.00%	5.54%
Fredericton	5.00%	6.00%	5.71%	5.00%	6.00%	5.72%
Saint John	5.75%	6.25%	6.04%	5.75%	6.25%	6.04%
St. John's	5.00%	6.00%	5.62%	5.00%	6.00%	5.63%
Charlottetown	5.28%	6.00%	5.77%	5.28%	6.00%	5.77%
Ontario	3.50%	5.00%	4.04%	3.50%	5.08%	4.06%
British Columbia	4.08%	4.08%	4.22%	_	_	_
Alberta	4.47%	5.00%	4.64%	4.47%	5.00%	4.69%
Other Atlantic	5.75%	8.00%	6.66%	5.75%	8.00%	6.65%
MHCs	5.00%	6.50%	5.64%	5.00%	6.50%	5.65%
Ontario	5.00%	6.50%	5.96%	5.00%	6.50%	5.96%
Nova Scotia	5.00%	6.00%	5.30%	5.00%	6.00%	5.30%
New Brunswick	5.19%	6.50%	5.72%	5.80%	6.50%	6.06%
Newfoundland	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%

#### **Fair Value Sensitivity**

The following table summarizes fair value sensitivity of Killam's income-producing investment properties:

Cap-rate Sensitivity Increase/ (Decrease)	Fair Value of Investment Properties	Effective Weighted Average	Fair Value Variance	% Change
(0.50)%	\$3,748,531	4.40%	\$352,802	10%
(0.25)%	3,544,337	4.65%	148,608	4%
—%	3,395,729	4.90%	_	—%
0.25%	3,196,447	5.15%	(199,282)	(6)%
0.50%	3,047,038	5.40%	(348,691)	(10)%

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## 4. Assets Held for Sale

Killam determined that a parcel of land for development located in Calgary, AB, previously classified as held for sale no longer met the criteria for this classification and reclassified the land to investment properties. During the second quarter, Killam recognized a \$4.0 million fair value loss on the property, resulting in a carrying value of \$10.2 million (Killam's 40% interest).

#### 5. Joint Operations and Investments in Joint Venture

Killam has interests in three properties (seven buildings), two development projects and land for future development that are subject to joint control and are joint operations. Accordingly, the condensed consolidated interim statements of financial position and condensed consolidated interim statements of income and comprehensive income include Killam's rights to and obligations for the related assets, liabilities, revenue and expenses. As at June 30, 2020, the fair value of the investment properties subject to joint control was \$271.4 million (December 31, 2019 - \$261.2 million).

## 6. Other Current Assets

As at	June 30, 2020	December 31, 2019
Restricted cash	\$6,228	\$6,594
Deposits	3,290	4,433
Prepaid expenses	12,393	5,060
Inventory	22	12
	\$21,933	\$16,099

Restricted cash consists of security deposits and property tax reserves. Deposits consist of funds held in trust for future acquisitions. Inventory relates to manufactured homes for which sales have not closed at quarter-end.

## 7. Mortgages and Loans Payable

As at	June 30, 20	20	December 31, 2019		
	Weighted Average Interest	Debt Balance	Weighted Average Interest	Debt Balance	
Mortgages and loans payable					
Fixed rate	2.83%	\$1,541,513	2.90%	\$1,427,470	
Variable rate	3.13%	10,800	4.63%	10,800	
Total		\$1,552,313		\$1,438,270	
Current		199,779		276,568	
Non-current		1,352,534		1,161,702	
		\$1,552,313		\$1,438,270	

Mortgages are collateralized by a first charge on the properties of Killam and vendor mortgages are collateralized by either a second charge on the property or a general corporate guarantee.

