

Condensed Consolidated Interim Financial Statements [unaudited] For the three months ended March 31, 2024 and 2023

Condensed Consolidated Interim Statements of Financial Position

In thousands of Canadian dollars, [unaudited]

	Note	March 31, 2024	December 31, 2023
ASSETS			
Non-current assets			
Investment properties	[4]	\$5,159,081	\$5,027,806
Property and equipment		10,396	9,854
Other non-current assets	[7]	6,475	6,475
		\$5,175,952	\$5,044,135
Current assets			
Cash and cash equivalents		\$10,398	\$14,087
Rent and other receivables		7,297	7,544
Residential inventory		4,456	4,671
Other current assets	[7]	19,850	14,677
		42,001	40,979
Assets held for sale	[5]	19,150	_
TOTAL ASSETS		\$5,237,103	\$5,085,114
EQUITY AND LIABILITIES			
Unitholders' equity	[13]	\$2,595,756	\$2,482,600
Total Equity		\$2,595,756	\$2,482,600
Non-current liabilities			
Mortgages and loans payable	[8]	\$1,684,803	\$1,735,020
Lease liabilities		12,541	11,889
Deferred income tax	[18]	295,944	278,975
Deferred unit-based compensation	[15]	4,537	5,728
		\$1,997,825	\$2,031,612
Current liabilities			
Mortgages and loans payable	[8]	415,760	369,423
Credit facilities	[9]	61,717	40,877
Construction loans	[10]	37,593	29,675
Accounts payable and accrued liabilities	[11]	56,027	60,919
Exchangeable Units	[12]	72,425	70,008
		643,522	570,902
Total Liabilities		\$2,641,347	\$2,602,514
TOTAL EQUITY AND LIABILITIES		\$5,237,103	\$5,085,114
Commitments and contingencies	[24]		
Financial guarantees	[25]		

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Approved on behalf of the Board of Trustees

(signed) "Karine L. MacIndoe"	(signed) "Philip D. Fraser"
Trustee	Trustee

Condensed Consolidated Interim Statements of Income and Comprehensive Income

In thousands of Canadian dollars, [unaudited]

		Three months ended March		
	Note	2024	2023	
Property revenue	[16]	\$87,505	\$84,895	
Property operating expenses				
Operating expenses		(13,331)	(13,468)	
Utility and fuel expenses		(9,299)	(10,806)	
Property taxes		(9,855)	(9,806)	
		(32,485)	(34,080)	
Net operating income		\$55,020	\$50,815	
Other income		540	354	
Financing costs	[17]	(19,423)	(16,861)	
Depreciation		(266)	(136)	
Administration		(5,294)	(4,785)	
Fair value adjustment on unit-based compensation	[15]	(54)	153	
Fair value adjustment on Exchangeable Units	[12]	(2,417)	(3,547)	
Fair value adjustment on investment properties	[4]	116,294	66,759	
Loss on disposition		(191)	(350)	
Income before income taxes		144,209	92,402	
Deferred tax expense	[18]	(16,969)	(8,942)	
Net income and comprehensive income		\$127,240	\$83,460	
Comprehensive income		\$127,240	\$83,460	
Net income attributable to:				
Unitholders		127,240	83,456	
Non-controlling interest		_	4	
		\$127,240	\$83,460	
Comprehensive income attributable to:				
Unitholders		127,240	83,456	
Non-controlling interest		_	4	
		\$127,240	\$83,460	

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Changes in Equity

In thousands of Canadian dollars, [unaudited]

Three months ended March 31, 2024	Trust Units	Contributed Surplus	Retained Earnings	Total Equity
As at January 1, 2024	\$1,377,413	\$732	\$1,104,455	\$2,482,600
Distribution reinvestment plan	6,156	_	_	6,156
Deferred Unit-based compensation	683	_	_	683
Net income	_	_	127,240	127,240
Distributions declared and paid	_	_	(13,944)	(13,944)
Distributions payable	_	_	(6,979)	(6,979)
As at March 31, 2024	\$1,384,252	\$732	\$1,210,772	\$2,595,756

Three months ended March 31, 2023	Trust Units	Contributed Surplus	Retained Earnings	Non-controlling Interest (1)	Total Equity
As at January 1, 2023	\$1,351,307	\$795	\$921,067	\$162	\$2,273,331
Distribution reinvestment plan	6,314	_	_	_	6,314
Deferred Unit-based compensation	570	_	_	_	570
Net income	_	_	83,456	4	83,460
Distributions declared and paid	_	_	(13,777)	_	(13,777)
Distributions payable	_	_	(6,900)	_	(6,900)
As at March 31, 2023	\$1,358,191	\$795	\$983,846	\$166	\$2,342,998

⁽¹⁾ Killam acquired the remaining non-controlling interest balance as at September 30, 2023.

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Cash Flows

In thousands of Canadian dollars, [unaudited]

