

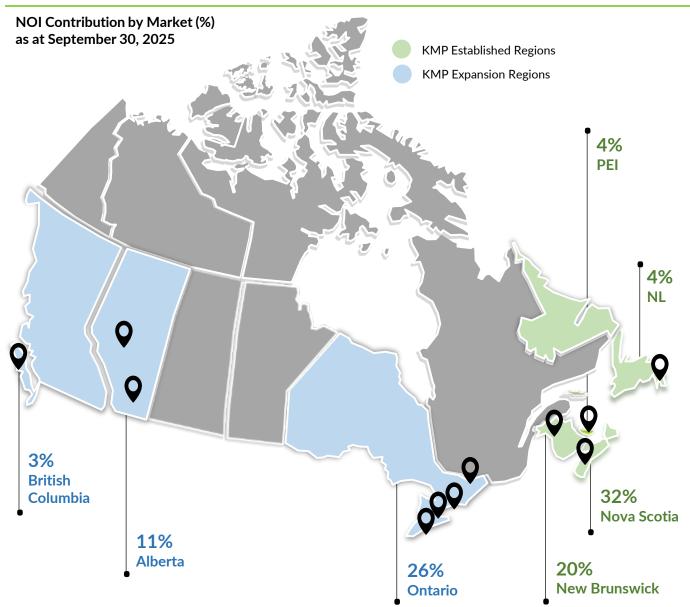
CAUTIONARY STATEMENT



This presentation may contain forward-looking statements with respect to Killam Apartment REIT ("Killam") and its operations, strategy, financial performance and condition. These statements generally can be identified by use of forward-looking words such as "may", "will", "expect", "estimate", "anticipate", "intends", "believe" or "continue", "maintain", "target" or the negative thereof or similar variations. The actual results and performance of Killam discussed herein could differ materially from those expressed or implied by such statements. Such statements are qualified in their entirety by the inherent risks and uncertainties surrounding future expectations. Important factors that could cause actual results to differ materially from expectations include, among other things the effectiveness of measures intended to mitigate impacts thereof; competition; global, national and regional economic conditions including inflationary pressures; and the availability of capital to fund further investments in Killam's business and the factors described under "Risk Factors" in Killam's Annual Information Form, Killam's Management's Discussion and Analysis for the period ended September 30, 2025, and other securities regulatory filings made by Killam from time to time. The cautionary statements qualify all forward-looking statements attributable to Killam and persons acting on its behalf. All forward-looking statements in this presentation speak only as of the date to which this presentation refers, and Killam does not intend to update or revise any such statements, unless otherwise required by applicable securities laws.

PORTFOLIO STATISTICS





Apartment Units **17,861**

MHC Sites **5,805**

Commercial **0.98 million SF**

Portfolio Avg Age **29 years**

Market Cap (1) \$2.0B

Unit Distribution **\$0.72**

Yield (1) **4.0%**

(1) As of November 20, 2025

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KEY INVESTMENT HIGHLIGHTS



Strategy for Earnings Growth



Disciplined and proven approach for growing earnings across the portfolio

Geographic diversification with almost 40% of NOI earned outside of Atlantic Canada

High Quality Portfolio



35% of NOI earned from properties developed in the last 10 years

Focused on delivering value through wellmaintained and environmentally sustainable properties

Proven **Results**



Track record of solid operating performance with over 40 consecutive quarters of positive NOI growth

Accelerating revenue growth with ~15% mark-to-market opportunity

Capital Flexibility



Defensive balance sheet and conservative debt metrics

Successful capital recycling program

with over \$215M in strategic dispositions completed in 2023 and 2024 combined

Experienced Developer



Value creation through innovative and high-quality developments in large urban markets

Additional intrinsic portfolio value from density opportunity on existing investments

ESG Leader



Purpose driven culture and commitment to **ESG**

Market leader in renewable energy investments and efficiency projects

LONG-TERM GROWTH STRATEGY













Increase earnings from existing portfolio

by focusing on increasing rental revenue and investing in sustainable energy efficiency investments



Expand the portfolio and diversify geographically

through accretive acquisitions, targeting newer properties, and dispositions of non-core assets



Develop high-quality properties

in Killam's core markets



Capital Allocation

Killam's capital recycling program focuses on reinvesting proceeds from dispositions towards the most accretive and best use of funds to grow FFO and NAV.

Strengthen Balance Sheet

Focus on reducing debt levels to maximize capital flexibility, or share buyback when market conditions justify





Developments & Acquisitions

Allocate proceeds from dispositions towards ongoing developments and acquisition opportunities



Invest in energy efficiency initiatives to reduce greenhouse gas emissions, increase operational efficiency, and lower operating costs



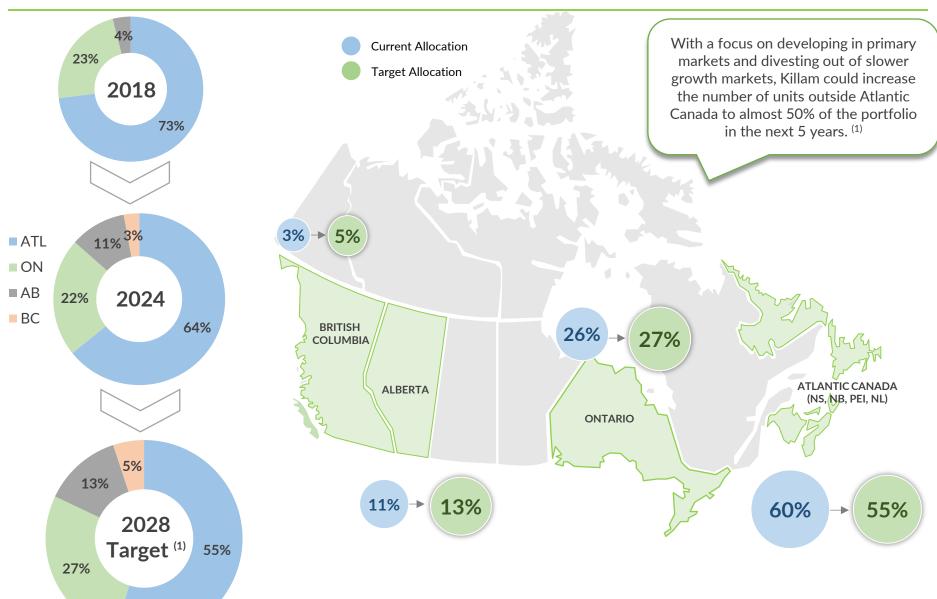


Invest in Existing Portfolio

Continue to invest in the existing portfolio through unit upgrades and building retrofits to grow NOI

CONTINUED GEOGRAPHIC DIVERSIFICATION





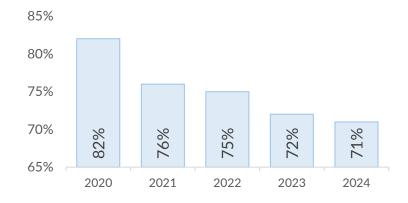
PROVEN RECORD OF STRONG GROWTH



FFO & Distribution Per Unit (1)



AFFO Payout Ratio (1)



(1) FFO per unit, AFFO per unit and AFFO payout ratio are non-IFRS measures. For a full description and reconciliation of non-IFRS measures, see page 30 of Killam's MD&A for the period ended December 31, 2024.

