



**Consolidated Financial Statements**  
**For the years ended December 31, 2024 and 2023**

## Management's Responsibility for Financial Statements

The accompanying consolidated financial statements and management's discussion and analysis (MD&A) have been prepared by the management of Killam Apartment REIT in accordance with International Financial Reporting Standards, and include amounts based on management's informed judgements and estimates. Management is responsible for the integrity and objectivity of these consolidated financial statements. The financial information presented in the MD&A is consistent with that in the consolidated financial statements in all material respects.

To assist management in the discharge of these responsibilities, management has established the necessary internal controls designed to ensure that our financial records are reliable for preparing financial statements and other financial information, transactions are properly authorized and recorded, and assets are safeguarded.

As at December 31, 2024, our Chief Executive Officer and Chief Financial Officer evaluated, or caused an evaluation under their direct supervision of, the design and operation of our internal controls over financial reporting (as defined in National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) and, based on that assessment, determined that our internal controls over financial reporting were appropriately designed and operating effectively.

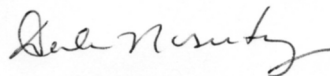
Ernst & Young LLP, the auditors appointed by the Unitholders, have examined the consolidated financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the Unitholders their opinion on the consolidated financial statements. Their report as auditors is set forth below.

The consolidated financial statements have been further reviewed and approved by the Board of Trustees and its Audit Committee. This committee meets regularly with management and the auditors, who have full and free access to the Audit Committee.

February 12, 2025



Philip Fraser  
*President and Chief Executive Officer*



Dale Noseworthy  
*Chief Financial Officer*

# Independent auditor's report

To the Unitholders of  
**Killam Apartment Real Estate Investment Trust**

## Opinion

We have audited the consolidated financial statements of **Killam Apartment Real Estate Investment Trust** and its subsidiaries (the "Trust"), which comprise the consolidated statements of financial position as at December 31, 2024 and 2023 and the consolidated statements of income and comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2024 and 2023, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

## Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to this matter. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



Key audit matter	How our audit addressed the key audit matter
<p data-bbox="250 464 617 491"><i>Valuation of investment properties</i></p> <p data-bbox="250 518 792 821">The Trust's investment property portfolio is comprised primarily of multi-residential apartments, manufactured home communities and commercial income-producing properties and properties under construction with a fair value of \$5.4B which represents 99% of total assets at December 31, 2024. The valuation methodology for these investment properties is primarily based on an income approach using the direct capitalization method and the discounted cash flow method.</p> <p data-bbox="250 835 808 1045">Note 2[G] of the consolidated financial statements describes the accounting policy for investment properties. Note 5 describes the valuation method and valuation inputs and discloses the sensitivity of the fair value of investment properties to a change in capitalization rates and stabilized net operating income.</p> <p data-bbox="250 1060 812 1577">The valuation of the Trust's investment property portfolio is a key audit matter given the inherently subjective nature of significant assumptions including capitalization rates, discount rates, terminal capitalization rates, stabilized net operating income, and anticipated cash flow assumptions relating to occupancy and rental rates. These assumptions are influenced by property-specific characteristics including location, type and quality of the properties and tenancy agreements. For properties under development construction and land held for development, depending on the complexity and stage of completion, costs to complete, capitalization rates incorporating as well as leasing and construction risk, as well as land values per acre or buildable square foot, are additional significant assumptions that impact the final valuation.</p>	<p data-bbox="850 518 1403 638">With the assistance of our real estate valuation specialists, we evaluated the appropriateness of the underlying valuation methodology, and performed the following audit procedures, among others:</p> <ul data-bbox="850 653 1414 1883" style="list-style-type: none"><li data-bbox="850 653 1414 863">• We assessed the competence and objectivity of management's valuation team, and any third-party appraisers engaged by the Trust, by reviewing the qualifications and expertise of the individuals involved in the preparation and review of the valuations and assessed the suitability of the valuation methodology utilized.</li><li data-bbox="850 877 1414 1297">• We selected a sample of properties, including those properties where either the fair value change or lack of change from prior year or significant assumptions fell outside our expectations, based on our understanding of the geographical real estate market for the specific asset type. For this sample of investment properties, we evaluated the significant assumptions by comparison to relevant transactions, the expected real estate market benchmark range for similar assets and tenancies, in similar locations, and the actual and budgeted financial performance of the underlying properties.</li><li data-bbox="850 1312 1414 1451">• We also considered whether there were any additional asset-specific characteristics that may impact the significant assumptions utilized and that these were appropriately considered in the overall assessment of fair value.</li><li data-bbox="850 1465 1414 1822">• For properties under construction, in addition to the procedures performed above, for a sample of properties, we compared construction budgets to actual expenditures and evaluated estimated costs to complete by comparing to contractual arrangements or reference to third party data, as applicable. We also evaluated whether the capitalization rate used to value properties under construction considered the complexity of the development and stage of completion. We compared land held for development fair values to available comparable market transactions.</li><li data-bbox="850 1837 1414 1883">• We evaluated the Trust's critical accounting policies and related disclosures in the</li></ul>

Key audit matter	How our audit addressed the key audit matter
	consolidated financial statements to assess appropriateness and conformity with IFRS Accounting Standards.

### Other information

Management is responsible for the other information. The other information comprises:

- Management’s Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor’s report thereon, in the Annual Report

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management’s Discussion & Analysis prior to the date of this auditor’s report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor’s report. If based on the work we will perform on this other information, we conclude there is a material misstatement of other information, we are required to report that fact to those charged with governance.

### Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust’s financial reporting process.

### **Auditor’s responsibilities for the audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust’s internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management’s use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust’s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor’s report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor’s report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the group as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the audit work performed for the purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Steven Nelson.

Halifax, Canada  
February 12, 2025

*Ernst & Young LLP*

Chartered Professional Accountants



# Consolidated Statements of Financial Position

*In thousands of Canadian dollars,*

	Note	December 31, 2024	December 31, 2023 <sup>(1)</sup>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investment properties	[5]	\$5,384,720	\$5,027,806
Property and equipment	[8]	9,647	9,854
Other non-current assets	[9]	14,608	6,475
		<b>\$5,408,975</b>	<b>\$5,044,135</b>
<b>Current assets</b>			
Cash and cash equivalents	[9]	\$13,211	\$14,087
Rent and other receivables	[10]	7,291	7,544
Residential inventory	[6]	464	4,671
Other current assets	[9]	10,409	14,677
		<b>31,375</b>	<b>40,979</b>
<b>TOTAL ASSETS</b>		<b>\$5,440,350</b>	<b>\$5,085,114</b>
<b>EQUITY AND LIABILITIES</b>			
Unitholders' equity	[17]	\$3,089,952	\$2,482,600
<b>Total equity</b>		<b>\$3,089,952</b>	<b>\$2,482,600</b>
<b>Non-current liabilities</b>			
Mortgages and loans payable	[11]	\$1,757,914	\$1,735,020
Lease liabilities	[12]	11,522	11,889
Deferred income tax	[23]	—	278,975
Deferred unit-based compensation	[19]	5,894	5,728
		<b>\$1,775,330</b>	<b>\$2,031,612</b>
<b>Current liabilities</b>			
Mortgages and loans payable	[11]	\$381,229	\$369,423
Credit facilities	[13]	54,738	40,877
Construction loans	[14]	—	29,675
Accounts payable and accrued liabilities	[15]	72,445	60,919
Exchangeable Units	[16]	66,656	70,008
		<b>575,068</b>	<b>570,902</b>
<b>Total liabilities</b>		<b>\$2,350,398</b>	<b>\$2,602,514</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>\$5,440,350</b>	<b>\$5,085,114</b>
<b>Commitments and contingencies</b>	[29]		
<b>Financial guarantees</b>	[30]		

*See accompanying notes to the consolidated financial statements.*

(1) The condensed consolidated interim statement of financial position as at December 31, 2023, has been restated as a result of amendments to IAS 1, *Presentation of Financial Statements*, as disclosed in note 2.

Approved on behalf of the Board of Trustees



Karine MacIndoe  
Trustee



Philip Fraser  
Trustee



# Consolidated Statements of Income and Comprehensive Income

*In thousands of Canadian dollars,*

		Year ended December 31,	
	Note	2024	2023
<b>Property revenue</b>	[20]	<b>\$364,650</b>	\$348,150
<b>Property operating expenses</b>			
Operating expenses		(54,786)	(54,070)
Utility and fuel expenses		(28,456)	(30,807)
Property taxes		(40,927)	(39,230)
		<b>(124,169)</b>	(124,107)
<b>Net operating income</b>		<b>\$240,481</b>	\$224,043
Other income	[21]	2,385	1,810
Financing costs	[22]	(79,712)	(69,398)
Depreciation		(1,065)	(669)
Administration		(20,282)	(19,302)
Restructuring costs	[23]	(5,904)	—
Fair value adjustment on unit-based compensation	[19]	931	(330)
Fair value adjustment on Exchangeable Units	[16]	3,352	(6,821)
Fair value adjustment on investment properties	[5]	252,361	174,179
Loss on dispositions	[5]	(3,678)	(4,021)
<b>Income before income taxes</b>		<b>388,869</b>	299,491
Deferred tax recovery (expense)	[23]	278,975	(33,158)
<b>Net income</b>		<b>\$667,844</b>	\$266,333
<b>Comprehensive income</b>		<b>\$667,844</b>	\$266,333
<b>Net income attributable to:</b>			
Unitholders		667,844	266,323
Non-controlling interest		—	10
		<b>\$667,844</b>	\$266,333
<b>Comprehensive income attributable to:</b>			
Unitholders		667,844	266,323
Non-controlling interest		—	10
		<b>\$667,844</b>	\$266,333

*See accompanying notes to the consolidated financial statements.*

# Consolidated Statements of Changes in Equity

*In thousands of Canadian dollars,*

<b>Year ended December 31, 2024</b>	<b>Trust Units</b>	<b>Contributed Surplus</b>	<b>Retained Earnings</b>	<b>Total Equity</b>
As at January 1, 2024	\$1,377,413	\$732	\$1,104,455	\$2,482,600
Distribution reinvestment plan	23,640	—	—	23,640
Deferred unit-based compensation	683	—	—	683
Repurchased through normal course issuer bid	(276)	(124)	—	(400)
Net income	—	—	667,844	667,844
Distributions declared and paid	—	—	(77,184)	(77,184)
Distributions payable	—	—	(7,231)	(7,231)
<b>As at December 31, 2024</b>	<b>\$1,401,460</b>	<b>\$608</b>	<b>\$1,687,884</b>	<b>\$3,089,952</b>

<b>Year ended December 31, 2023</b>	<b>Trust Units</b>	<b>Contributed Surplus</b>	<b>Retained Earnings</b>	<b>Non-controlling Interest</b>	<b>Total Equity</b>
As at January 1, 2023	\$1,351,307	\$795	\$921,067	\$162	\$2,273,331
Distribution reinvestment plan	25,673	—	—	—	25,673
Deferred unit-based compensation	570	—	—	—	570
Repurchased through normal course issuer bid	(137)	(63)	—	—	(200)
Net income	—	—	266,323	10	266,333
Distributions on non-controlling interest	—	—	—	(20)	(20)
Acquisition of non-controlling interest	—	—	152	(152)	—
Distributions declared and paid	—	—	(76,127)	—	(76,127)
Distributions payable	—	—	(6,960)	—	(6,960)
<b>As at December 31, 2023</b>	<b>\$1,377,413</b>	<b>\$732</b>	<b>\$1,104,455</b>	<b>\$—</b>	<b>\$2,482,600</b>