As at June 30, 2020, unamortized deferred financing costs of \$34.7 million (December 31, 2019 - \$32.2 million) and mark-to-market adjustments on mortgages assumed on acquisitions of \$0.04 million (December 31, 2019 - \$0.01 million) are netted against mortgages and loans payable.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## 7. Mortgages and Loans Payable (continued)

Estimated future principal payments and maturities required to meet mortgage obligations by the 12 month period ending June 30, are as follows:

	Principal Amount	% of Total Principal
2021	\$199,779	12.6%
2022	264,831	16.7%
2023	225,222	14.2%
2024	219,192	13.8%
2025	214,917	13.5%
Subsequent to 2025	463,005	29.2%
	\$1,586,946	100.0%
Unamortized deferred financing costs	(\$34,671)	
Unamortized mark-to-market adjustments	\$38	
	\$1,552,313	

## 8. Lease Liabilities

Balance, December 31, 2019	\$8,919
Net change in lease liabilities	639
Balance, June 30, 2020	\$9,558

As at June 30, 2020, the right-of-use assets and lease liabilities are \$9.6 million (June 30, 2019 - \$7.2 million). The right-of-use assets are classified as part of investment properties and the lease liabilities are classified in other liabilities on the condensed consolidated interim statement of financial position. The total lease payments for the three and six months ended June 30, 2020, were \$0.08 million and \$0.2 million (June 30, 2019 - \$0.03 million and \$0.06 million).

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 9. Credit Facilities

Killam has access to two credit facilities with credit limits of \$70.0 million (\$90.0 million with the accordion feature) and \$10.0 million (December 31, 2019 - \$70.0 million and \$5.0 million) that can be used for acquisition and general business purposes.

The \$70.0 million facility bears interest at prime plus 70 bps on prime rate advances or 170 bps over bankers' acceptances ("BAs"). The facility includes a \$30.0 million demand revolver and a \$40.0 million committed revolver as well as an accordion option to increase the \$70.0 million facility by an additional \$20.0 million. The agreement includes certain covenants and undertakings with which Killam was in compliance as at June 30, 2020. The facility expires in December 2020 and Killam has a one year extension option on the facility.

The \$10.0 million demand facility bears interest at prime plus 125 bps on advances and 135 bps on issuance of letters of credit in addition to 50 bps per annum. The agreement includes certain covenants and undertakings with which Killam was in compliance as at June 30, 2020.

As at June 30, 2020	Maximum Loan Amount <sup>(1)</sup>	Amount Drawn	Letters of Credit	Amount Available
\$70.0 million facility	\$90,000	\$35,000	-	\$55,000
\$10.0 million facility	10,000	3,554	1,332	5,114
Total	\$100,000	\$38,554	\$1,332	\$60,114

As at December 31, 2019	Maximum Loan Amount <sup>(1)</sup>	Amount Drawn	Letters of Credit	Amount Available
\$70.0 million facility	\$90,000	_	_	\$90,000
\$5.0 million facility	5,000	_	1,282	3,718
Total	\$95,000	\$—	\$1,282	\$93,718

<sup>(1)</sup> Maximum loan includes a \$20.0 million accordion option, for which collateral is pledged.

## **10.** Construction Loans

As at June 30, 2020, Killam had access to three variable rate non-revolving demand construction loans, for the purpose of financing development projects, totaling \$71.7 million. As at June 30, 2020, \$14.9 million was drawn on the construction loans (December 31, 2020 - \$24.9 million). Payments are made monthly on an interest-only basis. The weighted-average contractual interest rate on amounts outstanding is 2.85% (December 31, 2019 - 3.32%). Once construction is complete and rental targets achieved, the construction loans will be repaid in full and replaced with conventional mortgages.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### **11.** Accounts Payable and Accrued Liabilities

As at	June 30, 2020	December 31, 2019
Accounts payable and other accrued liabilities	\$30,985	\$28,960
Distributions payable	5,865	5,668
Mortgage interest payable	3,394	3,202
Security deposits	9,347	8,784
	\$49,591	\$46,614

## 12. Exchangeable Units

	Number of Exchangeable Units	Value
Balance, December 31, 2019	4,153,520	\$78 <i>,</i> 668
Exchangeable Units exchanged for Trust Units	(52,000)	(815)
Fair value adjustment	-	(5,994)
Balance, June 30, 2020	4,101,520	\$71,859

The Exchangeable Units are non-transferable, but are exchangeable, on a one-for-one basis, into Killam Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on these Exchangeable Units in an amount equivalent to the distributions that would have been made had the Units been exchanged for Killam Trust Units.