Revenues (\$M)



Net Income (2) (\$M)

2024	\$668
2023	\$266
2022	\$123
2021	\$286
2020	\$146

*Net Income was impacted in 2024 by a non-recurring tax recovery adjustment from an internal plan of arrangement (corporate reorganization) that was completed.

Investment Properties (\$B)



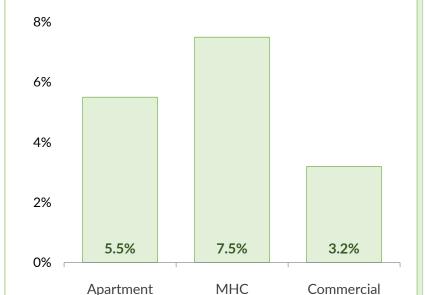
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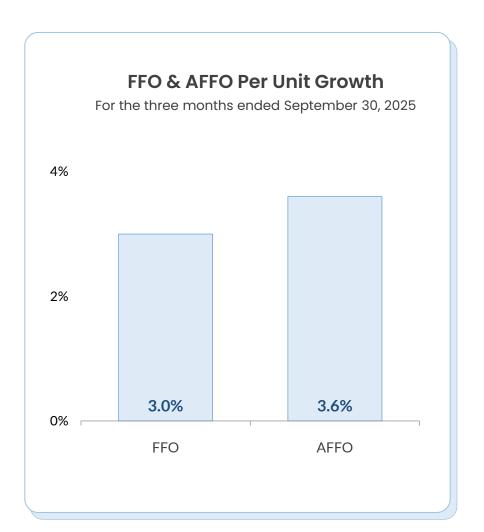
QUARTERLY FINANCIAL RESULTS



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1) Same property NOI growth is a supplementary financial measure. For a full description of same property metrics, see slide 23.

2) FFO and AFFO per unit is a non-IFRS financial ratio. For a full description and reconciliation of non-IFRS measures, see slide 23 and pages 24 and 25 of Killam's Management Discussion and Analysis for the period ended September 30, 2025.

Q3-2025 FINANCIAL HIGHLIGHTS



Q3-2025 Highlights

\$98.5M Property Revenue

5.0% increase from \$93.8 million earned in Q3-2024

\$0.34 FFO per Unit

3.0% increase from \$0.33 per unit in Q3-2024

5.5% Same Property NOI Growth

includes a 5.2% increase in same property revenue

40.5% Total Debt as a % of Total Assets

10 basis-point (bps) increase from 40.4% at Dec. 31, 2024

\$0.29AFFO per Unit

3.6% increase from \$0.28 per unit in Q3-2024

69% AFFO payout ratio

300-bps improvement from 72% at Q3-2024 (rolling 12 months)

YTD Same Property Results For the nine months ended September 30, 2025 8% 7% 6% 5% 4% 3% 6.0% 4.7% 6.6% Revenue Expense NOI



SOLID RESULTS = CONSISTENT GROWTH

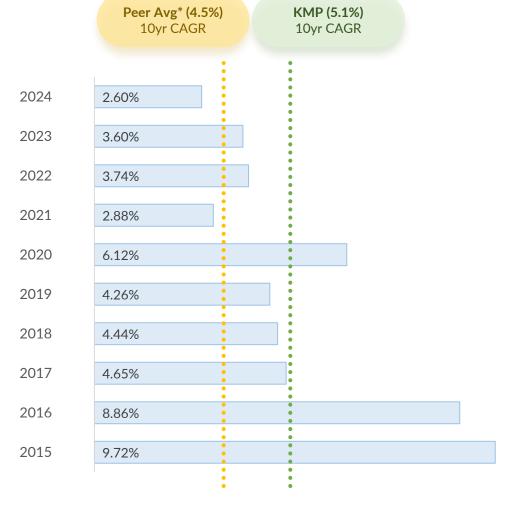


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10YR FFO Growth Against Peer Group

Killam's solid and consistent results translates to a 10-year compounded annual FFO growth rate of 5.1%, outperforming the peer group average* of 4.5%.





*Peer Average consists of multi-family Canadian REITs (KMP, IIP, CAR, BEI) that have been reporting for 10+ years.

2025 STRATEGIC TARGETS





Earnings
Growth

Grow Same Property NOI between 4% and 7%

3%-5%

TARGET

Capital Recycling

Sell a minimum of \$100-\$150 million of non-core assets

Sell \$100 million

Geographic **Diversification**

Farn more than 40% of 2025 NOI outside **Atlantic** Canada

Minimum 36%

Development **Portfolio**

Complete construction on one project and break ground on one new development

break ground on 1

Balance Sheet

Maintain debt as a percentage of total assets below 42%

Sustainability **Investments**

Invest a minimum of \$6 million in energy efficiency initiatives

Minimum \$8 million

2024 TARGET	Minimum 8%	Sell \$50 million	Minimum 38%	Break ground on 2	Below 45%	Minimum \$6 million
2023	00/ 50/	C II \$400 'III'	N4: : 0/0/	Complete 2 &	D 1 450/	NA: :

TSX: KMP.UN 12

Below 45%

Q3-2024 PERFORMANCE AGAINST TARGETS





Grow same property NOI by minimum 4.0% - 7.0%



Year-to-date, Killam achieved same property NOI growth of **6.6%**. Based on performance to date and Q4 expectations, Killam anticipates same property NOI growth for 2025 to be approximately 6.0%.



Sell a minimum of \$100-\$150 million of non-core assets



Year-to-date, Killam has completed asset dispositions for gross proceeds of **\$147.6 million**, achieving the upper-range of its capital recycling disposition target of \$100-\$150 million in 2025.



Earn more than 40% of NOI outside of Atlantic Canada



39.9% of NOI generated outside Atlantic Canada as of September 30, 2025.



Complete one development and break ground on one new development



The Carrick reached substantial completion in July. In addition, Killam also continues to advance the development of Brightwood (Waterloo, ON) and Eventide (Halifax, NS) which are both expected to be completed in 2026. Killam expects to break ground on at least one additional development in Q4-2025.



Maintain debt as a percentage of total assets below 42%



Debt as a percentage of total assets was **40.5%** as at September 30, 2025 (December 31, 2024 – 40.4%).