		Three months end	led March 31,
	Note	2024	2023
OPERATING ACTIVITIES			
Net income		\$127,240	\$83,460
Add (deduct) items not affecting cash			
Fair value adjustments		(113,823)	(63,365)
Depreciation		266	136
Amortization of deferred financing		922	887
Non-cash compensation expense		832	735
Deferred income tax expense		16,969	8,942
Amortization of fair value adjustments on assumed mortgages		57	50
Interest expense on lease liability		160	98
Loss on derivative financial instruments		_	96
Loss on disposition		191	350
Straight-line rent		(31)	113
Net change in non-cash operating activities	[20]	(9,074)	495
Cash provided by operating activities		\$23,709	\$31,997
FINANCING ACTIVITIES			
Deferred financing costs paid		(1,581)	(3,828)
Cash paid on redemption of restricted Units		(1,395)	(906)
Cash paid on lease liabilities		(382)	(82)
Mortgage financing		21,965	100,118
Mortgages repaid		(8,240)	(15,322)
Mortgage principal repayments		(17,002)	(17,778)
Credit facility proceeds (repayments)		20,840	(34,742)
Proceeds from construction loans		7,918	9,642
Construction loan repayments		_	(30,096)
Distributions paid to non-controlling interest		_	4
Distributions to Unitholders		(14,747)	(14,329)
Cash provided by (used in) financing activities		\$7,376	(\$7,319)
INVESTING ACTIVITIES			
Change in restricted cash		(788)	(1,012)
Acquisition of investment properties, net of debt assumed		(14,151)	_
Proceeds on disposition of investment properties, net of transaction costs		2,400	6,498
Proceeds on disposition of property and equipment		73	_
Repayment on loan receivable		100	_
Development of investment properties		(5,815)	(12,412)
Capital expenditures		(16,593)	(17,747)
Cash used in investing activities		(\$34,774)	(\$24,673)
Net increase in cash		(3,689)	5
Cash and Cash Equivalents, beginning of period		14,087	9,150
Cash and Cash Equivalents, end of period		\$10,398	\$9,155

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

1. Organization of the Trust

Killam Apartment Real Estate Investment Trust ("Killam" or the "Trust") is an unincorporated open-ended mutual fund trust created pursuant to the amended and restated Declaration of Trust ("DOT"), dated November 27, 2015, under the laws of the Province of Ontario. Killam specializes in the acquisition, management and development of multi-residential apartment buildings, manufactured home communities ("MHCs") and commercial properties in Canada.

The condensed consolidated interim financial statements comprise the financial statements of Killam and its subsidiaries as at and for the three months ended March 31, 2024. Killam's head office operations are located at 3700 Kempt Road, Halifax, Nova Scotia, B3K 4X8.

2. Significant Accounting Policies

(A) Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB have been omitted or condensed.

The condensed consolidated interim financial statements of the Trust for the period ended March 31, 2024 were authorized for issue in accordance with a resolution of the Board of Trustees of Killam on May 7, 2024.

(B) Basis of Presentation

The condensed consolidated interim financial statements of Killam have been prepared on a historical cost basis, except for investment properties, deferred unit-based compensation and Exchangeable Units, which have been measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The condensed consolidated interim financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is Killam's functional currency, and all values are rounded to the nearest thousand (\$000), except per unit amounts or as noted. The operating results for the three months ended March 31, 2024, are not necessarily indicative of results that may be expected for the full year ending December 31, 2024, due to seasonal variations in property expenses and other factors.

The condensed consolidated interim financial statements should be read in conjunction with the most recently issued consolidated financial statements, which includes information necessary or useful to understanding the Trust's business and financial statement presentation. In particular, Killam's significant accounting policies were presented in note 2 to the consolidated financial statements for the year ended December 31, 2023, and have been consistently applied in the preparation of these condensed consolidated interim financial statements, except for the adoption of new standards effective as at January 1, 2024, as detailed below:

Amendments to IAS 1, Presentation of Financial Statements, Amendments to Classification of Liabilities as Current or Non-Current

In January 2020 and October 2022, the IASB issued amendments to IAS 1, *Presentation of Financial Statements* to specify the requirements for classifying liabilities as current or non-current. The amendments clarify the definition of a right to defer settlement, clarify what is meant by settlement, and specify that the conditions that exist at the end of the reporting period are those that will be used to determine if a right to defer settlement of a liability exists. Killam adopted the amendments as at January 1, 2024. As a result, Exchangeable Units have been reclassified from non-current to current on Killam's interim statements of financial positions as at March 31, 2024, and December 31, 2023.

Judgements and Estimates

The condensed consolidated interim financial statements have been prepared considering the impact of the current inflationary economic environment, impact of rising interest rates and potential for government intervention and how increased uncertainty could impact the valuation of investment properties. Killam has used the best information available as at March 31, 2024, in determining its estimates and the assumptions that affect the carrying amounts of assets and liabilities, and earnings for the period. Actual results could differ from those estimates. Killam considers the estimates that could be most significantly impacted to include those underlying the valuation of investment properties and the estimated credit losses on accounts receivable.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

3. Future Accounting Policy Changes

The following new or amended accounting standards under IFRS have been issued or revised by the IASB; however, they are not yet effective and as such have not been applied to the condensed consolidated interim financial statements.

Presentation and Disclosure in Financial Statements ("IFRS 18")

In April 2024, the IASB issued IFRS 18. The objective of the new standard is to improve comparability and transparency of communication in financial statements. This standard introduces new requirements on presentation and disclosure within the statement of profit or loss, and also requires disclosure of management-identified performance measures and includes new requirements for aggregation and disaggregation of financial information based on the identified 'roles' of the primary financial statements and the notes. The standard is effective for Killam's annual periods beginning after January 1, 2027, with early adoption permitted. To assess the impact of this new standard, Killam has formed an internal working group and continues to progress on its in-depth assessment of IFRS 18 and the impact on its consolidated financial statements. Killam intends to adopt the new standard on the required effective date with restatement of the prior period comparatives.