## 13. Unitholders' Equity

By virtue of Killam being an open-ended mutual fund Trust, unitholders of Trust Units are entitled to redeem their Trust Units at any time at prices determined and payable in accordance with the conditions specified in Killam's DOT. As a result, under IFRS, Trust Units are defined as financial liabilities; however, for the purposes of financial statement classification and presentation, the Trust Units may be presented as equity instruments as they meet the puttable instrument exemption under IAS 32.

All Trust Units outstanding are fully paid, have no par value and are voting Trust Units. The DOT authorizes the issuance of an unlimited number of Trust Units. Trust Units represent a unitholder's proportionate undivided beneficial interest in Killam. No Trust unit has any preference or priority over another. No unitholder has or is deemed to have any right of ownership in any of the assets of Killam. Each unit confers the right to one vote at any meeting of unitholders and to participate pro rata in any distributions and, on liquidation to a pro rata share of the residual net assets remaining after preferential claims thereon of debtholders.

Unitholders have the right to redeem their Units at the lesser of (i) 90% of the market price of the Trust Unit (market price is defined as the weighted average trading price of the previous 10 trading days) and (ii) the most recent closing market price (closing market price is defined as the weighted average trading price on the specified date) at the time of the redemption. The redemption price will be satisfied by cash, up to a limit of \$50 thousand for all redemptions in a calendar month, or a note payable. For the six months ended June 30, 2020, no unitholders redeemed Units.

	Number of Trust Units	Value
Balance, December 31, 2019	97,863,244	\$1,009,166
Distribution reinvestment plan	526,898	9,894
Restricted Trust Units redeemed	65,839	510
Units issued on exchange of Exchangeable Units	52,000	815
Balance, June 30, 2020	98,507,981	\$1,020,385

The Units issued and outstanding are as follows:

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## 13. Unitholders' Equity (continued)

#### Distribution Reinvestment Plan ("DRIP")

Killam's DRIP allows unitholders to acquire additional Units of the Trust through the reinvestment of distributions on their Units. Unitholders who participate in the DRIP receive additional Units equal to 3% of the Units reinvested. Units issued with the DRIP are issued directly from the Trust at a price based on the 10-day volume weighted average closing price of the Toronto Stock Exchange ("TSX") preceding the relevant distribution date, which typically is on or about the 15<sup>th</sup> day of the month following the distribution declaration.

## 14. Distributions

Killam paid distributions to its unitholders during 2020 in accordance with its DOT. Distributions declared by the Board of Trustees were paid monthly, on or about the 15<sup>th</sup> day of each month.

For the three and six months ended June 30, 2020, the distributions declared related to the Trust Units were \$16.9 million and \$33.4 million (three and six months ended June 30, 2019 - \$15.2 million and \$29.5 million). For the three and six months ended June 30, 2020, distributions declared related to the Exchangeable Units were \$0.7 million and \$1.4 million (three and six months ended June 30, 2019 - \$0.7 million and \$1.4 million). The distributions on the Exchangeable Units are recorded in financing costs.

## 15. Deferred Unit-based Compensation

Restricted Trust Units ("RTUs") are awarded to members of the senior executive team and director-level employees as a percentage of their compensation. The Trust also grants RTUs subject to performance conditions under the RTU Plan for certain senior executives. Non-executive members of the Board of Trustees have the right to receive a percentage of their annual retainer in the form of RTUs.

The number of RTUs awarded are based on the volume weighted average price of all Trust Units traded on the TSX for the five trading days immediately preceding the date on which the compensation is awarded. The RTUs earn distributions based on the same distributions paid on the Trust Units, and such distributions translate into additional RTUs. The initial RTUs, and RTUs acquired through distribution reinvestment, are credited to each person's account and are not issued to the employee or Board member until they redeem such RTUs. For employees, the RTUs will be redeemed and paid out in Trust Units by December 31 of the year in which the RTUs have vested. Effective Q3-2017, RTUs issued to Trustees will be redeemed and paid, in the issuance of Trust Units, upon retirement from the Board.