Invest a minimum of \$6 million in energy initiatives

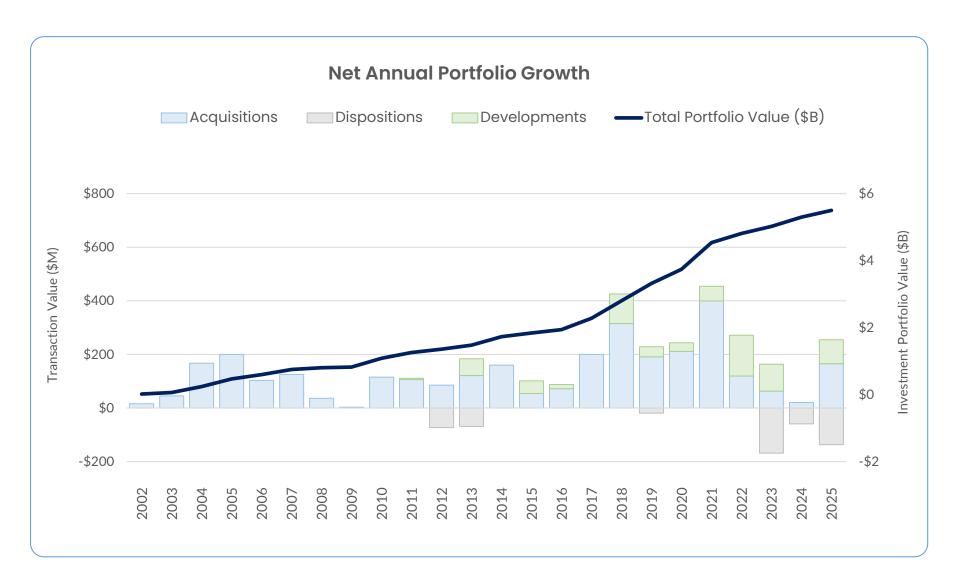


Year-to-date, Killam has invested **\$4.7 million** in energy initiatives in various buildings across the portfolio.

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STRATEGIC PORTFOLIO GROWTH



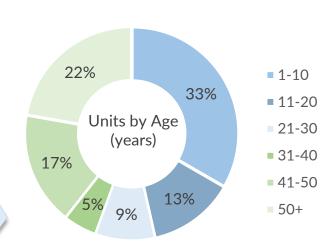


HIGH QUALITY PORTFOLIO





33% of Killam's portfolio has been built in the last 10 years



Weighted Average Age of Portfolio

in Years, by Province



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REGULATORY LANDSCAPE



Province	Apartments 2026 limit	Apartments 2025 limit	MHCs 2025 limit	Killam's Exposure ⁽¹⁾
Nova Scotia	5.0%	5.0%	5.8%	32% ⁽²⁾
New Brunswick	TBD	3.0%	3.0%	20% ⁽³⁾
Ontario	2.1%	2.5%	2.5%	16% ⁽⁴⁾
British Columbia	2.3%	3.0%	N/A	3%

⁽¹⁾ As a percentage of total net operating income (NOI) as of September 30, 2025; including apartment portfolio and MHC portfolio, where applicable. Provincial rent control does not apply to commercial leasing.

Rent Control by Province

Province	2018	2019	2020	2021	2022	2023	2024	2025	2026
British Columbia	4.0%	2.5%	2.6%	0.0%	1.5%	2.0%	3.5%	3.0%	2.3%
Ontario	1.8%	1.8%	2.2%	0.0%	1.2%	2.5%	2.5%	2.5%	2.1%
Nova Scotia	-	-	2.0%	2.0%	2.0%	2.0%	5.0%	5.0%	5.0%
New Brunswick	-	-	-	-	3.8%	-	-	3.0%	TBD

⁽²⁾ Nova Scotia's temporary rent control legislation of 5% cap was extended to stay in place until the end of 2027.

⁽³⁾ New Brunswick rent control legislation came into effect on February 1, 2025.

⁽⁴⁾ Measured as total NOI from Ontario apartment portfolio (20.8%), Ontario MHC portfolio (3.2%) less NOI generated from Ontario apartment properties built after December 2018 (8%).

CONSISTENT TOP LINE GROWTH



Killam has achieved an average combined increase of 4.5% over the past 25 operating periods.



ATLANTIC CANADA OUTPERFORMS



Killam's Atlantic markets continue to outperform, with Nova Scotia and New Brunswick leading in revenue growth and NOI growth.

Same Property Apartment Portfolio

For the nine months ended September 30, 2025

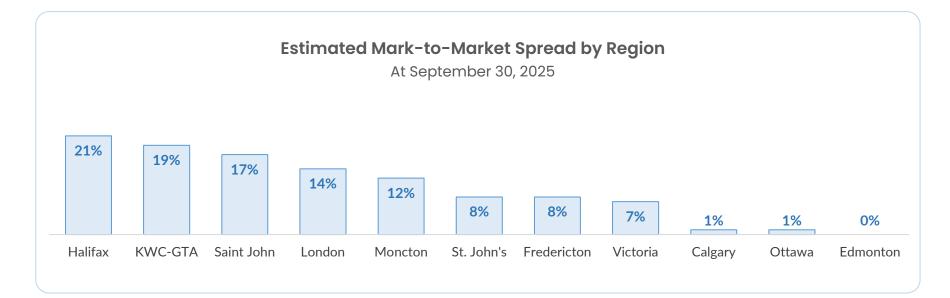


STRONG RUNWAY FOR TOP LINE GROWTH



Estimated Total Mark-to-Market Opportunity

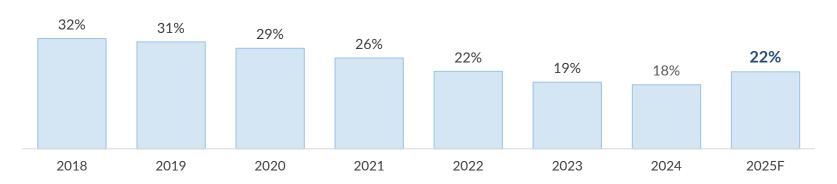


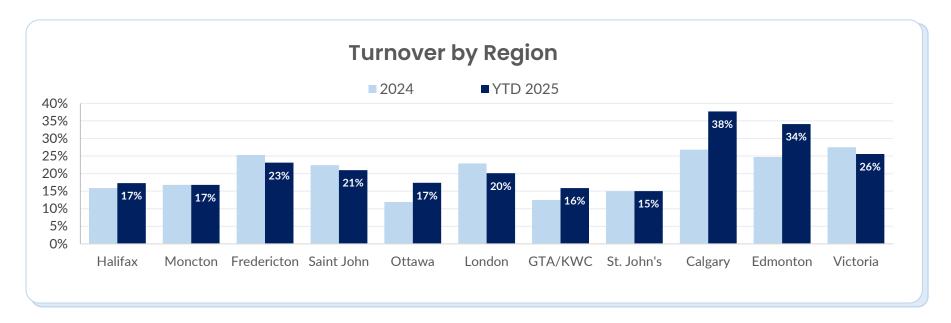


TURNOVER BY MARKET



Annual Tenant Turnover (%)





TENURE LENGTH OF TURNED UNITS



In 2025, to-date approximately 50% of units that turned were tenants who had been in their unit for only 1 year. As a result, Killam expects its current MTM spread to be achieved over time, depending on which units turn in each period.