*See accompanying notes to the consolidated financial statements.*

# Consolidated Statements of Cash Flows

*In thousands of Canadian dollars,*

	Note	Year ended December 31,	
		2024	2023
<b>OPERATING ACTIVITIES</b>			
Net income		\$667,844	\$266,333
<b>Add (deduct) items not affecting cash</b>			
Fair value adjustments		(256,644)	(167,028)
Depreciation		1,065	669
Amortization of deferred financing		3,915	3,638
Non-cash compensation expense		3,174	2,672
Deferred income tax (recovery) expense		(278,975)	33,158
Amortization of fair value adjustments on assumed mortgages		226	223
Interest expense on lease liability		520	440
Loss on derivative financial instruments		—	68
Loss on dispositions		3,678	4,021
Straight-line rent		(98)	97
Net change in non-cash operating activities	[25]	15,435	(4,557)
<b>Cash provided by operating activities</b>		<b>\$160,140</b>	<b>\$139,734</b>
<b>FINANCING ACTIVITIES</b>			
Deferred financing costs paid		(8,330)	(7,967)
Trust Units repurchased through normal course issuer bid		(276)	(137)
Cash paid on redemption of restricted Units		(1,402)	(1,031)
Cash paid on lease liabilities		(1,229)	(465)
Mortgage financing		291,173	366,497
Mortgages repaid		(206,291)	(149,320)
Mortgage principal repayments		(67,631)	(69,833)
Credit facility proceeds (repayments)		13,861	(80,137)
Proceeds from construction loans		30,742	29,064
Construction loan repayments		(26,974)	(94,362)
Distributions paid to non-controlling interest		—	10
Distributions to Unitholders		(60,487)	(57,197)
<b>Cash used in financing activities</b>		<b>(\$36,844)</b>	<b>(\$64,878)</b>
<b>INVESTING ACTIVITIES</b>			
Change in restricted cash		776	135
Acquisition of investment properties, net of debt assumed		(17,007)	(13,153)
Proceeds on disposition of investment properties, net of transaction costs, mortgage repayment and advance on loans receivable		39,067	91,307
Proceeds on disposition of property and equipment		216	—
Advance on loans receivable		(1,224)	—
Repayment on loan receivable		100	125
Development of investment properties		(52,192)	(49,947)
Capital expenditures		(93,908)	(98,386)
<b>Cash used in investing activities</b>		<b>(\$124,172)</b>	<b>(\$69,919)</b>
<b>Net (decrease) increase in cash</b>		<b>(876)</b>	<b>4,937</b>
Cash, beginning of year		14,087	9,150
<b>Cash, end of year</b>		<b>\$13,211</b>	<b>\$14,087</b>

*See accompanying notes to the consolidated financial statements.*

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 1. Organization of the Trust

Killam Apartment Real Estate Investment Trust ("Killam" or the "Trust") is an unincorporated open-ended mutual fund trust created pursuant to the amended and restated Declaration of Trust ("DOT"), dated November 30, 2024, under the laws of the Province of Ontario. Killam specializes in the acquisition, management and development of multi-residential apartment buildings, manufactured home communities ("MHCs") and commercial properties in Canada. On November 21, 2024, Killam's trust unitholders and special voting unitholders, voting together as a single class, approved an internal reorganization that was accomplished by way of a plan of arrangement (the "Arrangement"). The Arrangement removed Killam Properties Inc. ("KPI"), a wholly-owned subsidiary of the Trust, from Killam's organizational structure, such that the Trust no longer holds any properties partially through KPI, and as a result, the Trust no longer has any corporate subsidiaries that are expected to be taxable.

The consolidated financial statements comprise the financial statements of Killam and its subsidiaries as at and for the year ended December 31, 2024. Killam's head office operations are located at 3700 Kempt Road, Halifax, Nova Scotia, B3K 4X8.

## 2. Material Accounting Policies

### (A) Statement of Compliance

These consolidated financial statements have been prepared in accordance with IFRS® Accounting Standards as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of consolidated annual financial statements. These policies have been consistently applied to all years presented, unless stated otherwise.

The consolidated financial statements of the Trust for the year ended December 31, 2024 were authorized for issue in accordance with a resolution of the Board of Trustees of Killam on February 12, 2025.

### (B) Basis of Presentation

The consolidated financial statements of Killam have been prepared on a historical cost basis, except for investment properties, deferred unit-based compensation and Exchangeable Units, which have been measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The consolidated financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is Killam's functional currency, and all values are rounded to the nearest thousand (\$000), except per unit amounts or as otherwise noted.

The consolidated financial statements have been prepared considering the impact of the current economic environment. Killam has used the best information available as at December 31, 2024, in determining its estimates and the assumptions that affect the carrying amounts of assets and liabilities, and earnings for the year. Actual results could differ from those estimates. Killam considers the estimates that could be most significantly impacted to include those underlying the valuation of investment properties and the estimated credit losses on accounts receivable.

### ***Amendments to IAS 1, Presentation of Financial Statements, Amendments to Classification of Liabilities as Current or Non-current***

In January 2020 and October 2022, the IASB issued amendments to IAS 1, *Presentation of Financial Statements* to specify the requirements for classifying liabilities as current or non-current. The amendments clarify the definition of a right to defer settlement, clarify what is meant by settlement, and specify that the conditions that exist at the end of the reporting period are those that will be used to determine if a right to defer settlement of a liability exists. Killam adopted the amendments as at January 1, 2024. As a result, Exchangeable Units have been reclassified from non-current to current on Killam's consolidated statements of financial position as at December 31, 2024, and December 31, 2023.

### (C) Basis of Consolidation

#### (i) Subsidiaries

The consolidated financial statements comprise the assets and liabilities of all subsidiaries and the results of all subsidiaries for the financial year. Killam and its subsidiaries are collectively referred to as "Killam" in these consolidated financial statements. Non-controlling interest represents the portion of profit or loss and net assets not held by Killam and is presented separately in the consolidated statements of income and comprehensive income and within equity in the consolidated statements of financial position, separately from unitholders' equity.

Subsidiaries are entities controlled by Killam. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by Killam.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 2. Material Accounting Policies (continued)

Killam's investments in significant subsidiaries, all of which are incorporated in Canada, are listed in the following table:

Subsidiary	% Interest
Killam Apartment General Partner Ltd.	100%
Killam Apartment Limited Partnership	100%
Killam Properties SGP Ltd.	100%
Killam Apartment Subsidiary Limited Partnership	100%
Killam Apartment Subsidiary II Limited Partnership	100%
Killam Investments Inc.	100%
Killam Investments (PEI) Inc.	100%
Killam Properties Apartments Trust	100%
Killam Properties MHC Trust	100%

### (ii) Joint arrangements

Killam has interests in and joint control in properties and land for future development. Killam has assessed the nature of its joint arrangements and determined them to be joint operations. For joint operations, Killam recognizes its share of revenues, expenses, assets and liabilities, which are included in their respective descriptions on the consolidated statements of financial position and consolidated statements of income and comprehensive income. All balances and effects of transactions between joint operations and Killam have been eliminated to the extent of its interest in the joint operations.

### (D) Investment Property Acquisitions

At the time of acquisition of a property or a portfolio of investment properties, Killam evaluates whether the acquisition is a business combination or asset acquisition. IFRS 3, *Business Combinations* ("IFRS 3") is only applicable if it is considered that a business has been acquired. A business, according to IFRS 3, is an integrated set of activities and assets that must include, at a minimum, an input and a substantive process that, together, significantly contribute to the ability to create output. When determining whether the acquisition of an investment property or a portfolio of investment properties is a business combination or an asset acquisition, Killam applies judgment when determining the substance of the assets and activities acquired in addition to the property or portfolio of properties.

When an acquisition does not represent a business as defined under IFRS 3, Killam classifies these properties or a portfolio of properties as an asset acquisition. Identifiable assets acquired and liabilities assumed in an asset acquisition are measured initially at their relative fair values at the acquisition date. Acquisition-related transaction costs are capitalized to the property. All of Killam's acquisitions have been accounted for as asset acquisitions.

### (E) Revenue Recognition

#### (i) Rental income

Revenue from rental properties represents the majority of Killam's revenue and includes rents from tenants under leases, parking income, laundry income and other miscellaneous income paid by the tenants under the terms of their existing leases. Rental revenue from investment properties is recognized on a straight-line basis over the lease term. Rental payments are due from tenants at the beginning of the month. The operating leases entered into with tenants create a legally enforceable right to control the use of an identified asset by the tenant for a period of time and also require Killam to provide additional services. IFRS 16, *Leases* ("IFRS 16"), provides guidance on "lease components" such as base rent, realty tax and insurance recoveries, which therefore are outside of the scope of IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15"). Property management and ancillary income (such as utilities, parking and laundry) are considered non-lease components and are within the scope of IFRS 15. The performance obligation for the property management and ancillary services is satisfied over time. The Trust applies the practical expedient in IFRS 15 and does not disclose information about remaining performance obligations that have original expected durations of one year or less.

#### (ii) Other income

Other corporate income includes interest income and management fees. Interest income is recognized as earned, and management fees are recorded as services are provided.

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 2. Material Accounting Policies (continued)

### (iii) Service charges and expenses recoverable from tenants

Income arising from expenses recovered from tenants is recognized gross of the related expenses in the period in which the expense can be contractually recovered. Revenue related to laundry and parking is included gross of the related costs.

### (iv) Manufactured home sales

Where revenue is obtained from the sale of manufactured homes, it is recognized when control has been transferred to the buyer. This will normally take place on the closing date of the home sale. Such sales are considered sales of goods.

### (v) Straight-line rent

Certain commercial lease agreements contain changes in rental rates over the term of the lease. Total rental income is recorded on a straight-line basis over the life of the lease agreement. An accrued rent receivable is recorded for the difference between the straight-line rent recorded in property revenue and the rent that is contractually due from tenants. Tenant incentives are amortized on a straight-line basis over the term of existing leases and the amortization is shown as a reduction in property revenue.

### (vi) Common area maintenance ("CAM") services

Killam has an obligation to commercial tenants to provide CAM services in exchange for CAM recoveries, which are considered non-lease components. CAM services are performed during the period in which the tenants occupy the premises; therefore, CAM recoveries are recognized in revenue based on actual costs incurred.

### (vii) Lease cancellation fees

Amounts payable by tenants to terminate a lease prior to the contractual expiry date are recognized on a straight-line basis from the date the lease termination is agreed to until the effective date of the lease termination.

### (F) Tenant Inducements

Incentives such as cash, rent-free periods and move-in allowances may be provided to lessees to enter into a lease. These incentives are amortized on a straight-line basis over the term of the lease as a reduction of rental revenue.

### (G) Investment Properties

Investment properties include multi-family residential properties, MHCs and commercial properties held to earn rental income and properties that are under construction or development for future use as investment properties and land held for future development. Killam considers its income properties to be investment properties under IAS 40, *Investment Property* ("IAS 40"), and has chosen the fair value model to account for its investment properties in the consolidated financial statements. Fair value represents the amount at which the properties could be exchanged between a knowledgeable and willing buyer and a knowledgeable and willing seller in an arm's length transaction at the date of valuation.

Killam's investment properties have been valued on a highest and best use basis and do not include any portfolio premium that may be associated with the economies of scale from owning a large portfolio or the consolidation of value from having compiled a large portfolio of properties over a long period of time, mostly through individual property acquisitions.

Investment properties are measured initially at cost, including transaction costs. Transaction costs include deed transfer taxes and various professional fees. Subsequent to initial recognition, investment properties are recorded at fair value. Fair value is determined based on a combination of internal and external processes and valuation techniques. Gains and losses arising from changes in fair values are included in the consolidated statements of income and comprehensive income in the year in which they arise. Investment property is derecognized when it has been disposed of or permanently withdrawn from use and no future economic benefit is expected. Any gains or losses on the retirement or disposal of investment properties are recognized in the consolidated statements of income and comprehensive income in the year of retirement or disposal.

Properties under development are also adjusted to fair value at each consolidated statement of financial position date, with fair value adjustments recognized in net income.