The RTUs subject to performance conditions will be subject to both internal and external measures consisting of both absolute and relative performance over a three-year period. Killam accounts for the RTUs subject to performance conditions under the fair value method of accounting, and uses the Monte-Carlo simulation pricing model to determine the fair value, which allows for the incorporation of the market based performance hurdles that must be met before the RTUs subject to performance conditions vest.

The RTUs are considered a financial liability because there is a contractual obligation for the Trust to deliver Trust Units (which are accounted for as liabilities, but presented as equity instruments under IAS 32) upon conversion of the RTUs. The RTUs are measured at fair value with changes flowing through the condensed consolidated interim statements of income and comprehensive income. The fair value of the vested RTUs as at June 30, 2020, is \$3.9 million, which includes \$0.9 million related to RTUs subject to performance conditions (June 30, 2019 - \$5.4 million and \$1.2 million). For the three and six months ended June 30, 2020, compensation expense of \$0.4 million and \$1.0 million (three and six months ended June 30, 2019 - \$0.5 million and \$1.0 million) has been recognized in respect of the RTUs.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## **15.** Deferred Unit-based Compensation (continued)

The details of the RTUs issued are shown below:

	202	0	201	2019	
For the six months ended June 30,	Number of RTUs	Weighted Average Issue Price	Number of RTUs	Weighted Average Issue Price	
Outstanding, beginning of period	364,875	\$14.72	403,730	\$13.12	
Granted	108,891	19.62	93,325	17.32	
Redeemed	(124,385)	12.78	(75,396)	12.60	
Forfeited	(1,635)	18.68	(1,529)	12.83	
Additional Restricted Trust Unit distributions	6,507	18.38	7,774	18.08	
Outstanding, end of period	354,253	\$16.95	427,904	\$14.21	

## 16. Revenue

In accordance with IFRS 15, Management has evaluated the lease and non-lease components of its revenue and has determined the following allocation:

	For the three months er	For the three months ended June 30,		For the six months ended June 30,		
	2020	2019	2020	2019		
Rental revenue	\$46,727	\$42,622	\$92,299	\$83,797		
Property expense recoveries	15,576	14,208	30,766	27,932		
Ancillary revenue	2,596	2,368	5,128	4,655		
	\$64,899	\$59,198	\$128,193	\$116,384		

## **17.** Financing Costs

	Three months ended June 30,		Six months ende	d June 30,
	2020	2019	2020	2019
Mortgage, loan and construction loan interest	\$11,082	\$10,239	\$21,905	\$20,429
Interest on credit facilities	202	89	539	538
Interest on exchangeable units	698	685	1,390	1,357
Amortization of deferred financing costs	788	740	1,532	1,636
Amortization of fair value adjustments on assumed debt	(5)	34	19	75
Unrealized loss on derivative liability	52	118	495	312
Interest on lease liabilities	96	72	193	145
Capitalized interest	(620)	(610)	(1,195)	(1,284)
	\$12,293	\$11,367	\$24,878	\$23,208

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 18. Deferred Income Tax

Trusts that satisfy the REIT Exemption are excluded from the specified investment flow-through ("SIFT") definition and therefore will not be subject to taxation under the SIFT Rules. Effective December 31, 2019, Killam qualified for the REIT Exemption and continues to meet the REIT Exemption as at June 30, 2020, and is therefore not subject to taxation to the extent that income is distributed to unitholders. However, this exemption does not extend to the corporate subsidiaries of Killam that are taxable legal entities. For the three and six months ended June 30, 2020, the deferred tax expense relates to the corporate subsidiary entity of the REIT.

## 19. Segmented Information

For investment properties, discrete financial information is provided on a property-by-property basis to members of executive management, which collectively comprise the chief operating decision maker ("CODM"). The individual properties are aggregated into segments with similar economic characteristics such as the nature of the property, vacancy rates, long-term growth rates and other characteristics. Management considers that this is best achieved by aggregating into apartments, MHCs and other segments. Consequently, Killam is considered to have three reportable segments, as follows:

- •Apartment segment acquires, operates, manages and develops multi-family residential properties across Canada;
- •MHC segment acquires and operates MHC communities in Ontario and Eastern Canada; and
- •Commercial segment includes seven commercial properties.