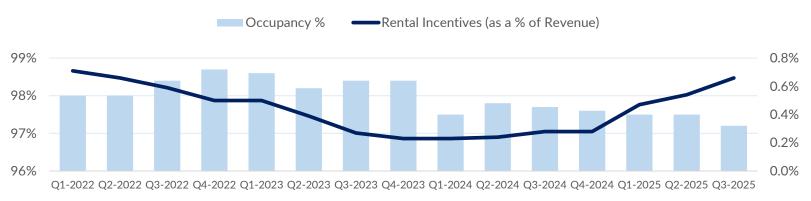


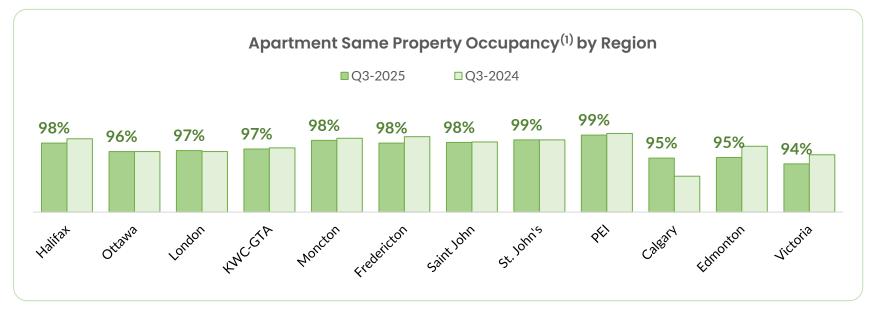
OCCUPANCY IN OUR CORE MARKETS



Historical SP Apartment Occupancy & Rental Incentives

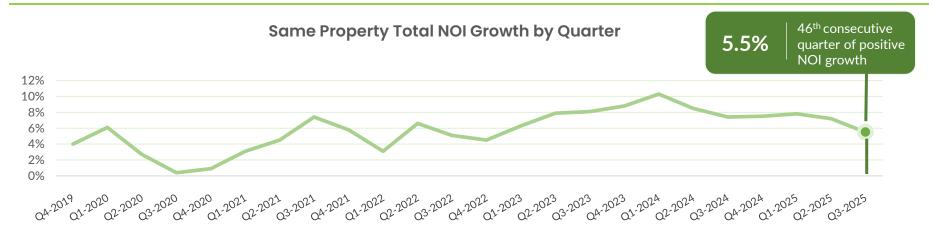
(as a % of Revenue)





GROWTH FROM EXISTING PORTFOLIO





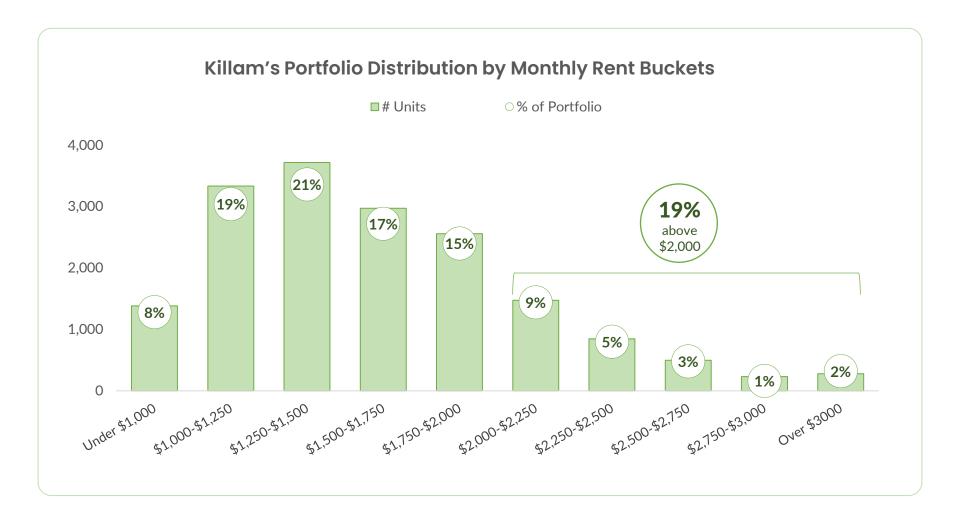
Total Apartment Average Monthly Rent by Quarter

Consistent quarterly growth in average monthly rent demonstrates Killam's ability to capture market rent as units turn and highlights the embedded MTM spread, creating clear runway for strong organic growth.

Q2-2021	\$1,202
Q3-2021	\$1,212
Q4-2021	\$1,227
Q1-2022	\$1,242
Q2-2022	\$1,260
Q3-2022	\$1,279
Q4-2022	\$1,289
Q1-2023	\$1,304
Q2-2023	\$1,318
Q3-2023	\$1,355
Q4-2023	\$1,384
Q1-2024	\$1,416
Q2-2024	\$1,437
Q3-2024	\$1,474
Q4-2024	\$1,493
Q1-2025	\$1,509
Q2-2025	\$1,535
Q3-2025	\$1,590

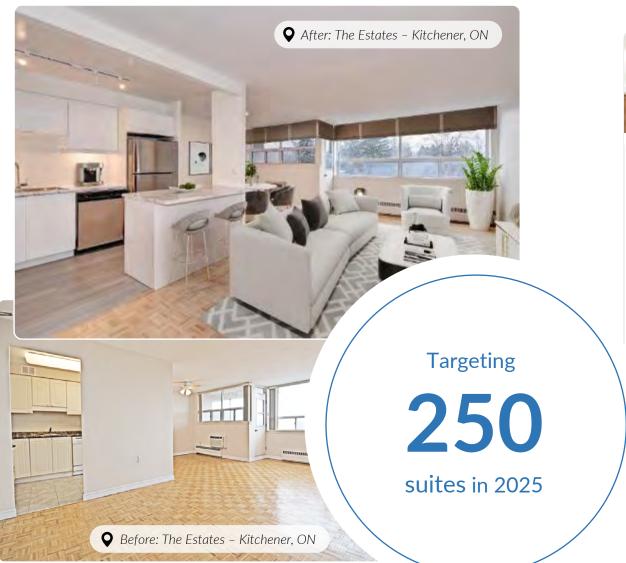
OPPORTUNITY FOR ORGANIC GROWTH





REVENUE OPTIMIZATION FROM EXISTING PORTFOLIO







ROI Target 10%

Average Investment per Suite in 2024 \$36,400

Suites Repositioned in 2025 YTD

184 units

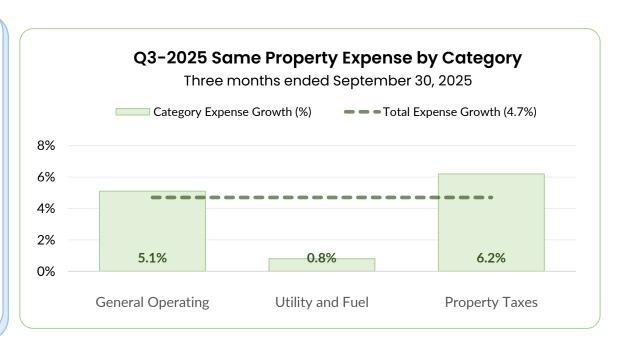
EFFECTIVE COST CONTAINMENT





Same property operating expenses increased by 4.7% in Q3-2025

- The most significant cost pressures in the quarter were property taxes, up 6.2% due to higher assessed values and regional mill rates.
- General operating expenses increased 5.1% in the quarter due to the timing of new hires compared to Q3-2024 and the timing of repairs and maintenance costs.