### (i) Investment properties under construction ("IPUC")

Properties under development include those properties, or components thereof, that will undergo activities that will take a substantial period of time to prepare the properties for their intended use as income properties.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 2. Material Accounting Policies (continued)

The cost of a development property that is an asset acquisition comprises the amount of cash, or the fair value of other consideration, paid to acquire the property, including transaction costs. Subsequent to acquisition, the cost of a development property includes costs that are directly attributable to these assets, including development costs, property taxes, directly attributable labour costs and borrowing costs on both specific and general debt. Direct and indirect borrowing costs, development costs and property taxes are capitalized when the activities necessary to prepare an asset for development or redevelopment begin, and continue until the date that construction is substantially complete and all necessary occupancy and related permits have been received, whether or not the space is leased. If Killam is required as a condition of a lease to construct tenant improvements that enhance the value of the property, then capitalization of these costs continues until such improvements are completed. Capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted.

Interest is capitalized using Killam's weighted average cost of borrowing after adjusting for borrowing associated with specific developments. Where borrowing is associated with specific developments, the amount capitalized is the gross interest incurred on such borrowing less any investment income arising on temporary investment of such borrowing.

### (H) Presentation of Assets Held for Sale

Assets held for sale include assets that meet the held-for-sale criteria in accordance with IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*. These assets have carrying amounts that will be recovered principally through a sale in which conditions have been waived by the purchaser, and are available for immediate sale in their present condition. Upon designation as held for sale, the investment property continues to be measured at fair value and is presented separately in the consolidated statements of financial position.

### (I) Property and Equipment

Property and equipment are stated at historical cost less accumulated depreciation and consist mainly of Killam's head office buildings, leasehold improvements, vehicles and information technology systems. The estimated useful lives, residual values and depreciation methods are reviewed at each year-end, with the effect of any changes in estimates accounted for prospectively. These items are categorized into the following classes, and their respective useful economic life is used to calculate the amount of depreciation for each period.

<u>Category</u>	<u>Useful Life/Depreciation Rate</u>	<u>Depreciation Method Used</u>
Building	40 years	Straight-line
Heavy equipment	8%	Declining balance
Vehicles	10%	Declining balance
Furniture, fixtures and office equipment	10% to 30%	Declining balance
Leasehold improvements	Lease term	Straight-line

### (J) Residential Inventory

Residential inventory consists of assets acquired or developed that Killam does not intend to use for rental income purposes and plans to sell in the ordinary course of business. Killam expects to earn a return on such assets through a combination of property operating income earned during the holding period and sale proceeds. Inventory represents townhouses and manufactured homes available for sale. Residential inventory is valued at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business based on market prices at the reporting date less costs to complete and the estimated costs of sale.

### (K) Consolidated Statements of Cash Flows

Cash consists of cash on hand and bank account balances excluding restricted cash.

### (L) Deferred Unit-based Compensation

Unit-based compensation benefits are provided to officers, Trustees and certain employees and are intended to facilitate long-term ownership of Trust Units and provide additional incentives by increasing the participants' interest, as owners, in Killam. In accordance with IAS 32, *Financial Instruments: Presentation* ("IAS 32"), the Restricted Trust Units ("RTUs") are presented as a liability on the consolidated statements of financial position as the Trust Units are considered puttable instruments in accordance with IAS 32.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 2. Material Accounting Policies (continued)

The fair value of performance-based RTUs is estimated using a Monte Carlo pricing model. The fair value estimate requires determination of the most appropriate inputs to the pricing model including the expected life, volatility, and dividend yield. The grant date fair value of the deferred unit-based compensation is determined based on the market value of the Trust's Units on the date of grant, and compensation expense is recognized over the vesting period and included in administration costs. Under IAS 19, *Employee Benefits*, the RTUs are classified at fair value through profit or loss ("FVTPL") and are measured at each reporting period at fair value, with changes in fair value recognized in the consolidated statements of income and comprehensive income.

### (M) Financial Instruments

Financial instruments are accounted for, presented, and disclosed in accordance with IFRS 7, *Financial Instruments: Disclosures*, IAS 32, and IFRS 9, *Financial Instruments* ("IFRS 9"). Killam recognizes financial assets and financial liabilities when it becomes a party to a contract. Financial assets and financial liabilities, with the exception of financial assets classified at FVTPL, are measured at fair value plus transaction costs on initial recognition. Financial assets classified at FVTPL are measured at fair value on initial recognition, and transaction costs are expensed when incurred.

At each reporting date, financial assets measured at amortized cost are assessed for impairment under an expected credit loss ("ECL") approach. Killam applies the simplified approach, which uses lifetime ECLs, for amounts receivable, which consist primarily of tenant receivables. Killam monitors its collection rate on a monthly basis and ensures that all past due amounts are provided for. Killam measures the ECL allowance of its vendor take-back ("VTB") mortgage receivable at an amount equal to the 12-month ECL at initial recognition as well as if there has been no significant increase in credit risk of the VTB mortgage receivable since initial recognition. Killam will increase the ECL allowance of the VTB mortgage receivable to an amount equal to the lifetime ECL if there has been a significant increase in credit risk of the VTB mortgage receivable since initial recognition.

Each type of fair value is categorized based on the lowest level input that is significant to the fair value measurement in its entirety. The following summarizes Killam's classification and measurement of financial assets and liabilities:

Type	Classification	Measurement Base
Rent and other receivables	Financial assets	Amortized cost
VTB mortgage receivable	Financial assets	Amortized cost
Accounts payable and accrued liabilities	Financial liabilities	Amortized cost
Mortgages, loans payable and construction loans	Financial liabilities	Amortized cost
Credit facilities	Financial liabilities	Amortized cost
Exchangeable Units	FVTPL	Fair value
Deferred unit-based compensation	FVTPL	Fair value

### Financial assets

Such receivables arise when Killam provides services to a third party, such as a tenant, and are included in other current assets, except for those with maturities more than 12 months after the consolidated statements of financial position date, which are classified as other non-current assets. Loans and receivables are accounted for at amortized cost.

### Financial liabilities

Other financial liabilities are financial liabilities that are not classified as FVTPL. Subsequent to initial recognition, other financial liabilities are measured at amortized cost using the effective interest rate method. The effective interest rate method is a method of calculating the amortized cost of an instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all transaction costs and other premiums or discounts) through the expected life of the debt instrument to the net carrying amount of the initial recognition.

### Financial liabilities at FVTPL

The Exchangeable Units of the Trust are exchangeable into units of the Trust at the option of the holder. These Exchangeable Units are considered puttable instruments in accordance with IAS 32 and are required to be classified as financial liabilities at FVTPL. The distributions paid on the Exchangeable Units are accounted for as financing costs.

Financial liabilities are classified as FVTPL if they meet certain conditions and are designated as such by Management, or they are derivative liabilities. Financial liabilities classified as FVTPL are measured at fair value, with changes recognized in the consolidated statements of income and comprehensive income.



# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 2. Material Accounting Policies (continued)

### VTB mortgage receivable

A VTB mortgage receivable typically arise when Killam disposes of investment properties and provides the purchasers with a loan. The VTB mortgage receivable is a financial asset under IFRS 9 and is measured initially at fair value and subsequently at amortized cost. Mortgages receivable are included in other non-current assets, except for those with maturities within 12 months after the consolidated statements of financial position date, which are classified as other current assets.

### Trust Units

Killam's Trust Units are redeemable at the option of the holder and, therefore, are considered puttable instruments. Puttable instruments are required to be accounted for as financial liabilities, except where certain conditions are met in accordance with IAS 32, in which case the puttable instruments may be presented as equity. Killam's Trust Units meet the conditions of IAS 32 as they are the most subordinate to all other classes of instruments and are, therefore, presented as equity on the consolidated statements of financial position.

### Exchangeable Units

The Exchangeable Units are considered a financial liability as there is a contractual obligation for the Trust to deliver Trust Units upon exchange of the Exchangeable Units. The distributions on the Exchangeable Units are recognized as financing costs in the consolidated statements of income and comprehensive income. The distributions payable as at the reporting date are reported under other current liabilities on the consolidated statements of financial position. The Exchangeable Units are measured at each reporting date at fair value, as they are considered to be puttable instruments under IAS 32. Fair value is based off of the unit price of the Trust given the Exchangeable Units can be converted into Trust Units. Changes in fair value are recognized in the consolidated statements of income and comprehensive income.

### Mortgages and loans payable

Mortgages and loans payable are initially recognized at fair value less directly attributable transaction costs. After initial recognition, mortgages and loans payable are subsequently measured at amortized cost using the effective interest rate method. Mortgage maturities and repayments due more than 12 months after the consolidated statement of financial position date are classified as non-current.

### Financing costs

Financing fees and other costs incurred in connection with debt financing are deducted from the cost of the debt and amortized using the effective interest rate method. Upon refinancing, any financing costs associated with previous mortgages are written off to income. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate calculation.

### Prepaid insurance premiums

Canada Mortgage and Housing Corporation ("CMHC") insurance premiums are netted against mortgages and loans payable. They are amortized over the amortization period of the underlying mortgage loans on a straight-line basis (initial period can be between 25 and 50 years) and are included as a component of financing costs. Should Killam refinance an existing mortgage, CMHC premiums associated with the new mortgage will be reflected in deferred financing costs. Other unamortized CMHC premiums and fees associated with the property that are no longer linked to a current mortgage will be amortized in the period in which the refinancing occurs.

### Transaction costs related to financial instruments

Transaction costs related to financial assets and financial liabilities classified as FVTPL are expensed as incurred. Transaction costs related to financial assets and financial liabilities, measured at amortized cost, are netted against the carrying value of the asset or liability and amortized over the expected life of the instrument using the effective interest rate method.

### Determination of fair value

The fair value of a financial instrument on initial recognition is generally the transaction price, which is the fair value of the consideration given or received. Subsequent to initial recognition, the fair value of financial instruments is remeasured based on relevant market data. Killam classifies the fair value for each class of financial instrument based on the fair value hierarchy. Investment properties carried at fair value are categorized by level according to the significance of the inputs used in making the measurements. As the fair value of investment properties is determined with significant unobservable inputs, all investment properties are classified as Level 3 fair value measurements. See note 26 for further details.

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 2. Material Accounting Policies (continued)

### **(N) Hedging Relationships**

At the inception of a hedge relationship, Killam formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how Killam will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

#### Cash flow hedges

For the purpose of cash flow hedge accounting, hedges are classified as cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction.

The effective portion of the gain or loss on the hedging instrument is recognized directly in equity through other comprehensive income, while any ineffective portion is recognized immediately in the consolidated statements of income and comprehensive income. Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized.

If the forecast transaction or firm commitment is no longer expected to occur, amounts previously recognized in equity are transferred to the consolidated statements of income and comprehensive income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognized in equity remain in equity until the forecast transaction or firm commitment occurs.

### **(O) Borrowing Costs and Interest on Mortgages Payable**

Financing costs include mortgage interest, which is expensed at the effective interest rate, and transaction costs incurred in connection with the revolving credit facilities, which are capitalized and presented as other non-current assets and amortized over the term of the facility to which they relate.

### **(P) Comprehensive Income**

Comprehensive income includes net income and other comprehensive income. Other comprehensive income includes the effective portion of cash flow hedges less any amounts reclassified to interest and other financing costs and the associated income taxes.

### **(Q) Distributions**

Distributions represent the monthly cash distributions on outstanding Trust Units and Exchangeable Units.

### **(R) Provisions**

In accordance with IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, a provision is a liability of uncertain timing or amount. Provisions are recognized when the entity has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the date of the consolidated statements of financial position, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows, where the time value of money is material. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably. Provisions reflect Killam's best estimate at the reporting date. Killam's provisions are immaterial and are included in accounts payable and accrued liabilities.