Killam's administration costs, other income, financing costs, depreciation, fair value adjustments, loss on disposition and deferred tax expense are not reported to the CODM on a segment basis.

The accounting policies of these reportable segments are the same as those described in the summary of significant accounting policies described in note 2 to the consolidated financial statements for the year ended December 31, 2019. Reportable segment performance is analyzed based on NOI. The operating results, and selected assets and liabilities, of the reportable segments are as follows:

Three months ended June 30, 2020	Apartments	MHCs	Commercial	Total
Property revenue	\$56,618	\$4,528	\$3,753	\$64,899
Property operating expenses	(20,099)	(1,368)	(1,916)	(23,383)
Net operating income	\$36,519	\$3,160	\$1,837	\$41,516
Three months ended June 30, 2019	Apartments	MHCs	Commercial	Total
Property revenue	\$51,552	\$4,434	\$3,212	\$59,198
Property operating expenses	(18,697)	(1,465)	(1,526)	(21,688)
Net operating income	\$32,855	\$2,969	\$1,686	\$37,510

Six months ended June 30, 2020	Apartments	MHCs	Commercial	Total
Property revenue	\$112,708	\$7,727	\$7,758	\$128,193
Property operating expenses	(41,788)	(2,856)	(3,984)	(48,628)
Net operating income	\$70,920	\$4,871	\$3,774	\$79,565
Six months ended June 30, 2019	Apartments	MHCs	Commercial	Total
Property revenue	\$102,584	\$7,543	\$6,257	\$116,384
Property operating expenses	(39,370)	(2,923)	(3,036)	(45,329)
Net operating income	\$63,214	\$4,620	\$3,221	\$71,055

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

## **19.** Segmented Information (continued)

Selected Statement of financial position items<sup>(1)</sup>

As at June 30, 2020	Apartments	MHCs	Commercial	Total
Total Investment Properties	\$3,168,861	\$206,468	\$141,758	\$3,517,087
Mortgages payable/construction loans	\$1,456,942	\$80,803	\$29,440	\$1,567,185
As at December 31, 2019	Apartments	MHCs	Commercial	Total
Investment properties	\$2,960,601	\$202,431	\$157,572	\$3,320,604
Mortgages payable/construction loans	\$1,357,680	\$75,577	\$29,864	\$1,463,121

<sup>(1)</sup> Total investment properties for the Apartments segment includes IPUC and land held for development.

## **20.** Supplemental Cash Flow Information

	Three months ended June 30,		Six months ended June 3	
	2020	2019	2020	2019
Net income items related to investing and financing activities				
Interest paid on mortgages payable and other	\$11,079	\$10,685	\$21,925	\$20,763
Interest paid on credit facilities	202	89	539	538
	\$11,281	\$10,774	\$22,464	\$21,301
Net change in non-cash operating assets and liabilities				
Rent and other receivables	(\$407)	(\$931)	\$4,526	(\$286)
Other current assets	181	(4,562)	(6,003)	(7,203)
Accounts payable and other liabilities	(493)	(2,220)	2,977	(1,007)
	(\$719)	(\$7,713)	\$1,500	(\$8,496)

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 21. Financial Instruments and Financial Risk Management Objectives and Policies

Killam's principal financial liabilities consist of mortgages, credit facilities, construction loans and trade payables. The main purpose of these financial liabilities is to finance investment properties and operations. Killam has various financial assets, such as tenant receivables, which arise directly from its operations.

#### Fair Value of Financial Instruments

Fair value is the amount that would be received in the sale of an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of interest-bearing financial assets and liabilities is determined by discounting the contractual principal and interest payments at estimated current market interest rates for the instrument. Current market rates are determined by reference to current benchmark rates for similar term and current credit spreads for debt with similar terms and risks. The fair values of the Trust's financial instruments were determined as follows:

(i) the fair values of the mortgages payable are estimated based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts Killam might pay or receive in actual market transactions;

(ii) the fair value of the deferred unit-based compensation and the Exchangeable Units is estimated at the reporting date, based on the closing market price of the Trust Units listed on the TSX. The performance based RTUs are determined using a pricing model. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in estimates could significantly affect fair values;

(iii) the fair value of the derivative is calculated based on an estimate of the mid-market arbitrage-free price of the swap. The arbitrage-free price comprises the present value of the future rights and obligations between two parties to receive or deliver future cash flows or exchange other assets or liabilities. Future obligations are valued as the sum of the present values as of the valuation date of contractually fixed future amounts and expected variable future amounts, the expected size of which is calculated from the projected levels of underlying variables. Future rights are valued as the sum of the present values of the expected values of contingent future amounts, the existence and size of which are calculated from the projected levels of underlying variables.