DEFENSIVE BALANCE SHEET





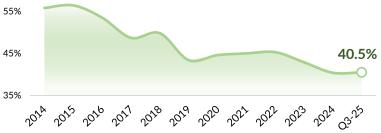
Interest Coverage Ratio⁽¹⁾

Q3-2025	2.96
2024	2.94
2023	3.10
2022	3.31
2021	3.53

Debt to Normalized EBITDA⁽²⁾



Total Debt as a % of Assets⁽³⁾



MITIGATING DEBT EXPOSURE





Weighted Avg Apartment
Mortgage Interest Rate

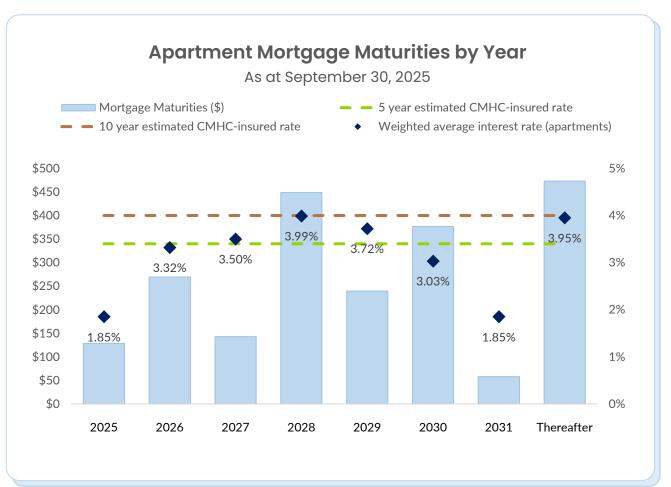
3.56%

Weighted Average
Term to Maturity

3.6 years

CMHC Insured
Apartment Mortgages
88.3%

CMHC-insured financing provides lenders with a government guarantee, allowing Killam to borrow at more favorable rates.



STRONG COMMERCIAL SEGMENT RESULTS

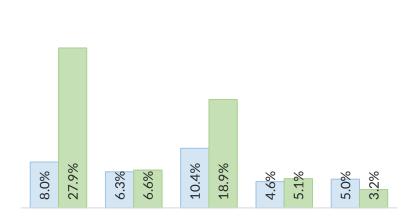




Commercial Same Property NOI Growth

■ NOI

Revenue



Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025

Commercial Portfolio:

979, 649 SF





WESTMOUNT PLACE OPPORTUNITY



The Westmount development plan contemplates 1,200 additional units in four phases over the next 10 years.

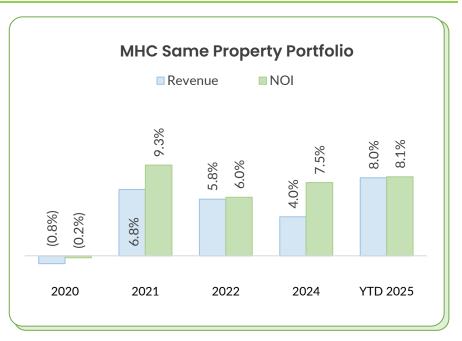
The upcoming Sunlife vacancy is an opportunity for a better tenant mix, with strong interest in the 197,000 sf space, which will be vacant as of April 1, 2026. Management has already responded to a request for proposal for 100,000 sf.



MANUFACTURED HOME COMMUNITIES (MHC)













HIGH QUALITY DEVELOPMENTS COMPLETED



More than \$828 million and 2,300 units of developments completed (1)

































436 units - Ottawa, ON



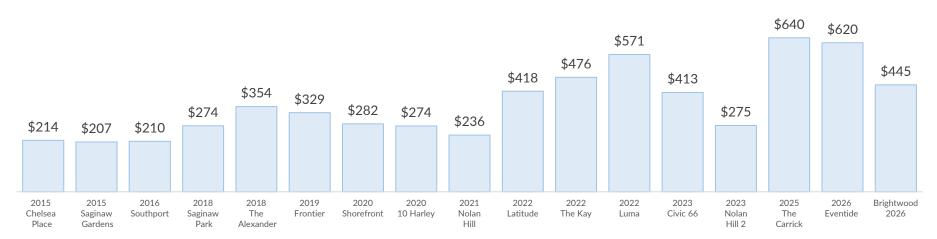


KILLAM'S DEVELOPMENT HISTORY





Killam Development Cost per Unit (\$ thousands)