4. Investment Properties

As at March 31, 2024

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, beginning of period	\$4,538,075	\$215,396	\$168,421	\$44,621	\$61,293	\$5,027,806
Fair value adjustment on investment properties	114,999	1,881	(586)	_	_	116,294
Acquisitions	11,226	_	_	_	3,031	14,257
Dispositions	_	_	_	_	(2,365)	(2,365)
Transfer from land for development to IPUC	_	_	_	7,127	(7,127)	_
Capital expenditures	13,722	236	1,050	4,617	1,596	21,221
Transfer from inventory	265	_	_	_	_	265
Transfer to assets held for sale	(19,150)	_	_	_	_	(19,150)
Interest capitalized on IPUC and land for development	_	_	_	354	399	753
Balance, end of period	\$4,659,137	\$217,513	\$168,885	\$56,719	\$56,827	\$5,159,081

As at December 31, 2023

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, beginning of year	\$4,250,263	\$223,619	\$163,910	\$135,196	\$39,813	\$4,812,801
Fair value adjustment on investment properties	191,624	(14,779)	(724)	3,751	(5,693)	174,179
Acquisitions	66,539	_	_	_	_	66,539
Dispositions	(168,670)	_	_	_	_	(168,670)
Transfer from IPUC	113,660	_	_	(136,314)	22,654	_
Capital expenditures	83,606	6,556	5,235	39,257	2,953	137,607
Transfer from inventory	1,053	_	_	_	_	1,053
Interest capitalized on IPUC and land for development	_	_	_	2,731	1,566	4,297
Balance, end of year	\$4,538,075	\$215,396	\$168,421	\$44,621	\$61,293	\$5,027,806

During the three months ended March 31, 2024, Killam acquired the following properties:

Property	Location	Acquisition Date	•	operty Type	Units	Purchase Price (1)
5 & 35 Harlington Cres	Halifax, NS	31-Jan-24	100% Ap	partment	50	\$11,000
425 5 St SW ⁽²⁾	Calgary, AB	20-Feb-24	100% La	nd for development	N/A	\$3,000
Total Acquisitions					50	\$14,000

⁽¹⁾ Purchase price does not include transaction costs.

⁽²⁾ Killam owned a 40% interest in this property, and now owns 100% after purchasing the remaining interest.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

4. Investment Properties (continued)

During the three months ended March 31, 2024, Killam completed the following disposition:

Property	Location	Disposition Date	Ownership Interest	Property Type	Units	Sale Price	Net Cash Proceeds ⁽¹⁾
Plaza 54	Calgary, AB	20-Feb-24	40%	Land for development	N/A	\$2,400	\$2,400
Total Dispositions						\$2,400	\$2,400

⁽¹⁾ Net cash proceeds do not include transaction costs.

During the three months ended March 31, 2024, Killam capitalized salaries of \$1.9 million (three months ended March 31, 2023 – \$1.7 million), as part of its project improvement, suite renovation and development programs. For the three months ended March 31, 2024, interest costs associated with the general corporate borrowings used to fund development were capitalized to the respective development projects using Killam's weighted average borrowing rate of 3.38% (March 31, 2023 – 3.06%). Interest costs associated with development specific loans were capitalized to the respective developments using the actual borrowing rate associated with the loan. Investment properties with a fair value of \$5.0 billion as at March 31, 2024 (December 31, 2023 – \$4.8 billion), have been pledged as collateral against Killam's mortgages, construction loan and credit facilities.

Valuation Basis

Using the direct income capitalization method, the apartment properties were valued using cap rates in the range of 4.00% to 6.50%, applied to a stabilized net operating income ("SNOI") of \$215.3 million (December 31, 2023 – 4.00% to 6.50% and \$209.2 million), resulting in an overall weighted average effective cap rate of 4.62% (December 31, 2023 – 4.62%). The stabilized occupancy rates used in the calculation of SNOI were in the range of 97.0% to 99.0% (December 31, 2023 – 97.0% to 99.0%). Using the direct income capitalization method, the MHC properties were valued using cap rates in the range of 5.50% to 6.75%, applied to a SNOI of \$12.8 million (December 31, 2023 – 5.50% to 6.75% and \$12.7 million), resulting in an overall weighted average effective cap rate of 6.04% (December 31, 2023 – 6.04%). The stabilized occupancy rate used in the calculation of SNOI was 98.3% (December 31, 2023 – 98.3%).

The commercial properties were valued using the discounted cash flow (DCF) method. Fair value is estimated using assumptions regarding benefits and liabilities of ownership over the asset's life, including a terminal value. This method involves the projection of stabilized cash flows on each individual property, with market derived discount rates and terminal capitalization rates applied to the stabilized cash flow to establish the present value of the income stream associated with the asset. Using a discounted cash flow model, the stabilized commercial properties were valued using key inputs determined by management based on review of asset performance and comparable assets in relevant markets. The weighted average discount rate applied in the period was 7.69% (December 31, 2023 – 7.69%).

Killam reviewed its valuation of investment properties in light of higher inflation and increased borrowing costs as at March 31, 2024. It is not possible to forecast with certainty the duration and full scope of the economic impact of current inflationary pressures and other consequential changes on Killam's business and operations, both in the short-term and in the long-term. In the long-term scenario the aspects which could be impacted include rental rates, occupancy, expense growth and cap rates which would impact the underlying valuation of investment properties. Killam has applied judgement in estimating the valuation given the uncertainties surrounding the economic impact of higher inflation and increased borrowing costs.

Investment property valuations are most sensitive to changes in the cap rate. The cap rate assumptions for the investment properties are included in the following table by segment:

	Ma	rch 31, 2024		December 31, 2023		
	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average
Apartments	4.00%	6.50%	4.62%	4.00%	6.50%	4.62%
Halifax	4.00%	5.70%	4.52%	4.00%	5.70%	4.52%
Ontario	4.00%	5.00%	4.10%	4.00%	5.00%	4.10%
Moncton	4.25%	5.50%	5.02%	4.25%	5.50%	5.02%
Fredericton	5.10%	5.35%	5.20%	5.10%	5.35%	5.20%
Saint John	5.25%	5.35%	5.33%	5.25%	5.35%	5.33%
Alberta	4.75%	5.00%	4.85%	4.75%	5.00%	4.85%
St. John's	5.25%	6.50%	5.62%	5.25%	6.50%	5.61%
Charlottetown	5.25%	5.75%	5.59%	5.25%	5.75%	5.59%
British Columbia	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
MHCs	5.50%	6.75%	6.04%	5.50%	6.75%	6.04%