### **(S) Taxation**

Effective January 1, 2016, Killam qualified as a "mutual fund trust" as defined under the *Income Tax Act* (Canada) and as a real estate investment trust ("REIT") eligible for the "REIT Exemption" in accordance with the rules affecting the tax treatment of publicly traded trusts. Accordingly, the Trust is not taxable on its income provided that all of its taxable income is distributed to its unitholders.

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 2. Material Accounting Policies (continued)

### (i) Current income tax

Current income tax assets and liabilities are measured at the amount expected to be paid to tax authorities, net of recoveries, based on the tax rates and tax laws enacted or substantively enacted at the reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not profit or loss. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### (ii) Deferred income tax

Deferred income tax is provided using the liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes, except where the temporary difference arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination that, at the time of the transaction, affects neither accounting nor taxable profit or loss.

Deferred income tax assets are recognized only to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward tax credits, or tax losses can be utilized. The carrying values of deferred income tax assets are reviewed at each reporting date and reduced to the extent it is no longer probable that the income tax asset will be recovered. Killam determines the deferred tax consequences associated with temporary differences relating to investment properties as if the carrying amount of the investment property is recovered entirely through sale. Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

### (T) Earnings Per Unit

As a result of the redemption feature of Killam's Trust Units, these Units are considered financial liabilities under IAS 33, *Earnings per Share*, and they may not be considered as equity for the purposes of calculating net income on a per Unit basis. Consequently, Killam does not report earnings per Unit calculations.

### (U) Leases

In accordance with IFRS 16, at the commencement date of any new leases, Killam will recognize a liability to reflect the present value of the lease obligations and an asset representing the right to use the underlying asset during the lease term. Land leases meet the definition of investment property under IAS 40; therefore, the fair value model is applied to these assets. Interest expense on the lease liability and the fair value gain or loss on the right-of-use asset is recognized separately on the consolidated statements of income and comprehensive income. Vehicle leases meet the definition of property and equipment under IFRS 16. Interest expense on the lease liability and amortization on the right-of-use asset is recognized separately on the consolidated statements of income and comprehensive income.

Killam measures lease liabilities at the present value of the lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The variable lease payments that do not depend on an index or a rate are recognized as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, Killam uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the lease liabilities are increased to reflect the accretion of interest and reduced for lease payments made. The carrying amount of lease liabilities is remeasured if there are modifications, a change in the lease terms, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

### (V) Reportable Operating Segments

Reportable operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker ("CODM"). The CODM is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. Killam has determined that its CODM consists of members of executive management.

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 3. Critical Accounting Judgments, Estimates and Assumptions

### Critical Judgments in Applying Accounting Policies

The preparation of consolidated financial statements in accordance with IFRS Accounting Standards requires the use of estimates, assumptions and judgments that in some cases relate to matters that are inherently uncertain, and which affect the amounts reported in the consolidated financial statements and accompanying notes. Areas of such estimation include, but are not limited to: valuation of investment properties, remeasurement at fair value of financial instruments, valuation of accounts receivable, capitalization of costs, accounting accruals, the amortization of certain assets, accounting for deferred income taxes and determining whether an acquisition is a business combination or an asset acquisition. Changes to estimates and assumptions may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates under different assumptions and conditions.

The following are the critical judgments, apart from those involving estimations (see *Key Accounting Estimates and Assumptions* below), that have been made in applying the Trust's accounting policies and that have the most significant effect on the reported amounts in the consolidated financial statements:

#### (i) Income taxes

The Trust applies judgment in determining the tax rates applicable to its corporate subsidiaries and identifying the temporary differences in each of such legal subsidiaries in respect of which deferred income taxes are recognized. Deferred taxes related to temporary differences arising from its corporate subsidiaries are measured based on the tax rates that are expected to apply in the year when the asset is realized or the liability is settled. Temporary differences are differences that are expected to reverse in the future and arise from differences between accounting and tax asset values.

#### (ii) Investment property and internal capital program

The Trust's accounting policy relating to investment properties is described in note 2(G). In applying this policy, judgment is applied in determining the extent and frequency of utilizing independent, third-party appraisals to measure the fair value of the Trust's investment properties. Additionally, judgment is applied in determining the appropriate classes of investment properties in order to measure fair value. The Trust also undertakes internal capital improvements and upgrades. Such work is specifically identified, and the Trust applies judgment in the estimated amount of directly attributable salaries to be allocated to capital improvements and upgrades of its investment properties.

#### (iii) Financial instruments

The Trust's accounting policies relating to financial instruments are described in note 2(M). Critical judgments inherent in these policies related to applying the criteria set out in IFRS 9 and IAS 32 to determine the appropriate recognition model, i.e. FVTPL, etc., assess the effectiveness of hedging relationships and determine the identification of embedded derivatives, if any, that are subject to fair value measurement.

#### (iv) Basis of consolidation

The consolidated financial statements of the Trust include the accounts of Killam and its wholly owned subsidiaries, as well as entities over which the Trust exercises control on a basis other than ownership of voting interest within the scope of IFRS 10, *Consolidated Financial Statements*. Judgment is applied in determining if an entity meets the criteria of control as defined in the accounting standard.

#### (v) Revenue recognition

The Trust applies judgment about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. The Trust concluded that revenue for property management and ancillary services is to be recognized over time because the tenant simultaneously receives and consumes the benefits provided by the Trust. Rents charged to tenants are generally charged on a gross basis, inclusive of property management and ancillary services. If a contract is identified as containing more than one performance obligation, the Trust allocates the total transaction price to each performance obligation in an amount based on a relative selling price method.

### Key Accounting Estimates and Assumptions

The following are the key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year. Actual results could differ from estimates.

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 3. Critical Accounting Judgments, Estimates and Assumptions (continued)

(i) Valuation of investment properties

The choice of valuation method and the critical estimates and assumptions underlying the fair value determination of investment properties are set out in note 5. Significant estimates used in determining the fair value of the Trust's investment properties include capitalization rates ("cap rates") and stabilized net operating income ("SNOI") used in the overall capitalization rate valuation method. A change to any one of these inputs could significantly alter the fair value of an investment property. Please refer to note 5 for sensitivity analysis.

IPUC and land held for development are also valued at fair value.

(ii) Deferred unit-based compensation

The compensation costs relating to deferred unit-based compensation are based on estimates of how many deferred units will be awarded, how many will actually vest and be exercised, as well as valuation models, which by their nature are subject to measurement uncertainty.

(iii) Deferred taxes

The amount of the temporary differences between the accounting carrying value of the Trust's assets and liabilities held in various corporate subsidiaries versus the tax bases of those assets and liabilities and the tax rates at which the differences will be realized are outlined in note 23.

## 4. Future Accounting Policy Changes

The following new or amended accounting standards under IFRS Accounting Standards have been issued or revised by the IASB; however, they are not yet effective and, as such, have not been applied to the consolidated financial statements.

**IFRS 18, *Presentation and Disclosure in Financial Statements* ("IFRS 18")**

In April 2024, the IASB issued IFRS 18. The objective of the new standard is to improve comparability and transparency of communication in financial statements. This standard introduces new requirements on presentation and disclosure within the statement of profit or loss, and also requires disclosure of management-identified performance measures and includes new requirements for aggregation and disaggregation of financial information based on the identified "roles" of the primary financial statements and the notes. The standard is effective for Killam's annual periods beginning after January 1, 2027, with early adoption permitted. To assess the impact of this new standard, Killam has formed an internal working group and continues to progress on its in-depth assessment of IFRS 18 and the impact on its consolidated financial statements. Killam intends to adopt the new standard on the required effective date with restatement of the prior period comparatives.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 5. Investment Properties

As at December 31, 2024

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
<b>Balance, January 1, 2024</b>	<b>\$4,538,075</b>	<b>\$215,396</b>	<b>\$168,421</b>	<b>\$44,621</b>	<b>\$61,293</b>	<b>\$5,027,806</b>
Fair value adjustment on investment properties	244,499	10,799	(6,052)	(2,922)	6,037	252,361
Acquisitions	15,025	—	—	—	5,887	20,912
Dispositions	(54,263)	—	—	—	(5,099)	(59,362)
Capital expenditures	73,053	8,937	8,117	40,679	4,966	135,752
Transfer from investment properties to land for development	(860)	—	—	—	860	—
Transfer from land for development to IPUC	—	—	—	7,127	(7,127)	—
Transfer from residential inventory	3,955	—	—	—	—	3,955
Interest capitalized on IPUC and land for development	—	—	—	1,609	1,687	3,296
<b>Balance, December 31, 2024</b>	<b>\$4,819,484</b>	<b>\$235,132</b>	<b>\$170,486</b>	<b>\$91,114</b>	<b>\$68,504</b>	<b>\$5,384,720</b>

As at December 31, 2023

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, January 1, 2023	\$4,250,263	\$223,619	\$163,910	\$135,196	\$39,813	\$4,812,801
Fair value adjustment on investment properties	191,624	(14,779)	(724)	3,751	(5,693)	174,179
Acquisitions	66,539	—	—	—	—	66,539
Dispositions	(168,670)	—	—	—	—	(168,670)
Transfer from IPUC	113,660	—	—	(136,314)	22,654	—
Capital expenditures	83,606	6,556	5,235	39,257	2,953	137,607
Transfer from inventory	1,053	—	—	—	—	1,053
Interest capitalized on IPUC and land for development	—	—	—	2,731	1,566	4,297
Balance, December 31, 2023	\$4,538,075	\$215,396	\$168,421	\$44,621	\$61,293	\$5,027,806

During the year ended December 31, 2024, Killam acquired the following properties:

Property	Location	Acquisition Date	Ownership Interest	Property Type	Units	Purchase Price <sup>(1)</sup>
5 & 35 Harlington Cres	Halifax, NS	31-Jan-24	100%	Apartment	50	\$11,000
425 5 St SW <sup>(2)</sup>	Calgary, AB	20-Feb-24	100%	Land for development	N/A	3,000
105 Elmira Rd North <sup>(3)</sup>	Guelph, ON	17-Jun-24	70%	Land for development	N/A	2,800
Sherwood Crossing townhouses <sup>(4)</sup>	Charlottetown, PE	08-Nov-24	100%	Apartment	16	3,660
<b>Total Acquisitions</b>					66	<b>\$20,460</b>

(1) Purchase price does not include transaction costs.

(2) Killam owned a 40% interest in this property, and now owns 100% after purchasing the remaining interest.

(3) Killam issued a \$1.2 million promissory note to the co-owner of this property as part of this transaction.

(4) Killam owned a 50% interest in this property, and now owns 100% after purchasing the remaining interest. Killam also sold land for development as part of this transaction.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 5. Investment Properties (continued)

During the year ended December 31, 2024, Killam completed the following dispositions:

Property	Location	Disposition Date	Ownership Interest	Property Type	Units	Sale Price	Net Cash Proceeds <sup>(1)</sup>
Plaza 54	Calgary, AB	20-Feb-24	40%	Land for development	N/A	\$2,400	\$2,400
Woolwich <sup>(2)</sup>	Guelph, ON	09-May-24	100%	Apartment	84	19,150	16,650
Bridlewood	Charlottetown, PE	11-Jul-24	100%	Apartment	66	8,430	2,660
5231 Kent St <sup>(3)</sup>	Halifax, NS	09-Sep-24	100%	Apartment	27	5,250	4,750
Belvedere	Charlottetown, PE	27-Sep-24	100%	Apartment	51	4,250	4,250
9 Bruce St <sup>(4)</sup>	Halifax, NS	10-Oct-24	100%	Apartment	60	8,200	4,530
Sherwood Crossing land parcel <sup>(5)</sup>	Charlottetown, PE	09-Nov-24	100%	Land for development	N/A	390	—
Haviland St <sup>(5)</sup>	Charlottetown, PE	09-Nov-24	100%	Land for development	N/A	2,700	—
9 Sybyl Crt	Halifax, NS	16-Dec-24	100%	Apartment	22	3,800	2,560
2 Linden Lea & 83-87 Pleasant St	Halifax, NS	17-Dec-24	100%	Apartment	28	4,600	3,070
<b>Total Dispositions</b>					<b>338</b>	<b>\$59,170</b>	<b>\$40,870</b>

(1) Net cash proceeds does not include transaction costs.