NOW OPEN: THE CARRICK



The Carrick

Waterloo, ON



139 units



\$89. million

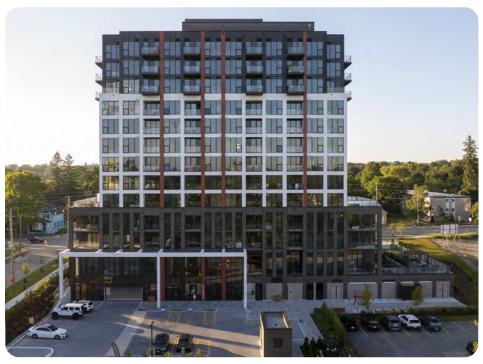


Completed July 2025



Avg \$3.00/SF





Strong Pre-Leasing Results

Opened to tenants June 1, 2025



NOW OPEN: THE CARRICK - WATERLOO, ON













DEVELOPMENT UNDERWAY: EVENTIDE - HALIFAX, NS





Number of units 55

Start date Q1-2024

Est. completion date Q3-2026

Project budget \$36M

Cost per unit \$655,000

Expected yield 4.50%-5.00%

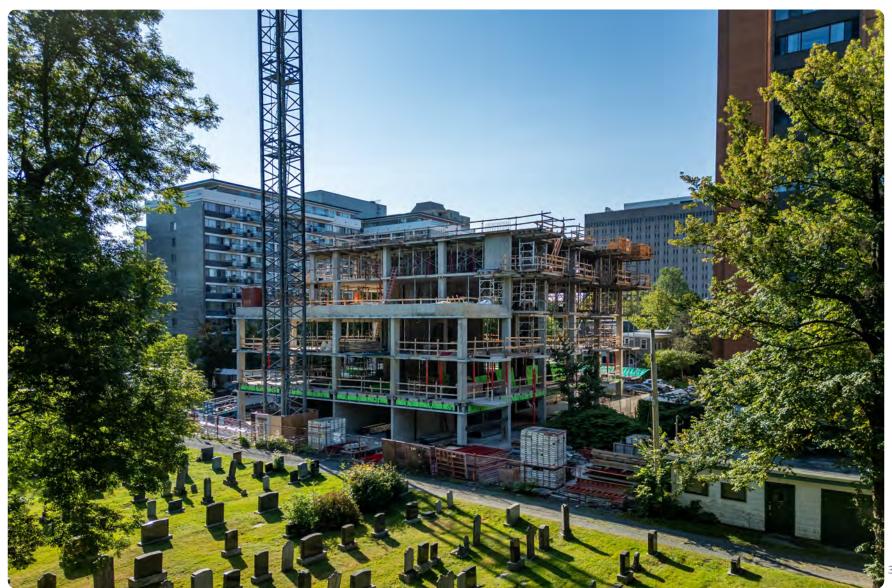
Avg rent \$3.30-\$3.50 per SF

Avg unit size 765 SF



DEVELOPMENT UNDERWAY: EVENTIDE





DEVELOPMENT UNDERWAY: BRIGHTWOOD - WATERLOO, ON







Number of units

Start date

Q4-2024

Est. completion date

Project budget

Cost per unit

Expected yield

Avg rent

\$3.20-\$3.30 per SF

Avg unit size

744 SF

DEVELOPMENT UNDERWAY: BRIGHTWOOD - WATERLOO, ON





UPCOMING DEVELOPMENT: VICTORIA GARDENS





Victoria Gardens is a multi-phase development opportunity in Halifax, NS. Phase 1 will comprise of 95 units to be built on a vacant parcel within the 10-acre site, resulting in minimal disruption to existing tenants.





UPCOMING DEVELOPMENT: NOLAN HILL PHASE III



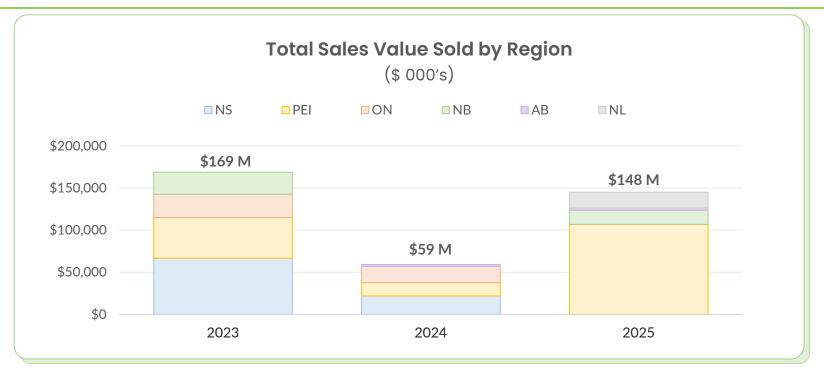


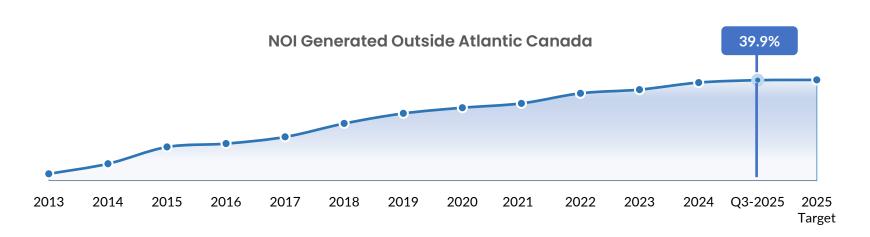
Nolan Hill Phase 3 is the third phase of a multi-phase development in Calgary, AB. These two towers will comprise 296 units. The development includes a clubhouse with a fitness center, indoor court, and amenity room for the Nolan Hill community.



GEOGRAPHIC REPOSITIONING THROUGH DISPOSITIONS







STRATEGIC REDEPLOYMENT TO HIGH-MARGIN PROJECTS









Disposition Strategy:

- × Non-core market
- × Capital-intensive
- × Slow growth profile

Development Strategy:

- ✓ Prime location
- ✓ Amenity-rich
- ✓ Energy efficient



ACQUISITIONS





Ashley Apartments - Fredericton, NB

Number of units 114 (2)

Purchase Price \$28.7 million

Purchase Date July 2025



Luma - Ottawa, ON (3, 4)

Number of units 84

Purchase Price \$40.2 million

Purchase Date July 2025



Frontier & Latitude - Ottawa, ON (3)

Number of units 218

Purchase Price \$95.8 million

Purchase Date July 2025

- 1) Purchase price does not include transaction costs.
- 2) Ashley Apartments comprises three separate buildings.
- 3) Killam acquired the remaining 50% ownership interest in these three apartment properties located in Ottawa, ON, previously held through a joint operation. The units noted above reflect 50% of the total units at each property.
- 4) The purchase of the remaining 50% ownership interest in Luma included an additional 4,960 SF of ancillary commercial space.

COMMITMENT TO GREEN



Geothermal













Geothermal
Systems
Installed at 6 properties

Level II EV Chargers

401 chargers across 57 properties

PV Solar Panels

26 installations to date





Killam is targeting 10%
of operationally
controlled energy to be
generated by renewable
sources by the end of
2025

ESG HIGHLIGHTS



Killam's 2024 ESG Report was released in June 2025. Highlights from the year include the following:

Environmental

- Building Certifications: Surpassed our goal by certifying over 50% of our apartment portfolio with a green building health and operating certification
- Renewable Energy: Installed solar photovoltaic (PV) panels at 5 additional buildings, including our first virtual net metering project
- Energy Efficiency: Invested \$6.8 million in energy efficiency projects
- Tenant Engagement: Launched a tenant sustainability guide



Social

- Affordability: Contributed \$3.6 million in affordability assistance
- Giving: Donated \$419K to our communities, including a new funding partnership with the Dartmouth General Hospital Foundation
- Employee Engagement: Offered ESG training to 94% of Killam employees
- Diversity and Inclusion: Received recognition as an "Employer of Diversity" by Atlantic Business Magazine and an "Inclusive Workplace" by Best Companies Group