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

4. Investment Properties (continued)

Fair Value Sensitivity

The following table summarizes the impact of changes in capitalization rates and stabilized NOI on the fair value of Killam's investment properties:

		Change in Stabilized NOI (1)						
		(2.00)%	(1.00)%	-%	1.00%	2.00%		
	(0.50)%	\$489,068	\$545,827	\$602,587	\$659,346	\$716,105		
Change in Capitalization Rate	(0.25)%	177,163	230,739	284,316	337,893	391,470		
	-%	(101,467)	(50,734)	_	50,734	101,467		
	0.25%	(351,893)	(303,715)	(255,537)	(207,359)	(159,181)		
	0.50%	(578,205)	(532,336)	(486,467)	(440,598)	(394,729)		

⁽¹⁾ Includes Killam's apartment and MHC portfolios, which are valued using the direct income capitalization method, and commercial assets valued using the discounted cash flow approach. The sensitivity for commercial assets is calculated using an implied capitalization rate based on the stabilized NOI of the properties.

5. Assets held for sale

As at March 31, 2024, Killam determined that one investment property met the criteria for classification as assets held for sale totalling \$19.2 million. Management received an offer to purchase the property, and the sale was considered to be highly probable as at March 31, 2024. The property is expected to be disposed of in the second quarter of 2024.

6. Joint Operations and Investments in Joint Venture

Killam has interests in properties and land for future development that are subject to joint control and are joint operations. Accordingly, the condensed consolidated interim statements of financial position and condensed consolidated interim statements of income and comprehensive income include Killam's rights to and obligations for the related assets, liabilities, revenue and expenses. As at March 31, 2024, the fair value of the investment properties subject to joint control was \$382.1 million (December 31, 2023 – \$375.0 million).

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

7. Cash and Cash Equivalents and Other Current and Non-Current Assets

Cash and Cash Equivalents

As at March 31, 2024, Killam had \$10.4 million (December 31, 2023 – \$14.1 million) in cash and cash equivalents, consisting of \$3.6 million in operating cash and \$6.8 million in security deposits (December 31, 2023 – \$7.4 million and \$6.7 million).

Other Current Assets

As at	March 31, 2024	December 31, 2023
Restricted cash	\$2,030	\$1,242
Deposits	1,514	1,672
Prepaid expenses	12,281	7,638
Loan receivable	4,025	4,125
	\$19,850	\$14,677

Restricted cash consists of property tax reserves. Deposits may include funds held in trust for future acquisitions. Prepaid expenses consists primarily of prepaid property taxes and insurance.

Other Current and Non-Current Assets

As at March 31, 2024, other current assets included a loan receivable of \$4.0 million (December 31, 2023 – \$4.1 million) from its 25% joint owner of Royalty Crossing. The loan receivable bears interest at 6.5% to be paid monthly and full repayment of the loan is due within 36 months from the initial advance in June 2021. Other non-current assets included three loans receivable totalling \$6.5 million (December 31, 2023 – \$6.5 million) related to property dispositions in 2023. The loans receivable bear interest at 5.0%–7.0% and full repayment of the loans are due within 24–60 months from the initial advances.

8. Mortgages and Loans Payable

As at	March 31, 20	024	December 31,	December 31, 2023	
	Weighted Average Interest	Debt Balance	Weighted Average Interest	Debt Balance	
Mortgages and loans payable					
Fixed rate	3.23%	\$2,100,563	3.22%	\$2,104,443	
Total		\$2,100,563		\$2,104,443	
Current		415,760		369,423	
Non-current		1,684,803		1,735,020	
		\$2,100,563		\$2,104,443	

Mortgages are collateralized by a first or second charge on the properties of Killam. As at March 31, 2024, unamortized deferred financing costs of \$44.1 million (December 31, 2023 – \$43.4 million) and mark-to-market adjustments on mortgages assumed on acquisitions of \$0.9 million (December 31, 2023 – \$1.0 million) are netted against mortgages and loans payable.

Estimated future principal payments and maturities required to meet mortgage obligations by the 12 month period ending March 31, are as follows:

	Principal Amount	% of Total Principal
2025	\$415,760	19.4%
2026	372,427	17.3%
2027	278,843	13.0%
2028	272,405	12.7%
2029	336,508	15.7%
Subsequent to 2029	469,661	21.9%
	\$2,145,604	100.0%
Unamortized deferred financing costs	(\$44,103)	
Unamortized mark-to-market adjustments	(\$938)	
	\$2,100,563	

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

9. Credit Facilities

Killam has access to two credit facilities with credit limits of \$155.0 million (\$175.0 million with the accordion feature) and \$25.0 million (December 31, 2023 – \$155.0 million (\$175.0 million with the accordion feature) and \$25.0 million) that can be used for acquisition and general business purposes.

The \$155.0 million facility bears interest at prime plus 55 bps on prime rate advances, or 155 bps over bankers' acceptances ("BAs"). The facility includes a \$30.0 million demand revolver and a \$125.0 million committed revolver, as well as an accordion option to increase the \$155.0 million facility by an additional \$20.0 million. The agreement includes certain covenants and undertakings with which Killam was in compliance as at March 31, 2024. This facility matures December 16, 2024, and includes a one-year extension option.

The \$25.0 million demand facility bears interest at prime plus 75 bps on advances and 135 bps on issuance of letters of credit, in addition to 50 bps per annum. The agreement includes certain covenants and undertakings with which Killam was in compliance as at March 31, 2024.