(2) Excluded from net cash proceeds is a \$2.5 million vendor take-back mortgage. Full repayment is due within 36 months of the initial advance in May 2024.

(3) Excluded from net cash proceeds is a \$0.5 million vendor take-back mortgage. Full repayment is due within 36 months of the initial advance in September 2024.

(4) Excluded from net cash proceeds is a \$0.4 million vendor take-back mortgage. Full repayment is due within 36 months of the initial advance in October 2024.

(5) Excluded from net cash proceeds is a \$2.2 million promissory note. Full repayment is due within 30 months of the initial advance in November 2024. Killam also purchased the remaining 50% interest in 16 apartment units as part of this transaction. The net amount due from the land for development sales was applied against the townhouse purchase price.

During the year ended December 31, 2023, Killam acquired the following properties:

Property	Location	Acquisition Date	Ownership Interest	Property Type	Units	Purchase Price <sup>(1)</sup>
Blackshire Court <sup>(2)</sup>	St. John's, NL	11-Sep-23	100%	Apartment	N/A	\$320
48-66 Harlington Cres <sup>(3)</sup>	Halifax, NS	21-Sep-23	100%	Apartment	10	4,000
Nolan Hill Phase II <sup>(4)</sup>	Calgary, AB	12-Dec-23	100%	Apartment	234	65,000
<b>Total Acquisitions</b>					<b>244</b>	<b>\$69,320</b>

(1) Purchase price does not include transaction costs.

(2) Killam owned a 96.8% interest in this property, and now owns 100% after purchasing the remaining partnership units.

(3) Property is located adjacent to existing Killam assets and allows for future redevelopment opportunity.

(4) Killam had a 10% interest in the Nolan Hill Phase II development of \$6.5 million and acquired the remaining 90% interest in December 2023, based on the purchase price of \$65.0 million, for a 100% interest.

During the year ended December 31, 2023, Killam completed the following developments:

Property	Location	Completion Date	Ownership Interest	Property Type	Units	Development Cost
The Governor <sup>(1)</sup>	Halifax, NS	31-Jul-23	100%	Apartment	12	\$24,300
Civic 66 <sup>(2)</sup>	Kitchener, ON	31-Jul-23	100%	Apartment	169	69,800
<b>Total Developments</b>					<b>181</b>	<b>\$94,100</b>

(1) The development includes 3,500 square feet ("SF") of ground floor ancillary commercial space.

(2) The development includes 3,000 SF of ground floor ancillary commercial space.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 5. Investment Properties (continued)

During the year ended December 31, 2023, Killam completed the following dispositions:

Property	Location	Disposition Date	Ownership Interest	Property Type	Units	Sale Price	Net Cash Proceeds <sup>(1)</sup>
266 Bronson Ave	Ottawa, ON	17-Mar-23	100%	Apartment	43	\$9,800	\$7,000
The James	Halifax, NS	21-Apr-23	100%	Apartment	108	33,000	20,100
Browns and University <sup>(2)</sup>	Charlottetown, PE	12-May-23	100%	Apartment	122	21,320	8,240
Kristin Way	Ottawa, ON	16-May-23	100%	Apartment	102	17,850	12,480
Parkwood Apartments <sup>(3)</sup>	Saint John, NB	13-Sep-23	100%	Apartment	205	15,000	14,000
Edward Crt <sup>(4)</sup>	Miramichi, NB	05-Oct-23	100%	Apartment	96	10,950	4,750
Cabot House <sup>(5)</sup>	Sydney, NS	02-Nov-23	100%	Apartment	88	13,950	5,780
Moxham Crt <sup>(5)</sup>	Sydney, NS	02-Nov-23	100%	Apartment	51	8,550	4,290
27 Longworth Ave	Charlottetown, PE	16-Nov-23	100%	Apartment	24	4,560	3,260
280 Shakespeare Dr	Stratford, PE	16-Nov-23	100%	Apartment	26	3,150	1,240
Country Place	Charlottetown, PE	16-Nov-23	100%	Apartment	39	6,230	3,660
Ducks Landing I	Stratford, PE	16-Nov-23	100%	Apartment	89	5,950	200
Ducks Landing II	Stratford, PE	16-Nov-23	100%	Apartment	49	7,110	3,600
26 Alton Dr & 36 Kelly St <sup>(6)</sup>	Halifax, NS	04-Dec-23	100%	Apartment	80	11,250	5,260
<b>Total Dispositions</b>					<b>1,122</b>	<b>\$168,670</b>	<b>\$93,860</b>

(1) Net cash proceeds, after mortgage repayment, not including transaction costs.

(2) The properties comprise 182 units, and 122 units were sold as part of the transaction. Killam continues to own and operate the remaining 60 units.

(3) Excluded from net cash proceeds is a \$1.0 million vendor take-back mortgage. Full repayment is due within 24 months of the initial advance in September 2023.

(4) Excluded from net cash proceeds is a \$0.3 million promissory note. Full repayment is due within 60 months of the initial advance in October 2023.

(5) Excluded from net cash proceeds is a \$3.6 million vendor take-back mortgage. Full repayment is due within 36 months of the initial advance in November 2023.

(6) Excluded from net cash proceeds is a \$1.6 million vendor take-back mortgage. Full repayment is due within 36 months of the initial advance in December 2023.

During the year ended December 31, 2024, Killam capitalized salaries of \$7.6 million (year ended December 31, 2023 – \$7.0 million), as part of its project improvement, suite renovation and development programs. For the year ended December 31, 2024, interest costs associated with the general corporate borrowings used to fund development were capitalized to the respective development projects using Killam's weighted average borrowing rate of 3.51% (December 31, 2023 – 3.34%). Interest costs associated with development specific loans were capitalized to the respective developments using the actual borrowing rate associated with the loan.

Investment properties with a fair value of \$5.1 billion as at December 31, 2024 (December 31, 2023 – \$4.8 billion), have been pledged as collateral against Killam's mortgages, construction loan and credit facilities.

### Valuation Methodology

#### Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., an exit price). Expectations about future improvements or modifications to be made to the investment property to reflect its highest and best use may be considered in the valuation.

Investment properties carried at fair value are categorized by level according to the significance of the inputs used in making the measurements. As the fair value of investment properties is determined with significant unobservable inputs, all investment properties are classified as Level 3 fair value measurements. See note 26 for further details.

Killam's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers in or out of Level 3 fair value measurements for investment properties during the year.

### Valuation Processes

#### Internal valuations

Killam measures the majority of its investment properties using valuations prepared by its internal valuation team. This team consists of individuals who are knowledgeable and have specialized industry experience in real estate valuations and report directly to a senior member of Killam's management. The internal valuation team's processes and results are reviewed and approved by senior management of Killam, including the President & Chief Executive Officer; Chief Financial Officer; and other executive members, in line with Killam's quarterly reporting dates.



# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 5. Investment Properties (continued)

### External valuations

Depending on the property asset type and location, management may at times use external valuations to support its fair value, obtaining valuations from independent third-party firms that employ experienced valuation professionals. Killam obtained a total of 18 external property appraisals throughout the year. The internal valuation team also verifies all major inputs used by the external valuers in preparing the valuation report, compares the fair value against the fair value determined in internal models, and holds discussions with the external valuers.

### **Valuation Techniques Underlying Management's Estimation of Fair Value**

#### Income properties

The apartment and MHC investment properties were valued using the direct income capitalization method. In applying the direct income capitalization method, the SNOI of each property is divided by a capitalization rate. The significant unobservable inputs include the following:

- SNOI is based on annual budgeted rents and expenses and supported by the terms of any existing leases, other contracts or external evidence such as current market rents for similar properties. Budgeted rents are adjusted to reflect forward looking-rent growth 12 months out, and expenses are adjusted to incorporate allowances for vacancy rates, management fees, expected post sale property taxes and market-based maintenance and salary costs. The resulting capitalized value is then adjusted for other costs inherent in achieving and maintaining SNOI, including structural reserves for capital expenditures.
- Capitalization rate is based on location, size and quality of the properties and takes into account market data at the valuation date.

#### IPUC and land for development

Management uses an internal valuation process to estimate the fair value of properties under development and land for development. Where a site is partially developed, the direct capitalization method is applied to capitalize the pro forma SNOI, from which the costs to complete the development are deducted. The significant unobservable inputs are based on the following:

- Pro forma SNOI is based on the location, type and quality of the properties and supported by the terms of actual or anticipated future leases, other contracts or external evidence such as current market rents for similar properties. Vacancy rates are based on current and expected future market conditions, and estimated maintenance costs are based on management's experience and knowledge of the market conditions.
- Costs to complete are derived from internal budgets based on management's experience and knowledge of the market conditions.
- Capitalization rate is risk-adjusted taking into consideration the inherent risk of the development project based on location, size and quality of the properties and taking into account market data at the valuation date.

The primary method of valuation for land acquired for development is the comparable sales approach, which considers recent sales activity for similar land parcels in the same or similar markets. Land values are estimated using either a per acre or per buildable SF basis based on highest and best use. Such values are applied to Killam's properties after adjusting for factors specific to the site, including its location, intended use, zoning, servicing and configuration.

### **Valuation Basis**

Using the direct income capitalization method, the apartment properties were valued using cap rates in the range of 4.00% to 6.50%, applied to a SNOI of \$222.2 million (December 31, 2023 – 4.00% to 6.50% and \$209.2 million), resulting in an overall weighted average effective cap rate of 4.62% (December 31, 2023 – 4.62%). The stabilized occupancy rates used in the calculation of SNOI were in the range of 95.5% to 100.0% (December 31, 2023 – 97.0% to 99.0%). Using the direct income capitalization method, the MHC properties were valued using cap rates in the range of 5.50% to 6.75%, applied to a SNOI of \$14.0 million (December 31, 2023 – 5.50% to 6.75% and \$12.7 million), resulting in an overall weighted average effective cap rate of 6.02% (December 31, 2023 – 6.04%). The stabilized occupancy rate used in the calculation of SNOI was 98.4% (December 31, 2023 – 98.3%). Using a discounted cash flow ("DCF") model, the stabilized commercial properties were valued using key inputs determined by management based on review of asset performance and comparable assets in relevant markets. Using the DCF method, fair value is estimated using assumptions regarding benefits and liabilities of ownership over the asset's life, including a terminal value. This method involves the projection of cash flows on each individual property, with market-derived discount rates and terminal cap rates applied to the stabilized cash flow to establish the present value of the income stream associated with the asset. The weighted average discount rate applied in the year was 7.44% (December 31, 2023 – 7.69%).

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 5. Investment Properties (continued)

Killam reviewed its valuation of investment properties in light of the current economic environment as at December 31, 2024. It is not possible to forecast with certainty the duration and full scope of economic impacts and other consequential changes on Killam's business and operations, both in the short-term and in the long-term. In the long-term scenario, the aspects that could be impacted include rental rates, occupancy, expense growth, and cap rates, which would impact the underlying valuation of investment properties. Killam has applied judgment in estimating the valuation given the uncertainties surrounding the economic impact of current inflationary pressures and interest rates.