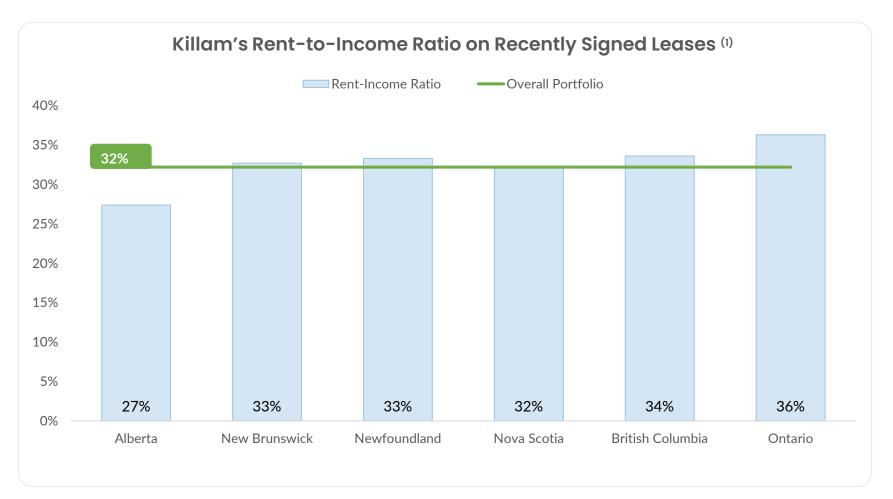
Governance

- ▼ Transparency: Ranked #1 in GRESB's North American Residential Public Disclosure Report
- ☑ Risk Management: Partnered with our insurance provider to complete 30 risk assessments to strengthen our loss prevention program
- Responsible Leadership: Named one of "Canada's Most Responsible Companies" by Newsweek and featured on Sustainalytics' ESG Top-Rated Companies List
- Cybersecurity: Implemented a new endpoint protection program designed to centralize threat data collection



OPPORTUNITY FOR ORGANIC GROWTH





⁽¹⁾ As of August 2025. Based on the reported gross income of tenants who have moved in with Killam in 2024 and 2025, excluding the top 5% and bottom 5% (data coverage: ~80%)

NON-IFRS MEASURES



Management believes the following non-IFRS financial measures, ratios and supplementary information are relevant measures of the ability of Killam to earn revenue and to evaluate Killam's financial performance. Non-IFRS measures should not be construed as alternatives to net income or cash flow from operating activities determined in accordance with IFRS, as indicators of Killam's performance, or sustainability of Killam's distributions. These measures do not have standardized meanings under IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded organizations.

Non-IFRS Financial Measures

- Funds from operations (FFO) is a non-IFRS financial measure of operating performance widely used by the Canadian real estate industry based on the definition set forth by REALPAC. FFO, and applicable per unit amounts, are calculated by Killam as net income adjusted for fair value gains (losses), interest expense related to exchangeable units, gains (losses) on disposition, deferred tax expense (recovery), unrealized gains (losses) on derivative liability, internal commercial leasing costs, depreciation on an owner-occupied building, interest expense related to lease liabilities. FFO is calculated in accordance with the REALPAC definition.
- Adjusted funds from operations (AFFO) is a non-IFRS financial measure of operating performance widely used by the Canadian real estate industry based on the definition set forth by REALPAC. AFFO, and applicable per unit amounts and payout ratios, are calculated by Killam as FFO less an allowance for maintenance capital expenditures ("capex") (a three-year rolling historical average capital investment to maintain and sustain Killam's properties), commercial leasing costs and straight-line commercial rents. AFFO is calculated in accordance with the REALPAC definition. Management considers AFFO an earnings metric.
- Adjusted earnings before interest, tax, depreciation and amortization ("adjusted EBITDA") is calculated by Killam as net income before fair value adjustments, gains (losses) on disposition, income taxes, interest, depreciation and amortization.
- Normalized adjusted EBITDA is calculated by Killam as adjusted EBITDA that has been normalized for a full year of stabilized earnings from recently completed acquisitions and developments. on a forward-looking basis.
- Net debt is a non-IFRS measure used by Management in the computation of debt to normalized adjusted EBITDA. Net debt is calculated as the sum of mortgages and loans payable, credit facilities and construction loans (total debt) reduced by the cash balances at the end of the period. The most directly comparable IFRS measure to net debt is debt.

Non-IFRS Ratios

- Interest coverage is calculated by dividing adjusted EBITDA by mortgage, loan and construction loan interest and interest on credit facilities.
- Per unit calculations are calculated using the applicable non-IFRS financial measures noted above, i.e., FFO, AFFO and/or ACFO, divided by the basic or diluted number of units outstanding at the end of the relevant period.
- Payout ratios are calculated using the distribution rate for the period divided by the applicable per unit amount, i.e., AFFO and/or ACFO.
- Debt to normalized adjusted EBITDA is calculated by dividing net debt by normalized adjusted EBITDA.

Supplementary Financial Measures

- Same property NOI is a supplementary financial measure defined as NOI for stabilized properties that Killam has owned for equivalent periods in 2025 and 2024. Same property results represent 97.5% of the fair value of Killam's investment property portfolio as at March 31, 2025. Excluded from same property results in 2024 are acquisitions, dispositions and developments completed in 2024 and 2025, and non-stabilized commercial properties linked to development projects.
- Same property average rent is calculated by taking a weighted average of the total residential rent for the last month of the reporting period, divided by the relevant number of the units per region for stabilized properties that Killam has owned for equivalent periods in 2024 and 2025. For total residential rents, rents for occupied units are based on contracted rent, and rents for vacant units are based on estimated market rents if the units were occupied.

Capital Management Financial Measure

• Total debt as a percentage of total assets is a capital management financial measure and is calculated by dividing total debt by total assets, excluding right-of-use assets.

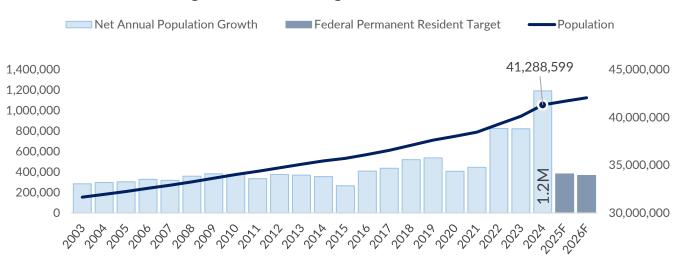
See the Q3-2025 Management's Discussion and Analysis for further details on these non-IFRS measures and, where applicable, reconciliations to the most directly comparable IFRS measure.



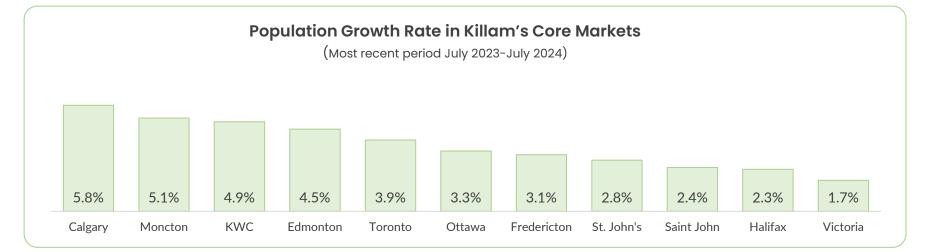
CANADIAN LANDSCAPE



Growing International Migration to Canada



The Canadian
Mortgage Housing
Corporation
(CMHC) projects
that Canada will
need to build an
additional
3.5 million units by
2030 to restore
housing
affordability.