As at March 31, 2024	Maximum Loan Amount ⁽¹⁾	Amount Drawn	Letters of Credit	Amount Available
\$155.0 million facility	\$175,000	\$46,000	_	\$129,000
\$25.0 million facility	25,000	15,717	1,642	7,641
Total	\$200,000	\$61,717	\$1,642	\$136,641
As at December 31, 2023	Maximum Loan Amount ⁽¹⁾	Amount Drawn	Letters of Credit	Amount Available
\$155.0 million facility	\$175,000	\$30,000	_	\$145,000
\$25.0 million facility	25,000	10,877	1,735	12,388
Total	\$200,000	\$40,877	\$1,735	\$157,388
<u> </u>	-			

⁽¹⁾ Maximum loan includes a \$20.0 million accordion option.

10. Construction Loans

As at March 31, 2024, Killam had access to three variable rate and one fixed rate non-revolving demand construction loans totalling \$92.7 million for the purpose of financing development and property expansion projects. As at March 31, 2024, \$37.6 million was drawn on the construction loans (December 31, 2023 – \$29.7 million). Payments are made monthly on an interest-only basis. The weighted average contractual interest rate on amounts outstanding for the three months ended March 31, 2024, was 5.78% (December 31, 2023 – 6.31%). Once construction is complete and rental targets achieved, the construction loans are expected to be repaid in full and replaced with conventional mortgages.

11. Accounts Payable and Accrued Liabilities

As at	March 31, 2024	December 31, 2023
Accounts payable and other accrued liabilities	\$29,801	\$35,308
Distributions payable	7,206	7,187
Mortgage interest payable	5,411	5,362
Security deposits	13,609	13,062
	\$56,027	\$60,919

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

12. Exchangeable Units

	Number of Exchangeable Units	Value
Balance, December 31, 2023	3,898,020	70,008
Fair value adjustment	_	2,417
Balance, March 31, 2024	3,898,020	\$72,425

The Exchangeable Units are non-transferable, but are exchangeable, on a one-for-one basis, into Killam Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on these Exchangeable Units in an amount equivalent to the distributions that would have been made had the Units been exchanged for Killam Trust Units.

13. Unitholders' Equity

By virtue of Killam being an open-ended mutual fund Trust, unitholders of Trust Units are entitled to redeem their Trust Units at any time at prices determined and payable in accordance with the conditions specified in Killam's DOT. As a result, under IFRS, Trust Units are defined as financial liabilities; however, for the purposes of financial statement classification and presentation, the Trust Units may be presented as equity instruments as they meet the puttable instrument exemption under IAS 32.

All Trust Units outstanding are fully paid, have no par value and are voting Trust Units. The DOT authorizes the issuance of an unlimited number of Trust Units. Trust Units represent a unitholder's proportionate undivided beneficial interest in Killam. No Trust Unit has any preference or priority over another. No unitholder has or is deemed to have any right of ownership in any of the assets of Killam. Each Unit confers the right to one vote at any meeting of unitholders and to participate pro rata in any distributions and, on liquidation to a pro rata share of the residual net assets remaining after preferential claims thereon of debtholders.

Unitholders have the right to redeem their Units at the lesser of (i) 90% of the market price of the Trust Unit (market price is defined as the weighted average trading price of the previous 10 trading days) and (ii) the most recent closing market price (closing market price is defined as the weighted average trading price on the specified date) at the time of the redemption. The redemption price will be satisfied by cash, up to a limit of \$50 thousand for all redemptions in a calendar month, or a note payable. For the three months ended March 31, 2024, no unitholders redeemed Units.

The Units issued and outstanding are as follows:

	Number of Trust Units	Value
Balance, December 31, 2023	118,298,478	\$1,377,413
Distribution reinvestment plan	327,877	6,156
Restricted Trust Units redeemed	63,156	683
Balance, March 31, 2024	118,689,511	\$1,384,252

Distribution Reinvestment Plan ("DRIP")

Killam's DRIP allows unitholders to acquire additional Units of the Trust through the reinvestment of distributions on their Units. Unitholders who participate in the DRIP receive additional Units equal to 3% of the Units reinvested. Units issued with the DRIP are issued directly from the Trust at a price based on the 10-day volume weighted average closing price of the Toronto Stock Exchange ("TSX") preceding the relevant distribution date, which typically is on or about the 15th day of the month following the distribution declaration.

Normal Course Issuer Bid

In May 2022, Killam announced that the TSX had accepted Killam's notice of intention to make a normal course issuer bid for its Trust Units, whereby Killam could acquire up to 3,000,000 Trust Units commencing on June 2, 2022, and ending on June 1, 2023. Killam renewed its normal course issuer bid to acquire up to 3,000,000 Trust Units effective June 22, 2023, which will expire June 21, 2024. All purchases of Trust Units are made through the facilities of the TSX at the market price of the Trust Units at the time of acquisition. Daily repurchases by Killam are limited to 55,257 Trust Units, other than block purchase exemptions. Any Trust Units acquired will be cancelled.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

14. Distributions

Killam pays distributions to its unitholders in accordance with its DOT. Distributions declared by the Board of Trustees are paid monthly, on or about the 15th day of each month.

For the three months ended March 31, 2024, the distributions declared related to the Trust Units were \$20.9 million (three months ended March 31, 2023 – \$20.7 million). For the three months ended March 31, 2024, distributions declared related to the Exchangeable Units were \$0.7 million (three months ended March 31, 2023 – \$0.7 million). The distributions on the Exchangeable Units are recorded in financing costs.

15. Deferred Unit-based Compensation

Restricted Trust Units ("RTUs") are awarded to members of the senior executive team and director-level employees as a percentage of their compensation. The Trust also grants RTUs subject to performance conditions under the RTU Plan for certain senior executives. Non-executive members of the Board of Trustees have the right to receive a percentage of their annual retainer in the form of RTUs.