Investment property valuations are most sensitive to changes in the cap rate. The cap rate assumptions for the investment properties are included in the following table:

	December 31, 2024			December 31, 2023		
	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average
Apartments	4.00%	6.50%	4.62%	4.00%	6.50%	4.62%
MHCs	5.50%	6.75%	6.02%	5.50%	6.75%	6.04%

### Fair Value Sensitivity

The following table summarizes the impact of changes in cap rates and SNOI on the fair value of Killam's investment properties:

		Change in SNOI <sup>(1)</sup>				
		(2.00)%	(1.00)%	— %	1.00%	2.00%
Change in Cap Rate	(0.50)%	\$505,502	\$564,285	\$623,067	\$681,850	\$740,632
	(0.25)%	183,024	238,516	294,007	349,499	404,991
	—%	(105,104)	(52,552)	—	52,552	105,104
	0.25%	(364,108)	(314,199)	(264,290)	(214,381)	(164,472)
	0.50%	(598,206)	(550,686)	(503,166)	(455,646)	(408,125)

(1) Includes Killam's apartment and MHC portfolios, which are valued using the direct income capitalization method, and commercial assets, which are valued using a DCF approach. The sensitivity for commercial assets is calculated using an implied cap rate based on the SNOI of the properties.

## 6. Residential Inventory

Residential inventory consists of assets that are for sale in the ordinary course of business and MHC home inventory.

	Year ended December 31, 2024	Year ended December 31, 2023
Balance, beginning of year	\$4,671	\$4,597
Net change in MHC home inventory	(121)	433
Capital expenditures	139	926
Sale of completed inventory	(270)	(232)
Transfer to investment properties	(3,955)	(1,053)
<b>Balance, end of year</b>	<b>\$464</b>	<b>\$4,671</b>

Residential inventory consists of assets acquired or developed that Killam does not intend to use for rental income purposes and plans to sell in the ordinary course of business. Killam expects to earn a return on such assets through a combination of property operating income earned during the holding period and sale proceeds. As at December 31, 2024, residential inventory consists of MHC home inventory intended for resale.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 7. Joint Operations and Investments in Joint Ventures

Killam has interests in properties and land for future development that are subject to joint control and are joint operations. Accordingly, the consolidated statements of financial position and consolidated statements of income and comprehensive income include Killam's rights to and obligations for the related assets, liabilities, revenue and expenses. As at December 31, 2024, the fair value of the investment properties subject to joint control was \$396.8 million (December 31, 2023 – \$375.0 million).

## 8. Property and Equipment

As at	December 31, 2024		December 31, 2023	
	Cost	Accumulated Depreciation	Cost	Accumulated Depreciation
Land	\$270	\$—	\$270	\$—
Building	2,243	680	2,243	641
Heavy equipment	565	267	546	249
Vehicles	5,415	2037	5,561	1674
Furniture, fixtures and office equipment	7,479	6,429	7,192	6,242
Leasehold improvements	4,304	1,216	3,952	1,104
	<b>20,276</b>	<b>10,629</b>	19,764	9,910
Less accumulated depreciation	(10,629)		(9,910)	
	<b>\$9,647</b>		\$9,854	

## 9. Other Current Assets and Non-current Assets

### Cash and Cash Equivalents

As at December 31, 2024, Killam had \$13.2 million (December 31, 2023 – \$14.1 million) in cash and cash equivalents, consisting of \$5.9 million in operating cash and \$7.3 million in security deposits (December 31, 2023 – \$7.4 million and \$6.7 million).

### Other Current Assets

As at	December 31, 2024	December 31, 2023
Restricted cash	\$466	\$1,242
Deposits	1,581	1,672
Prepaid expenses	8,362	7,638
Loan receivable	—	4,125
	<b>\$10,409</b>	\$14,677

Restricted cash consists of property tax reserves. Deposits may include funds held in trust for future acquisitions. Prepaid expenses consist primarily of prepaid property taxes and insurance.

### Other Non-current Assets

As at December 31, 2024, other non-current assets included eight VTB mortgages receivable totalling \$14.6 million (December 31, 2023 – \$6.5 million) related to property acquisitions and dispositions. The VTB mortgages receivable bear interest at 3.0%–7.0%, and the weighted average interest rate is 5.9%. Full repayment of the loans is due within 36–60 months from the initial advances.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 10. Rent and Other Receivables

As at	December 31, 2024	December 31, 2023
Rent receivable	\$1,385	\$1,373
Other receivables	5,906	6,171
	<b>\$7,291</b>	<b>\$7,544</b>

Included in other receivables are laundry revenue, insurance receivables and other non-rental income. The majority of rent receivable is less than 90 days old. Killam's policy is to write off tenant receivables when the tenant vacates the unit, and any subsequent receipt of funds is netted against bad debts. Killam's bad debt experience has historically been less than 0.3% of revenue.

## 11. Mortgages and Loans Payable

As at	December 31, 2024		December 31, 2023	
	Weighted Average Interest	Debt Balance	Weighted Average Interest	Debt Balance
Mortgages and loans payable				
Fixed rate	3.46%	\$2,139,143	3.22%	\$2,104,443
<b>Total</b>		<b>\$2,139,143</b>		<b>\$2,104,443</b>
Current		381,229		369,423
Non-current		1,757,914		1,735,020
		<b>\$2,139,143</b>		<b>\$2,104,443</b>

Mortgages are collateralized by a first or second charge on the properties of Killam. As at December 31, 2024, unamortized deferred financing costs of \$47.9 million (December 31, 2023 – \$43.4 million) and mark-to-market adjustments on mortgages assumed on acquisitions of \$0.8 million (December 31, 2023 – \$1.0 million) are netted against mortgages and loans payable.

Estimated future principal payments and maturities required to meet mortgage obligations by the 12-month period ending December 31, are as follows:

	Principal Amount	% of Total Principal
2025	\$381,229	17.4%
2026	335,175	15.3%
2027	211,867	9.7%
2028	449,479	20.5%
2029	261,342	12.0%
Subsequent to 2029	548,678	25.1%
	\$2,187,770	100.0%
Unamortized deferred financing costs	(\$47,859)	
Unamortized mark-to-market adjustments	(\$768)	
	<b>\$2,139,143</b>	

## 12. Lease Liabilities

As at	December 31, 2024	December 31, 2023
Balance, beginning of year	\$11,889	\$9,627
Net change in lease liabilities	(367)	2,262
<b>Balance, end of year</b>	<b>\$11,522</b>	<b>\$11,889</b>

As at December 31, 2024, the right-of-use assets are \$11.6 million, and the lease liabilities are \$11.5 million (December 31, 2023 – \$11.9 million and \$11.9 million). As at December 31, 2024, \$9.7 million (December 31, 2023 – \$9.7 million) of the right-of-use assets are classified as part of investment properties, and \$1.9 million (December 31, 2023 – \$2.2 million) are classified as part of property and equipment on the consolidated statements of financial position. The total lease payments for the year ended December 31, 2024, were \$1.1 million (December 31, 2023 – \$0.6 million).

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

## 13. Credit Facilities

Killam has access to two credit facilities with credit limits of \$155.0 million (\$175.0 million with the accordion feature) and \$25.0 million (December 31, 2023 – \$155.0 million (\$175.0 million with the accordion feature) and \$25.0 million) that can be used for acquisition and general business purposes.

The \$155.0 million facility bore interest at prime plus 55 basis points ("bps") on prime rate advances or 155 bps over banker's acceptances until June 28, 2024, when the administrator of the Canadian Dollar Offered Rate ("CDOR") ceased publication of CDOR. Effective June 28, 2024, the facility bears interest at 155 bps over the Canadian Overnight Repo Rate Average ("CORRA"). The facility includes a \$30.0 million demand revolver and a \$125.0 million committed revolver, as well as an accordion option to increase the \$155.0 million facility by an additional \$20.0 million. The agreement includes certain covenants and undertakings with which Killam was in compliance as at December 31, 2024. This facility matures December 19, 2025.

The \$25.0 million demand facility bears interest at prime plus 75 bps on advances and 135 bps on issuance of letters of credit, in addition to 50 bps per annum. The agreement includes certain covenants and undertakings with which Killam was in compliance as at December 31, 2024.

As at December 31, 2024	Maximum Loan Amount <sup>(1)</sup>	Amount Drawn	Letters of Credit	Amount Available
\$155.0 million facility	\$175,000	\$35,000	\$—	\$140,000
\$25.0 million facility	25,000	19,738	1,215	4,047
<b>Total</b>	<b>\$200,000</b>	<b>\$54,738</b>	<b>\$1,215</b>	<b>\$144,047</b>

As at December 31, 2023	Maximum Loan Amount <sup>(1)</sup>	Amount Drawn	Letters of Credit	Amount Available
\$155.0 million facility	\$175,000	\$30,000	\$—	\$145,000
\$25.0 million facility	25,000	10,877	1,735	12,388
<b>Total</b>	<b>\$200,000</b>	<b>\$40,877</b>	<b>\$1,735</b>	<b>\$157,388</b>

(1) Maximum loan includes a \$20.0 million accordion option, for which collateral is pledged.

## 14. Construction Loans

As at December 31, 2024, Killam had access to one fixed-rate construction loan totalling \$62.4 million for the purpose of financing The Carrick development (December 31, 2023 – \$62.4 million) and no variable rate construction loans (December 31, 2023 – three construction loans totalling \$30.3 million, with \$24.7 million drawn). As at December 31, 2024, \$33.4 million was drawn on the construction loan (December 31, 2023 – \$4.9 million) included in non-current mortgages and loans payable. Payments are made monthly on an interest-only basis. Following completion of the development, the loan will amortize over a 50-year term. The weighted average contractual interest rate on amounts outstanding at December 31, 2024, was 3.10% (December 31, 2023 – 6.31%).

## 15. Accounts Payable and Accrued Liabilities

As at	December 31, 2024	December 31, 2023
Accounts payable and other accrued liabilities	\$45,131	\$35,308
Distributions payable	7,465	7,187
Mortgage interest payable	5,827	5,362
Security deposits	14,022	13,062
	<b>\$72,445</b>	<b>\$60,919</b>

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 16. Exchangeable Units

	2024		2023	
	Number of Exchangeable Units	Value	Number of Exchangeable Units	Value
Balance, beginning of year	3,898,020	\$70,008	3,898,020	\$63,187
Fair value adjustment	—	(3,352)	—	6,821
<b>Balance, end of year</b>	<b>3,898,020</b>	<b>\$66,656</b>	<b>3,898,020</b>	<b>\$70,008</b>

The Exchangeable Units are non-transferable, but are exchangeable, on a one-for-one basis, into Killam Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on these Exchangeable Units in an amount equivalent to the distributions that would have been made had the Units been exchanged for Killam Trust Units.

## 17. Unitholders' Equity

By virtue of Killam being an open-ended mutual fund trust, unitholders of Trust Units are entitled to redeem their Trust Units at any time at prices determined and payable in accordance with the conditions specified in Killam's DOT. As a result, under IFRS Accounting Standards, Trust Units are defined as financial liabilities; however, for the purposes of financial statement classification and presentation, the Trust Units may be presented as equity instruments as they meet the puttable instrument exemption under IAS 32.

All Trust Units outstanding are fully paid, have no par value and are voting Trust Units. The DOT authorizes the issuance of an unlimited number of Trust Units. Trust Units represent a unitholder's proportionate undivided beneficial interest in Killam. No Trust Unit has any preference or priority over another. No unitholder has or is deemed to have any right of ownership in any of the assets of Killam. Each Unit confers the right to one vote at any meeting of unitholders and to participate pro rata in any distributions and, on liquidation, to a pro rata share of the residual net assets remaining after preferential claims thereon of debtholders.

Unitholders have the right to redeem their Units at the lesser of (i) 90% of the market price of the Trust Unit (market price is defined as the weighted average trading price of the previous 10 trading days) and (ii) the most recent closing market price (closing market price is defined as the weighted average trading price on the specified date) at the time of the redemption. The redemption price will be satisfied by cash, up to a limit of \$50 thousand for all redemptions in a calendar month, or a note payable. For the year ended December 31, 2024, no unitholders redeemed Units.