The significant financial instruments and their carrying values as at June 30, 2020, and December 31, 2019, are as follows:

As at	June 3	December 31, 2019		
Classification	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial assets carried at FVTPL:				
Derivative asset	\$—	\$—	\$295	\$295
Financial liabilities carried at amortized cost:				
Mortgages and loans payable	\$1,552,313	\$1,644,663	\$1,438,270	\$1,478,413
Financial liabilities carried at FVTPL:				
Exchangeable Units	\$71,859	\$71,859	\$78,668	\$78,668
Derivative liability <sup>(1)</sup>	\$200	\$200	\$—	\$—
Deferred unit-based compensation	\$3,908	\$3,908	\$5,363	\$5,363

<sup>(1)</sup> The \$0.2 million derivative liability is included in other non-current liabilities within the condensed consolidated interim statements of financial position (December 31, 2019 - \$0.3 million derivative asset included in other non-current assets).

The interest rates used to discount the estimated cash flows, when applicable, are based on the five-year government yield curve at the reporting date, plus an adequate credit spread, and were as follows:

As at	June 30, 2020	December 31, 2019
Mortgages - Apartments	1.38%	2.59%
Mortgages - MHCs	2.58%	3.84%

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 21. Financial Instruments and Financial Risk Management Objectives and Policies (continued)

#### Assets and Liabilities Measured at Fair Value

Fair value measurements recognized in the condensed consolidated interim statements of financial position are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.

Level 3: Valuation techniques for which any significant input is not based on observable market data.

The fair value hierarchy of assets and liabilities measured at fair value on a recurring basis in the condensed consolidated interim statements of financial position is as follows:

As at	June 30, 2020			Dece	mber 31, 2019	9
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets						
Investment properties	-	_	\$3,517,087	_	_	\$3,320,604
Derivative asset	-	_	-	_	\$295	_
Liabilities						
Exchangeable Units	_	\$71 <i>,</i> 859	_	_	\$76,668	_
Derivative liability	_	\$200	_	\$—	_	_
Deferred unit-based compensation	_	\$2,997	\$911	_	\$3,987	\$1,376

Transfers between levels in the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no transfers of assets or liabilities between Level 1, Level 2 and Level 3 during the three and six months ended June 30, 2020.

#### **Risk Management**

Killam may enter into derivative transactions, primarily interest rate swap contracts to manage interest rate risk arising from fluctuations in bond yields, as well as natural gas and oil swap contracts to manage price risk arising from fluctuations in these commodities. It is, and has been, Killam's policy that no speculative trading in derivatives shall be undertaken. The main risks arising from Killam's financial instruments are interest rate risk, credit risk and liquidity risk. These risks are managed as follows:

#### (i) Interest Rate Risk

Killam is exposed to interest rate risk as a result of its mortgages and loans payable; however, this risk is mitigated through Management's strategy to structure the majority of its mortgages in fixed-term arrangements, as well as, at times, entering into cash flow hedges. Killam also structures its financings so as to stagger the maturities of its debt, minimizing the exposure to interest rate volatility in any one year.

As at June 30, 2020, \$64.3 million of Killam's debt had variable interest rates, including two construction loans totaling \$14.9 million, amounts drawn on its credit facilities of \$38.6 million and two demand loans totaling \$10.8 million. These loans and facilities have interest rates of prime plus 0.55% - 1.0% (December 31, 2019 - prime plus 0.55% - 1.0%) and consequently, Killam is exposed to short-term interest rate risk on these loans.