The number of RTUs awarded are based on the volume weighted average price of all Trust Units traded on the TSX for the five trading days immediately preceding the date on which the compensation is awarded. The RTUs earn distributions based on the same distributions paid on the Trust Units, and such distributions translate into additional RTUs. The initial RTUs, and RTUs acquired through distribution reinvestment, are credited to each person's account and are not issued to the employee or Board member until they redeem such RTUs. For employees, the RTUs will be redeemed and paid out in Trust Units by December 31 of the year in which the RTUs have vested. RTUs issued to Trustees will be redeemed and paid, in the issuance of Trust Units, upon retirement from the Board.

The RTUs subject to performance conditions will be subject to both internal and external measures consisting of both absolute and relative performance over a three-year period. Killam accounts for the RTUs subject to performance conditions under the fair value method of accounting, and uses the Monte-Carlo simulation pricing model to determine the fair value, which allows for the incorporation of the market based performance hurdles that must be met before the RTUs subject to performance conditions vest.

The RTUs are considered a financial liability because there is a contractual obligation for the Trust to deliver Trust Units (which are accounted for as liabilities, but presented as equity instruments under IAS 32) upon conversion of the RTUs. The RTUs are measured at fair value with changes flowing through the condensed consolidated interim statements of income and comprehensive income. The fair value of the vested RTUs as at March 31, 2024, is \$4.5 million, which includes \$1.4 million related to RTUs subject to performance conditions (December 31, 2023 – \$5.7 million and \$2.1 million). For the three months ended March 31, 2024, compensation expense of \$0.8 million (three months ended March 31, 2023 – \$0.7 million) has been recognized in respect of the RTUs.

The details of the RTUs issued are shown below:

	Three months ended March 31, 2024		Year ended December 31, 2023	
	Number of RTUs	Weighted Average Issue Price	Number of RTUs	Weighted Average Issue Price
Outstanding, beginning of period	441,666	\$19.24	366,485	\$19.44
Granted	180,858	19.31	154,101	18.19
Redeemed	(134,553)	19.61	(95,097)	18.19
Forfeited	_	_	(768)	19.29
Additional Restricted Trust Unit distributions	4,733	18.82	16,945	17.60
Outstanding, end of period	492,704	\$19.15	441,666	\$19.24

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

16. Revenue

In accordance with IFRS 15, Management has evaluated the lease and non-lease components of its revenue and has determined the following allocation:

	Three months ended	Three months ended March 31,	
	2024		
Rental revenue (1)	\$64,754	\$61,973	
Property expense recoveries	19,251	19,526	
Ancillary revenue	3,500	3,396	
	\$87,505	\$84,895	

⁽¹⁾ Includes base rent, realty taxes and insurance recoveries, which are outside the scope of IFRS 15.

17. Financing Costs

	Three months ended March 31,		
	2024	2023	
Mortgage, loan and construction loan interest	\$17,251	\$14,704	
Interest on credit facilities	1,104	1,509	
Interest on Exchangeable Units	682	682	
Amortization of deferred financing costs	922	887	
Amortization of fair value adjustments on assumed debt	57	50	
Unrealized loss on derivative liability	-	96	
Interest on lease liabilities	160	98	
Capitalized interest	(753)	(1,165)	
	\$19,423	\$16,861	

18. Deferred Income Taxes

Trusts that satisfy the REIT Exemption are excluded from the specified investment flow-through ("SIFT") definition and therefore will not be subject to taxation under the SIFT Rules. Effective December 31, 2023, Killam qualified for the REIT Exemption and continues to meet the REIT Exemption as at March 31, 2024, and is therefore not subject to taxation to the extent that income is distributed to unitholders. However, this exemption does not extend to the corporate subsidiaries of Killam that are taxable legal entities. For the three months ended March 31, 2024, the deferred tax expense relates to the corporate subsidiary entity of the REIT.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

19. Segmented Information

For investment properties, discrete financial information is provided on a property-by-property basis to members of executive management, which collectively comprise the chief operating decision maker ("CODM"). The individual properties are aggregated into segments with similar economic characteristics such as the nature of the property, vacancy rates, long-term growth rates and other characteristics. Management considers that this is best achieved by aggregating into apartments, MHCs and commercial segments. Consequently, Killam is considered to have three reportable segments, as follows:

- Apartment segment acquires, operates, manages and develops multi-family residential properties across Canada;
- •MHC segment acquires and operates MHC communities in Ontario and Eastern Canada; and
- Commercial segment acquires and operates stand-alone commercial properties in Ontario, Nova Scotia and Prince Edward Island. The segment includes eight commercial properties.

Killam's administration costs, other income, financing costs, depreciation, fair value adjustments, loss on disposition and deferred tax expense are not reported to the CODM on a segment basis.

The accounting policies of these reportable segments are the same as those described in the summary of significant accounting policies described in note 2 to the consolidated financial statements for the year ended December 31, 2023. Reportable segment performance is analyzed based on net operating income. The operating results, and selected assets and liabilities, of the reportable segments are as follows:

Three months ended March 31, 2024	Apartments	MHCs	Commercial	Total
Property revenue	\$78,183	\$3,818	\$5,504	\$87,505
Property operating expenses	(28,527)	(1,596)	(2,362)	(32,485)
Net operating income	\$49,656	\$2,222	\$3,142	\$55,020
Three months ended March 31, 2023	Apartments	MHCs	Commercial	Total
Property revenue	\$76,099	\$3,658	\$5,138	\$84,895
Property operating expenses	(30,102)	(1,699)	(2,279)	(34,080)
Net operating income	\$45,997	\$1,959	\$2,859	\$50,815
Selected Statement of financial position items ⁽¹⁾				
As at March 31, 2024	Apartments	MHCs	Commercial	Total
Total Investment Properties	\$4,772,683	\$217,513	\$168,885	\$5,159,081
Mortgages payable/construction loans	\$2,008,655	\$94,691	\$34,810	\$2,138,156
As at December 31, 2023	Apartments	MHCs	Commercial	Total
Investment properties	\$4,643,989	\$215,396	\$168,421	\$5,027,806