The Units issued and outstanding are as follows:

	Number of Trust Units	Value
Balance, December 31, 2023	118,298,478	\$1,377,413
Distribution reinvestment plan	1,282,817	23,640
Restricted Trust Units redeemed	63,156	683
Repurchase through normal course issuer bid	(23,620)	(276)
<b>Balance, December 31, 2024</b>	<b>119,620,831</b>	<b>\$1,401,460</b>

### Distribution Reinvestment Plan ("DRIP")

Killam's DRIP allows unitholders to acquire additional Units of the Trust through the reinvestment of distributions on their Units. Unitholders who participate in the DRIP receive additional Units equal to 3% of the Units reinvested. Units issued with the DRIP are issued directly from the Trust at a price based on the 10-day volume weighted average closing price of the Toronto Stock Exchange ("TSX") preceding the relevant distribution date, which typically is on or about the 15<sup>th</sup> day of the month following the distribution declaration.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 17. Unitholders' Equity (continued)

The following chart highlights Killam's distributions paid and Trust Units reinvested:

	For the years ended December 31,	
	2024	2023
Distributions declared on Trust Units	\$84,413	\$83,088
Distributions declared on Exchangeable Units	2,742	2,728
Distributions declared on awards outstanding under RTU Plan	355	298
Total distributions declared	\$87,510	\$86,114
Less:		
Distributions on Trust Units reinvested	(\$23,469)	(\$25,926)
Distributions on RTUs reinvested	(355)	(298)
Net distributions paid	\$63,686	\$59,890
Percentage of distributions reinvested	27.2%	30.5%

### Normal Course Issuer Bid ("NCIB")

In May 2022, Killam announced that the TSX had accepted Killam's notice of intention to make a NCIB for its Trust Units, whereby Killam could acquire up to 3,000,000 Trust Units commencing on June 2, 2022, and ending on June 1, 2023. Killam renewed its NCIB to acquire up to 3,000,000 Trust Units effective June 22, 2023, which expired June 21, 2024.

During the year ended December 31, 2023, 11,822 Trust Units were purchased and cancelled at a weighted average purchase price of \$16.92 per unit.

In June 2024, Killam received the TSX's acceptance of its notice of intention to make an NCIB for its Trust Units, following expiry of the previous NCIB on June 21, 2024. Pursuant to the notice, Killam is permitted to acquire up to 3,000,000 Trust Units commencing on June 24, 2024, and ending on June 23, 2025. All purchases of Trust Units are made through the facilities of the TSX at the market price of the Trust Units at the time of acquisition. Daily repurchases by Killam are limited to 64,648 Trust Units, other than block purchase exemptions. Any Trust Units acquired under the NCIB will be cancelled.

During the year ended December 31, 2024, 23,620 Trust Units were purchased and cancelled at a weighted average purchase price of \$16.94 per unit.

## 18. Distributions

Killam paid distributions to its unitholders during 2024 in accordance with its DOT. Distributions declared by the Board of Trustees were paid monthly, on or about the 15<sup>th</sup> day of each month.

For the year ended December 31, 2024, the distributions declared related to the Trust Units were \$84.4 million (year ended December 31, 2023 – \$83.1 million). For the year ended December 31, 2024, distributions declared related to the Exchangeable Units were \$2.7 million (year ended December 31, 2023 – \$2.7 million). The distributions on the Exchangeable Units are recorded in financing costs.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 19. Deferred Unit-based Compensation

Restricted Trust Units ("RTUs") are awarded to members of the senior executive team and director-level employees as a percentage of their compensation. The Trust also grants RTUs subject to performance conditions under the RTU Plan for certain senior executives. Non-executive members of the Board of Trustees have the right to receive a percentage of their annual retainer in the form of RTUs.

The number of RTUs awarded is based on the volume weighted average price of all Trust Units traded on the TSX for the five trading days immediately preceding the date on which the compensation is awarded. The RTUs earn distributions based on the same distributions paid on the Trust Units, and such distributions translate into additional RTUs. The initial RTUs, and RTUs acquired through distribution reinvestment, are credited to each person's account and are not issued to the employee or Board member until they redeem such RTUs. For employees, the RTUs will be redeemed and paid out in Trust Units by December 31 of the year in which the RTUs have vested.

The RTUs subject to performance conditions will be subject to both internal and external measures consisting of both absolute and relative performance over a three-year period. Killam accounts for the RTUs subject to performance conditions under the fair value method of accounting and uses the Monte-Carlo simulation pricing model to determine the fair value, which allows for the incorporation of the market-based performance hurdles that must be met before the RTUs subject to performance conditions vest.

The RTUs are considered a financial liability because there is a contractual obligation for the Trust to deliver Trust Units (which are accounted for as liabilities, but presented as equity instruments under IAS 32) upon conversion of the RTUs. The RTUs are measured at fair value with changes flowing through the consolidated statements of income and comprehensive income. The fair value of the vested RTUs as at December 31, 2024, is \$5.9 million, which includes \$1.7 million related to RTUs subject to performance conditions (December 31, 2023 – \$5.7 million and \$2.1 million). For the year ended December 31, 2024, compensation expense of \$3.2 million (year ended December 31, 2023 – \$2.7 million) has been recognized in respect of the RTUs.

The details of the RTUs issued are shown below:

For the years ended December 31,	2024		2023	
	Number of RTUs	Weighted Average Issue Price	Number of RTUs	Weighted Average Issue Price
<b>Outstanding, beginning of year</b>	<b>441,666</b>	<b>\$19.24</b>	366,485	\$19.44
Granted	<b>198,331</b>	<b>19.23</b>	154,101	18.19
Redeemed	<b>(134,553)</b>	<b>19.61</b>	(95,097)	18.19
Forfeited	—	<b>N/A</b>	(768)	19.29
Additional Restricted Trust Unit distributions	<b>19,263</b>	<b>18.44</b>	16,945	17.60
<b>Outstanding, end of year</b>	<b>524,707</b>	<b>\$19.11</b>	441,666	\$19.24

## 20. Revenue

In accordance with IFRS 15, Management has evaluated the lease and non-lease components of its revenue and has determined the following allocation:

	For the years ended December 31,	
	2024	2023
Rental revenue <sup>(1)</sup>	<b>\$272,831</b>	\$257,631
Property expense recoveries	<b>76,212</b>	76,593
Ancillary revenue	<b>15,607</b>	13,926
	<b>\$364,650</b>	\$348,150

(1) Includes base rent, realty taxes and insurance recoveries, which are outside the scope of IFRS 15.



# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

## 21. Other Income

	For the years ended December 31,	
	2024	2023
Management and leasing fee revenue	\$1,029	\$1,064
Interest revenue	884	437
Home sales	472	309
	<b>\$2,385</b>	<b>\$1,810</b>

## 22. Financing Costs

	For the years ended December 31,	
	2024	2023
Mortgage, loan and construction loan interest	\$72,333	\$62,480
Interest on credit facilities	3,272	4,117
Interest on Exchangeable Units	2,742	2,729
Amortization of deferred financing costs	3,915	3,638
Amortization of fair value adjustments on assumed debt	226	223
Unrealized loss on derivative liability	—	68
Interest on lease liabilities	520	440
Capitalized interest	(3,296)	(4,297)
	<b>\$79,712</b>	<b>\$69,398</b>

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 23. Deferred Income Tax

Trusts that satisfy the REIT Exemption are excluded from the specified investment flow-through ("SIFT") definition and therefore will not be subject to taxation under the SIFT Rules. Effective December 31, 2023, Killam qualified for the REIT Exemption and continues to meet the REIT Exemption as at December 31, 2024, and is therefore not subject to taxation to the extent that income is distributed to unitholders.

On November 21, 2024, Killam's trust unitholders and special voting unitholders, voting together as a single class, approved the Arrangement. The Arrangement removed KPI from Killam's organizational structure, such that the Trust no longer holds any properties partially through KPI. The Arrangement became effective on November 30, 2024, and as a result, the Trust no longer has any corporate subsidiaries that are expected to be taxable and the reversal of the deferred tax liabilities was recognized in the consolidated statement of income and comprehensive income in the year ended December 31, 2024. The REIT received an advance tax ruling from the Canada Revenue Agency in connection with the Arrangement. Killam incurred \$5.9 million in restructuring costs related to the Arrangement, which include legal and accounting fees as well as land transfer tax applicable in Ontario.

As at December 31,	2023	Recognized in consolidated statement of income and comprehensive income	2024
Deferred tax liabilities (assets) related to:			
Real estate properties	\$277,118	\$(277,118)	\$—
Loss carryforwards	(4,197)	4,197	—
Other	6,054	(6,054)	—
<b>Net deferred tax liabilities</b>	<b>\$278,975</b>	<b>\$(278,975)</b>	<b>\$—</b>
As at December 31,	2022	Recognized in consolidated statement of income and comprehensive income	2023
Deferred tax liabilities (assets) related to:			
Real estate properties	\$254,712	\$22,406	\$277,118
Loss carryforwards	(16,175)	11,978	(4,197)
Unrealized capital gains	1,727	(1,727)	—
Other	5,553	501	6,054
<b>Net deferred tax liabilities</b>	<b>\$245,817</b>	<b>\$33,158</b>	<b>\$278,975</b>

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 24. Segmented Information

For investment properties, discrete financial information is provided on a property-by-property basis to members of executive management, which collectively comprise the CODM. The individual properties are aggregated into segments with similar economic characteristics such as the nature of the property, vacancy rates, long-term growth rates and other characteristics. Management considers that this is best achieved by aggregating into apartments, MHCs and commercial segments. Consequently, Killam is considered to have three reportable segments, as follows:

- Apartment segment - acquires, operates, manages and develops multi-family residential properties across Canada;
- MHC segment - acquires and operates MHC communities in Ontario and Eastern Canada; and
- Commercial segment - acquires and operates stand-alone commercial properties in Ontario, Nova Scotia and Prince Edward Island.

Killam's administration costs, other income, financing costs, depreciation, fair value adjustments, loss on dispositions and deferred tax expense are not reported to the CODM on a segment basis.

The accounting policies of these reportable segments are the same as those described in the summary of material accounting policies described in note 2. Reportable segment performance is analyzed based on NOI. The operating results, and selected assets and liabilities, of the reportable segments are as follows:

<b>Year ended December 31, 2024</b>	<b>Apartments</b>	<b>MHCs</b>	<b>Commercial</b>	<b>Total</b>
Property revenue	\$321,094	\$21,410	\$22,146	\$364,650
Property operating expenses	(107,827)	(7,505)	(8,837)	(124,169)
<b>Net operating income</b>	<b>\$213,267</b>	<b>\$13,905</b>	<b>\$13,309</b>	<b>\$240,481</b>
<hr/>				
Year ended December 31, 2023	Apartments	MHCs	Commercial	Total
Property revenue	\$306,535	\$20,591	\$21,024	\$348,150
Property operating expenses	(108,258)	(7,652)	(8,197)	(124,107)
Net operating income	\$198,277	\$12,939	\$12,827	\$224,043
<hr/>				
<b>As at December 31, 2024</b>	<b>Apartments</b>	<b>MHCs</b>	<b>Commercial</b>	<b>Total</b>
Total investment properties <sup>(1)</sup>	\$4,979,102	\$235,132	\$170,486	\$5,384,720
Mortgages payable/construction loans	\$2,000,310	\$98,635	\$40,198	\$2,139,143
<hr/>				
As at December 31, 2023	Apartments	MHCs	Commercial	Total
Total investment properties <sup>(1)</sup>	\$4,643,989	\$215,396	\$168,421	\$5,027,806
Mortgages payable/construction loans	\$2,005,917	\$95,359	\$32,842	\$2,134,118

(1) Total investment properties for the Apartments segment includes IPUC and land held for development.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 25. Supplemental Cash Flow Information

	For the years ended December 31,	
	2024	2023
<b>Net income items related to investing and financing activities</b>		
Interest paid on mortgages payable and other	\$73,024	\$63,815
Interest paid on credit facilities	3,272	4,117
	<b>\$76,296</b>	<b>\$67,932</b>
<b>Net change in non-cash operating assets and liabilities</b>		
Rent and other receivables	\$253	\$2,036
Other current assets	(550)	502
Residential inventory	4,207	(74)
Accounts payable and other liabilities	11,525	(7,021)
	<b>\$15,435</b>	<b>(\$4,557)</b>

## 26. Financial Instruments and Fair Value Measurement

Killam's principal financial liabilities consist of mortgages, credit facilities, construction loans and trade payables. The main purpose of these financial liabilities is to finance investment properties and operations. Killam has various financial assets, such as tenant receivables, which arise directly from its operations.