Killam's fixed mortgage debt, which matures in the next 12 months, totals \$143.0 million. Assuming these mortgages are refinanced at similar terms, except at a 100 bps increase in interest rates, financing costs would increase by \$1.4 million per year.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 21. Financial Instruments and Financial Risk Management Objectives and Policies (continued)

#### (ii) Credit Risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease term commitments. Killam mitigates the risk of credit loss through the diversification of its existing portfolio and limiting its exposure to any one tenant.

Credit assessments are conducted for all prospective tenants and Killam also obtains a security deposit to assist in potential recoveries. In addition, receivables balances are monitored on an ongoing basis. Killam's bad debt expense experience has historically been less than 0.4% of revenue. None of Killam's tenants account for more than 5% of the tenant receivables as at June 30, 2020 or 2019.

Killam has considered the cash flow difficulties that may be experienced by commercial and residential tenants due to the impact of COVID-19 and the probability of default. Killam has reached agreements with a number of commercial tenants under the Canadian Emergency Commercial Rent Assistance (CECRA) program as well as rent deferral agreements to minimize credit losses in the event of default, recording a reduction in commercial revenue of \$0.1 million during Q2-2020 related to the program. Killam continues to assist residential tenants on a case by case basis dependent upon need. The maximum exposure to credit risk is the carrying amount of each class of financial assets.

#### (iii) Liquidity Risk

Management manages Killam's cash resources based on financial forecasts and anticipated cash flows. Killam structures its financing so as to stagger the maturities of its debt, thereby minimizing Killam's exposure to liquidity risk in any one year. In addition, Killam's apartments qualify for Canadian Mortgage and Housing Corporation ("CMHC") insured debt, reducing the refinancing risk upon mortgage maturities.

Killam's MHCs do not qualify for CMHC insured debt; however, MHCs have access to conventional mortgage debt. Management does not anticipate liquidity concerns on the maturity of its mortgages as funds continue to be accessible in the multi-residential sector.

The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Trust for future periods.

During the six months ended June 30, 2020, Killam refinanced \$101.7 million of maturing apartment mortgages with new mortgages totaling \$116.9 million, generating net proceeds of \$15.2 million. In addition, during the six months ended June 30, 2020 Killam refinanced \$9.8 million of maturing MHC mortgages with new mortgages totaling \$13.8 million, generating net proceeds of \$4.0 million. The following table presents the principal payments (excluding interest) and maturities of Killam's liabilities for the next five years and thereafter:

For the twelve months ending June 30,	Mortgage and loans payable	Construction loans	Credit facilities	Total
2021	\$199,779	\$14,872	38,554	\$253,205
2022	264,831	_	_	264,831
2023	225,222	_	_	225,222
2024	219,192	_	_	219,192
2025	214,917	_	_	214,917
Thereafter	463,005	_	_	463,005
	\$1,586,946	\$14,872	\$38,554	\$1,640,372

<sup>(1)</sup> Killam's \$70 million credit facility expires in December 2020, however Killam has a one year extension option on the facility.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 22. Capital Management

The primary objective of Killam's capital management is to ensure a healthy capital structure to support the business and maximize unitholder value. Killam manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, Killam may adjust the distribution payment to unitholders, issue additional Units, issue debt securities or adjust mortgage financing on properties.

Killam's primary measure of capital management is the total debt to total assets ratio. Killam's strategy, as outlined in the operating policies of its DOT, is for its overall indebtedness not to exceed 70% of total assets. However, Killam's long-term target is to manage overall indebtedness to be below 50%. The calculation of the total debt to total assets is summarized as follows:

As at	June 30, 2020	December 31, 2019
Mortgages and loans payable	\$1,552,313	\$1,438,270
Credit facilities	\$38,554	\$—
Construction loans	\$14,872	\$24,851
Total interest bearing debt	\$1,605,739	\$1,463,121
Total assets (1)	\$3,543,923	\$3,371,477
Total debt as a percentage of total assets	45.3%	43.4%

<sup>(1)</sup> Excludes right of use asset of \$9.6 million as at June 30, 2020 (December 31, 2019 \$8.7 million).