⁽¹⁾ Total investment properties for the Apartments segment includes IPUC and land held for development.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

20. Supplemental Cash Flow Information

	Three months ended March 31,		
	2024	2023	
Interest paid (financing activities)			
Interest paid on mortgages payable and other	\$17,356	\$14,984	
Interest paid on credit facilities	1,104	1,509	
	\$18,460	\$16,493	
Net change in non-cash operating assets and liabilities			
Rent and other receivables	\$247	\$143	
Residential inventory	(51)	(98)	
Other current assets	(4,379)	(4,044)	
Accounts payable and other liabilities	(4,891)	4,494	
	(\$9,074)	\$495	

21. Financial Instruments and Fair Value Measurement

Killam's principal financial liabilities consist of mortgages, credit facilities, construction loans and trade payables. The main purpose of these financial liabilities is to finance investment properties and operations. Killam has various financial assets, such as tenant receivables, which arise directly from its operations.

Fair Value of Financial Instruments

Fair value is the amount that would be received in the sale of an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of interest-bearing financial assets and liabilities is determined by discounting the contractual principal and interest payments at estimated current market interest rates for the instrument. Current market rates are determined by reference to current benchmark rates for similar term and current credit spreads for debt with similar terms and risks. For certain of the Trust's financial instruments the carrying value represents fair value due to the short term nature including, loan receivable, construction loans and credit facilities, and as such these items are not included in the table below. The fair values of the Trust's financial instruments were determined as follows:

(i) the fair values of the mortgages payable are estimated based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts Killam might pay or receive in actual market transactions;

(ii) the fair value of the deferred unit-based compensation and the Exchangeable Units is estimated at the reporting date, based on the closing market price of the Trust Units listed on the TSX. The performance based RTUs are determined using a pricing model. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in estimates could significantly affect fair values;

The significant financial instruments and their carrying values as at March 31, 2024, and December 31, 2023, are as follows:

As at	March 31, 2024		December 31, 2023	
Classification	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial liabilities carried at amortized cost:				_
Mortgages and loans payable (1)	\$2,100,563	\$2,050,174	\$2,104,443	\$2,068,292
Financial liabilities carried at FVTPL:				
Exchangeable Units	\$72,425	\$72,425	\$70,008	\$70,008
Deferred unit-based compensation	\$4,537	\$4,537	\$5,728	\$5,728

(1) Mortgages and loans payable does not include construction loans and credit facilities, the carrying value of these line items represents fair value.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

21. Financial Instruments and Fair Value Measurement (continued)

The interest rates used to discount the estimated cash flows, when applicable, are based on a blended rate using the three-year and five-year government yield curve as at the reporting date, which is in-line with Killam's weighted average years to maturity of 3.7 years, plus an adequate credit spread, and were as follows:

As at	March 31, 2024	December 31, 2023
Mortgages - Apartments	4.71%	4.42%
Mortgages - MHCs	5.71%	5.42%

Assets and Liabilities Measured at Fair Value

Fair value measurements recognized in the condensed consolidated interim statements of financial position are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

The fair value hierarchy of assets and liabilities measured at fair value on a recurring basis in the condensed consolidated interim statements of financial position is as follows:

As at	March 31, 2024		December 31, 2023			
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets						
Investment properties	_	_	\$5,159,081	_	_	\$5,027,806
Liabilities						
Exchangeable Units	_	\$72,425	_	_	\$70,008	_
Deferred unit-based compensation	_	\$3,754	\$783	_	\$4,633	\$1,095

Transfers between levels in the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no transfers of assets or liabilities between Level 1, Level 2 and Level 3 during the three months ended March 31, 2024.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

22. Risk Management

Risk Management

Killam may enter into derivative transactions, primarily interest rate swap contracts to manage interest rate risk arising from fluctuations in bond yields, as well as natural gas and oil swap contracts to manage price risk arising from fluctuations in these commodities. It is, and has been, Killam's policy that no speculative trading in derivatives shall be undertaken. The main risks arising from Killam's financial instruments are interest rate risk, credit risk and liquidity risk. These risks are managed as follows:

(i) Interest Rate Risk

Killam is exposed to interest rate risk as a result of its mortgages and loans payable; however, this risk is mitigated through Management's strategy to structure the majority of its mortgages in fixed-term arrangements, as well as, at times, entering into cash flow hedges. Killam also structures its financings so as to stagger the maturities of its debt, minimizing the exposure to interest rate volatility in any one year.

As at March 31, 2024, \$88.7 million of Killam's debt had variable interest rates (December 31, 2023 – \$65.6 million), including construction loans totalling \$27.0 million, amounts drawn on its credit facilities of \$61.7 million. These loans and facilities have interest rates of prime plus 0.55%–0.75% or 150–155 bps above BAs (December 31, 2023 – prime plus 0.55%–0.75% or 105–155 bps above BAs) and consequently, Killam is exposed to short-term interest rate risk on these loans.

Killam's fixed mortgage debt, which matures in the next 12 months, totals \$362.3 million. Assuming these mortgages are refinanced at similar terms, except at a 100 bps increase in interest rates, financing costs would increase by \$3.6 million per year.

(ii) Credit Risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease term commitments. Killam mitigates the risk of credit loss through the diversification of its existing portfolio and limiting its exposure to any one tenant.