### Fair Value of Financial Instruments

Fair value is the amount that would be received in the sale of an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of interest-bearing financial assets and liabilities is determined by discounting the contractual principal and interest payments at estimated current market interest rates for the instrument. Current market rates are determined by reference to current benchmark rates for similar terms and current credit spreads for debt with similar terms and risks. For certain of the Trust's financial instruments, the carrying value represents fair value due to the short-term nature, including loan receivable, construction loans and credit facilities, and as such these items are not included in the table below. The fair values of the Trust's financial instruments were determined as follows:

(i) The fair values of the mortgages payable are estimated based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts Killam might pay or receive in actual market transactions; and

(ii) The fair value of the deferred unit-based compensation and the Exchangeable Units is estimated at the reporting date, based on the closing market price of the Trust Units listed on the TSX. The performance-based RTUs are determined using a pricing model. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in estimates could significantly affect fair values;

The significant financial instruments and their carrying values as at December 31, 2024, and December 31, 2023, are as follows:

As at	December 31, 2024		December 31, 2023	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Classification</b>				
<b>Financial liabilities carried at amortized cost:</b>				
Mortgages and loans payable <sup>(1)</sup>	\$2,139,143	\$2,130,924	\$2,104,443	\$2,068,292
<b>Financial liabilities carried at FVTPL:</b>				
Exchangeable Units	\$66,656	\$66,656	\$70,008	\$70,008
Deferred unit-based compensation	\$5,894	\$5,894	\$5,728	\$5,728

(1) Mortgages and loans payable do not include variable rate construction loans and credit facilities; as the carrying value of these line items represents their fair value.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 26. Financial Instruments and Fair Value Measurement (continued)

The interest rates used to discount the estimated cash flows, when applicable, are based on a blended rate using the three-year and five-year government yield curve as at December 31, 2024, which is in line with Killam's weighted average years to maturity of 4.0 years, plus an adequate credit spread, and were as follows:

As at	December 31, 2024	December 31, 2023
Mortgages - Apartments	3.92%	4.42%
Mortgages - MHCs	4.92%	5.42%

### Assets and Liabilities Measured at Fair Value

Fair value measurements recognized in the consolidated statements of financial position are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.

Level 3: Valuation techniques for which any significant input is not based on observable market data.

The fair value hierarchy of assets and liabilities measured at fair value on a recurring basis in the consolidated statements of financial position is as follows:

As at	December 31, 2024			December 31, 2023		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Assets</b>						
Investment properties	—	—	\$5,384,720	—	—	\$5,027,806
<b>Liabilities</b>						
Exchangeable Units	—	\$66,656	—	—	\$70,008	—
Deferred unit-based compensation	—	\$5,224	\$670	—	\$4,633	\$1,095

Transfers between levels in the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no transfers of assets or liabilities between Level 1, Level 2 and Level 3 during the year ended December 31, 2024.

## 27. Risk Management

### Risk Management

Killam may enter into derivative transactions, primarily interest rate swap contracts to manage interest rate risk arising from fluctuations in bond yields, as well as natural gas and oil swap contracts to manage price risk arising from fluctuations in these commodities. It is, and has been, Killam's policy that no speculative trading in derivatives shall be undertaken. The main risks arising from Killam's financial instruments are interest rate risk, liquidity risk and credit risk. These risks are managed as follows:

#### (i) Interest Rate Risk

Killam is exposed to interest rate risk as a result of its mortgages and loans payable; however, this risk is mitigated through Management's strategy to structure the majority of its mortgages in fixed-term arrangements, as well as, at times, entering into cash flow hedges. Killam also structures its financings so as to stagger the maturities of its debt, minimizing the exposure to interest rate volatility in any one year.

As at December 31, 2024, \$54.7 million of Killam's debt had variable interest rates consisting of amounts drawn on credit facilities (December 31, 2023 – \$65.6 million, including construction loans totalling \$24.7 million and amounts drawn on credit facilities of \$40.9 million). These facilities have interest rates of prime plus 0.55%–0.75% or 155–180 bps above CORRA (December 31, 2023 – prime plus 0.55%–0.75% or 105–155 bps above bankers' acceptances) and, consequently, Killam is exposed to short-term interest rate risk on these facilities.

Killam's fixed mortgage debt that matures in the next 12 months totals \$326.9 million. Assuming these mortgages are refinanced at similar terms, except at a 100 bps increase in interest rates, financing costs would increase by \$3.3 million per year.

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 27. Risk Management (continued)

### (ii) Liquidity Risk

Management manages Killam's cash resources based on financial forecasts and anticipated cash flows. Killam structures its financing so as to stagger the maturities of its debt, thereby minimizing Killam's exposure to liquidity risk in any one year. In addition, Killam's apartments qualify for CMHC insured debt, reducing the refinancing risk upon mortgage maturities. Killam's MHCs and commercial assets do not qualify for CMHC insured debt; however, these assets have access to conventional mortgage debt. Management does not anticipate liquidity concerns on the maturity of its mortgages as funds continue to be accessible in the multi-residential sector.

During the year ended December 31, 2024, Killam refinanced \$267.7 million of maturing apartment mortgages with new mortgages totalling \$326.8 million, generating net proceeds of \$59.1 million. In addition, during the year ended December 31, 2024, Killam refinanced \$31.9 million of maturing MHC and commercial mortgages with new mortgages totalling \$44.2 million, generating net proceeds of \$12.3 million. The following table presents the principal payments (excluding interest) and maturities of Killam's liabilities for the next five years and thereafter:

For the 12 months ending December 31,	Mortgages and Loans Payable	Credit facilities	Lease Liabilities	Total
2025	\$381,229	\$54,738	\$638	\$436,605
2026	335,175	—	683	335,858
2027	211,867	—	726	212,593
2028	449,479	—	537	450,016
2029	261,342	—	35	261,377
Thereafter	548,678	—	9,960	558,638
	\$2,187,770	\$54,738	\$12,579	\$2,255,087

### (iii) Credit Risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease term commitments. Killam mitigates the risk of credit loss through the diversification of its existing portfolio and limiting its exposure to any one tenant.

Credit assessments are conducted for all prospective tenants, and Killam also obtains a security deposit to assist in potential recoveries. In addition, receivable balances are monitored on an ongoing basis. Killam's bad debt expense experience has historically been less than 0.3% of revenue. None of Killam's tenants account for more than 4% of the tenant receivables as at December 31, 2024 or 2023.

## 28. Capital Management

The primary objective of Killam's capital management is to ensure a healthy capital structure to support the business and maximize unitholder value. Killam manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, Killam may adjust the distribution payment to unitholders, issue additional Units, issue debt securities or adjust mortgage financing on properties.

Killam's primary measure of capital management is the total debt as a percentage of total assets ratio. Killam's strategy, as outlined in the operating policies of its DOT, is for its overall indebtedness not to exceed 70% of total assets. The calculation of total debt as a percentage of total assets is summarized as follows:

As at	December 31, 2024	December 31, 2023
Mortgages and loans payable	\$2,139,143	\$2,104,443
Credit facilities	54,738	40,877
Construction loans	—	29,675
Total interest-bearing debt	\$2,193,881	\$2,174,995
Total assets <sup>(1)</sup>	\$5,428,715	\$5,073,248
Total debt as a percentage of total assets	40.4%	42.9%

(1) Excludes right-of-use asset of \$11.6 million as at December 31, 2024 (December 31, 2023 – \$11.9 million).

# Notes to the Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

## 28. Capital Management (continued)

The above calculation is sensitive to changes in the fair value of investment properties, in particular, cap rate changes. The quantitative sensitivity analysis shown below illustrates the value increase or decrease in Killam's debt to asset ratio given the change in the noted input:

Cap Rate Sensitivity Increase (Decrease)	Fair Value of Investment Properties <sup>(1)</sup>	Total Assets	Total Debt as % of Total Assets	Change (bps)
(0.50)%	\$6,037,869	\$6,081,864	36.1%	(430)
(0.25)%	\$5,708,809	\$5,752,804	38.1%	(230)
—%	\$5,384,720	\$5,428,715	40.4%	—
0.25%	\$5,150,512	\$5,194,507	42.2%	180
0.50%	\$4,911,636	\$4,955,631	44.3%	390

(1) The cap rate sensitivity is calculating the impact on Killam's apartment and MHC portfolios, which are valued using the direct income capitalization method, and Killam's commercial portfolio, which is valued using the DCF method. The sensitivity for commercial assets is calculated using an implied capitalization rate based on the SNOI of the properties.

## 29. Commitments and Contingencies

Killam is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of Killam. However, actual outcomes may differ from Management's expectations.

Killam purchased a 10% interest in a planned four-phase 829-unit development project in Calgary, Alberta, in 2018. Phase I and Phase II were completed in January 2021 and December 2023. Killam purchased the remaining 90% interest in the first two phases on January 21, 2021, and December 12, 2023. Construction of Phase III is expected to commence in 2025 and Killam has a \$139.0 million commitment in place to purchase the property following completion of construction and the achievement of certain conditions, which are expected to occur in 2028.

Killam entered into supply contracts for gas and electricity to hedge its own usage, which are summarized below:

Area	Utility	Usage Coverage	Term	Cost
Alberta	Gas	25%	November 1, 2024 - March 31, 2025	\$2.35/GJ
Alberta	Gas	25%	November 1, 2024 - October 31, 2025	\$2.31/GJ
Alberta	Electricity	50%	January 1, 2025 - December 31, 2026	\$67.01/MWh

## 30. Financial Guarantees

Killam is the guarantor on a joint and several basis for mortgage debt held through its joint operations. As at December 31, 2024, the maximum potential obligation resulting from these guarantees is \$66.5 million, related to long-term mortgage financing (December 31, 2023 – \$68.0 million). The loans held through its joint operations are secured by a first-ranking mortgage over the associated investment properties. Killam's portion of the total mortgages for these properties is recorded as a mortgage liability on the consolidated statements of financial position.

Management has reviewed the contingent liability associated with its financial guarantee contracts and, as at December 31, 2024, determined that a provision is not required to be recognized in the consolidated statements of financial position (December 31, 2023 – \$nil).

# Notes to the Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)*

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## 31. Related Party Transactions

Killam owns a 50% interest in two commercial properties located at 3700 and 3770 Kempt Road in Halifax, NS, and the remaining 50% interest in these properties is owned by an executive and Trustee of Killam. These properties are managed by a third party. Killam's head office occupies approximately 26,000 SF of one of the buildings with base rent of approximately \$14.00 per SF, of which 50% is paid to the related party based on the ownership interest.

The remuneration of directors and other key management personnel, which include the Board of Trustees, President and Chief Executive Officer, Executive Vice President, Chief Financial Officer and other Vice Presidents of Killam, is as follows:

For the years ended December 31,	2024	2023
Salaries, board compensation and incentives	\$7,732	\$7,272
Deferred unit-based compensation	3,002	2,672
Total	\$10,734	\$9,944

## 32. Subsequent Events

On January 15, 2025, Killam announced a distribution of \$0.06000 per unit, payable on February 18, 2025, to unitholders of record on January 31, 2025.