The above calculation is sensitive to changes in the fair value of investment properties, in particular, cap-rate changes. The quantitative sensitivity analysis shown below illustrates the value increase or decrease in Killam's debt to asset ratio given the change in the noted input:

Cap-rate Sensitivity	Fair Value of		Total Debt as % of	
Increase/ (Decrease)	Investment Properties	Total Assets	Total Assets	Change (bps)
(0.50)%	\$3,748,531	\$3,896,725	41.2%	(410)
(0.25)%	\$3,544,337	\$3,692,531	43.5%	(180)
—%	\$3,395,729	\$3,543,923	45.3%	_
0.25%	\$3,208,216	\$3,349,432	47.9%	250
0.50%	\$3,047,038	\$3,195,232	50.3%	500

## **23.** Commitments and Contingencies

Killam is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of Killam. However, actual outcomes may differ from Management's expectations.

Killam is committed to acquire a 50% interest in development land located in Ottawa, Ontario, for \$4.3 million. This transaction closed on July 30, 2020.

Killam owns a 10% interest of a planned four-phase 829-unit development project in Calgary, Alberta. At the completion of construction of the first phase, which is expected to be completed in Q1-2021, and the achievement of certain conditions of Phase 1, Killam has a \$55.0 million commitment in place to purchase three, four-storey apartment buildings, containing 233 residential units.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

#### 24. Financial Guarantees

Killam is the guarantor on a joint and several basis for certain mortgage debt held through its joint operations. As at June 30, 2020, the maximum potential obligation resulting from these guarantees is \$84.1 million, related to long term mortgage financing (December 31, 2019 - \$85.1 million). The loans held through its joint operations are secured by a first ranking mortgage over the associated investment properties. Killam's portion of the total mortgages for these properties are recorded as a mortgage liability on the condensed consolidated interim statements of financial position.

Management has reviewed the contingent liability associated with its financial guarantee contracts and, as at June 30, 2020, determined that a provision is not required to be recognized in the condensed consolidated interim statements of financial position (December 31, 2019 - \$nil).

#### **25.** Comparative Figures

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted for the current period. Killam reclassified on the condensed consolidated interim statement of income and comprehensive income, bad debt expense and recovery of \$0.06 million and \$0.2 million from "property revenue" to "operating expenses" to reflect the nature of these expenses for the three and six months ended June 30, 2019.

## 26. Related Party Transactions

Killam has construction management and development agreements with APM Construction ("APM") and MacLean Contracting Ltd. ("MacLean"), companies owned by a Trustee of Killam, to provide construction services related to the Shorefront apartment development and reconstruction of the Harley Street apartment building in PEI. APM will be paid a market rate development and construction management fee. For the three and six months ended June 30, 2020, these companies were paid \$0.8 million and \$1.9 million (June 30, 2019 - \$0.2 million and \$0.5 million) for development related costs. This included \$0.1 million and \$0.2 million in construction management fees for the three and six months ended June 30, 2020 (June 30, 2019 - \$0.1 million and \$0.05 million).

Killam owns a 50% interest in two commercial properties located at 3700 & 3770 Kempt Road in Halifax, NS, the remaining 50% interest in these properties is owned by a company owned by an executive and Trustee of Killam. These properties are managed by an arm's length third party. Killam's head office occupies approximately 23,000 square feet of one of the buildings with base rent of approximately \$13.00 per square foot, of which 50% is paid to the related party based on the ownership interest.

## 27. Subsequent Events

On July 15, 2020, Killam announced a distribution of \$0.05667 per unit, payable on August 17, 2020, to unitholders of record on July 31, 2020.

On July 15, 2020, Killam acquired a commercial building, adjacent Killam's head office building, located in Halifax, NS, for \$2.5 million.

On July 29, 2020, Killam closed a public offering of 4,036,500 trust units at a price of \$17.10 for gross proceeds of \$69.0 million.

On July 30, 2020, Killam acquired a 50% interest in a parcel of land for development in Ottawa, Ontario, to jointly develop a 168unit apartment building, for \$4.3 million. Subsequent to the closing of the acquisition Killam invested an additional \$9.8 million to reflect Killam's portion of the development costs completed to date.