Credit assessments are conducted for all prospective tenants and Killam also obtains a security deposit to assist in potential recoveries. In addition, receivables balances are monitored on an ongoing basis. Killam's bad debt expense experience has historically been less than 0.3% of revenue. None of Killam's tenants account for more than 4% of the tenant receivables as at March 31, 2024 or December 31, 2023.

(iii) Liquidity Risk

Management manages Killam's cash resources based on financial forecasts and anticipated cash flows. Killam structures its financing so as to stagger the maturities of its debt, thereby minimizing Killam's exposure to liquidity risk in any one year. In addition, Killam's apartments qualify for Canadian Mortgage and Housing Corporation ("CMHC") insured debt, reducing the refinancing risk upon mortgage maturities. Killam's MHCs and commercial assets do not qualify for CMHC insured debt; however, these assets access to conventional mortgage debt. Management does not anticipate liquidity concerns on the maturity of its mortgages as funds continue to be accessible in the multi-residential sector.

During the three months ended March 31, 2024, Killam refinanced \$12.0 million of maturing apartment mortgages with new mortgages totalling \$17.4 million, generating net proceeds of \$5.4 million. The following table presents the principal payments (excluding interest) and maturities of Killam's liabilities for the next five years and thereafter:

For the twelve months ending March 31,	Mortgages and Loans Payable	Construction Loans ⁽¹⁾	Credit Facilities	Lease Liabilities	Total
2025	\$415,760	\$37,593	\$61,717	\$638	\$515,708
2026	372,427	_	_	661	373,088
2027	278,843	_	_	705	279,548
2028	272,405	_	_	745	273,150
2029	336,508	_	_	353	336,861
Thereafter	469,661	_	_	10,395	480,056
_	\$2,145,604	\$37,593	\$61,717	\$13,497	\$2,258,411

⁽¹⁾ Construction loans are demand loans, but are expected to be repaid once construction is complete and rental targets achieved. Once these targets are achieved each construction loan is expected to be repaid in full and replaced with conventional financing.

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

23. Capital Management

The primary objective of Killam's capital management is to ensure a healthy capital structure to support the business and maximize unitholder value. Killam manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, Killam may adjust the distribution payment to unitholders, issue additional Units, issue debt securities or adjust mortgage financing on properties.

Killam's primary measure of capital management is the total debt as a percentage of total assets ratio. Killam's strategy, as outlined in the operating policies of its DOT, is for its overall indebtedness not to exceed 70% of total assets. The calculation of total debt as a percentage of total assets is summarized as follows:

As at	March 31, 2024	December 31, 2023
Mortgages and loans payable	\$2,100,563	\$2,104,443
Credit facilities	\$61,717	\$40,877
Construction loans	\$37,593	\$29,675
Total interest-bearing debt	\$2,199,873	\$2,174,995
Total assets (1)	\$5,224,519	\$5,073,248
Total debt as a percentage of total assets	42.1%	42.9%

⁽¹⁾ Excludes right-of-use assets of \$12.6 million as at March 31, 2024 (December 31, 2023 - \$11.9 million).

The above calculation is sensitive to changes in the fair value of investment properties, in particular, cap rate changes. The quantitative sensitivity analysis shown below illustrates the value increase or decrease in Killam's debt to asset ratio given the change in the noted input:

Cap Rate Sensitivity	Fair Value of Investment		Total Debt as % of Total		
Increase (Decrease)	Properties ⁽¹⁾	Total Assets	Assets	Change (bps)	
(0.50)%	\$5,789,491	\$5,854,929	37.6%	(450)	
(0.25)%	\$5,471,221	\$5,536,658	39.7%	(240)	
-%	\$5,159,081	\$5,224,519	42.1%	_	
0.25%	\$4,931,367	\$4,996,805	44.0%	190	
 0.50%	\$4,700,437	\$4,765,875	46.2%	410	

⁽¹⁾ The cap rate sensitivity is calculating the impact on Killam's apartment and MHC portfolios, which are valued using the direct income capitalization method and Killam's commercial portfolio which is valued using the discounted cash flow method. The sensitivity for commercial assets is calculated using an implied capitalization rate based on the stabilized NOI of the properties.

24. Commitments and Contingencies

Killam is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of Killam. However, actual outcomes may differ from Management's expectations.

Killam entered into supply contracts for gas and electricity to hedge its own usage, which is summarized below:

Area	Utility	Usage Coverage	Term	Cost
Ontario	Gas	25%	November 1, 2023 - October 31, 2024	\$4.11/GJ
Alberta	Gas	25%	January 1, 2024 - December 31, 2024	\$3.37/GJ
Alberta	Electricity	25%—50%	January 1, 2023 - December 31, 2024	\$123.86/MWh

Dollar amounts in thousands of Canadian dollars (except as noted) [unaudited]

25. Financial Guarantees

Killam is the guarantor on a joint and several basis for certain mortgage debt held through its joint operations. As at March 31, 2024, the maximum potential obligation resulting from these guarantees is \$67.4 million, related to long term mortgage financing (December 31, 2023 – \$68.0 million). The loans held through its joint operations are secured by a first ranking mortgage over the associated investment properties. Killam's portion of the total mortgages for these properties are recorded as a mortgage liability on the condensed consolidated interim statements of financial position.

Management has reviewed the contingent liability associated with its financial guarantee contracts and, as at March 31, 2024, determined that a provision is not required to be recognized in the condensed consolidated interim statements of financial position (December 31, 2023 – \$nil).

26. Subsequent Events

On April 15, 2024, Killam announced a distribution of \$0.05833 per unit, payable on May 15, 2024, to unitholders of record on April 30, 2024.

Conditions have been waived on the sale of Woolwich, an 84-unit apartment building located in Guelph, ON, for a sale price of \$19.2 million and net cash proceeds of \$16.7 million, which is expected to close in the first half of May 2024.