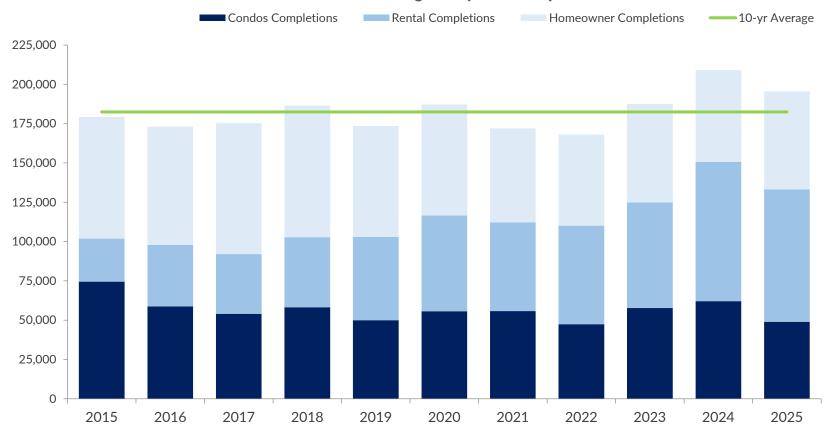
NATIONAL HOUSING COMPLETIONS



51

10-year average of **180,000** housing completions per year is not keeping pace with the 10-year average population growth of 420,000 per year.

Canada's Housing Completions by Year



RENTAL SUPPLY LANDSCAPE

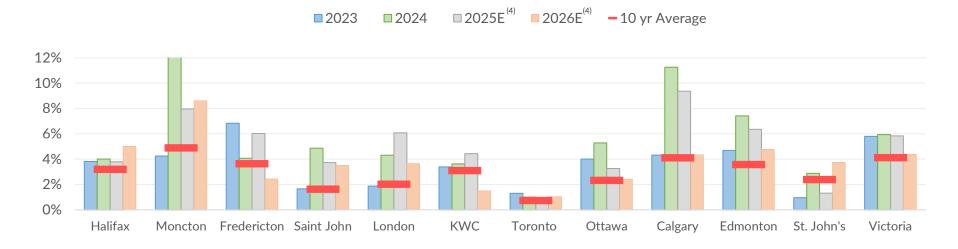


Units Under Construction (1) as a Percentage of Existing Rental Inventory (2)

As of September 30, 2025



Apartment Completions (3) as a Percentage of Existing Rental Inventory (2)



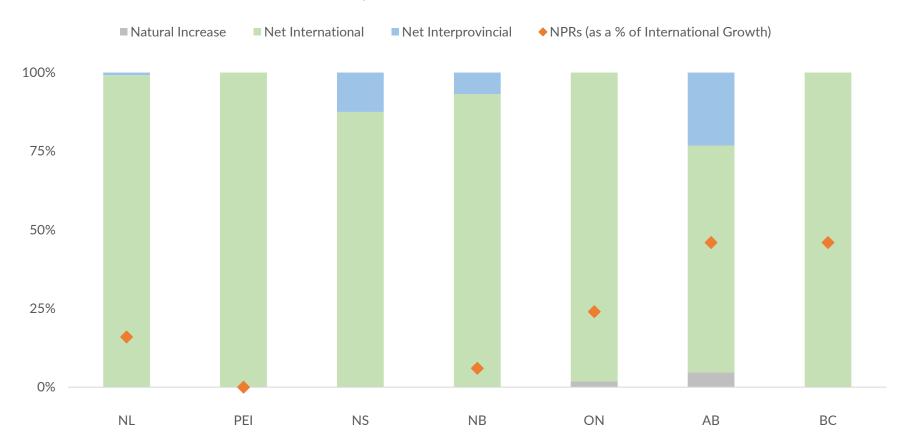
- (1) Units Under Construction, Dwelling Type: Apartment, Q3-2025 (CMHC Starts and Completions Survey)
- Rental Universe, October 2024 (CMHC Rental Market Survey) combined with Estimated Number of Condominium Units used for Rental (CMHC Secondary Rental Market Survey)
- New Housing Construction Completions, Intended Market: Rental (CMHC Starts and Completions Survey). Note: Estimated completions and increase in inventory are calculated by pro-rating completions to-date for the current year. Future expected completions are calculated using the CMHC housing starts from two years prior, which is the average time to build, per CMHC.

COMPONENTS OF GROWTH BY PROVINCE



2024 Components of Population Growth by Province

January 1 – December 31, 2024



COMPONENTS OF GROWTH BY PROVINCE

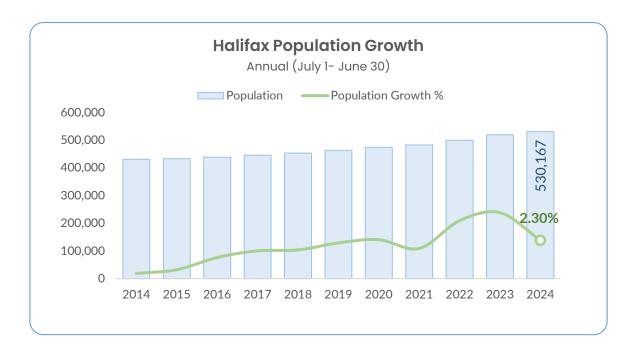




HALIFAX CONTINUES TO OUTPACE NATIONAL AVERAGE GROWTH RATE

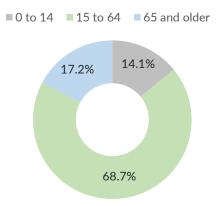


- In 2023, Halifax's population surpassed 500,000 residents
- Vacancy remains at historic lows in Halifax as demand for housing outpaces new rental supply



Halifax Population by Age

As of July 1, 2024



Source: Statistic Canada

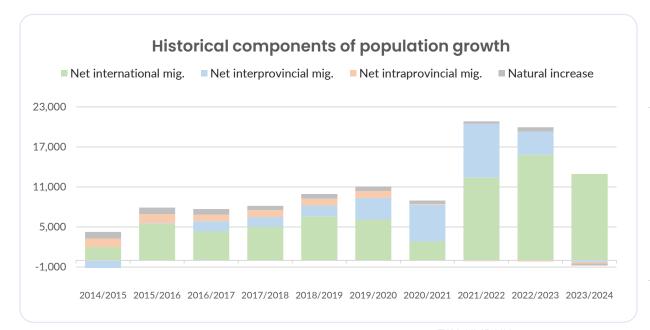
HALIFAX: COMPONENTS OF GROWTH



Halifax Population Growth

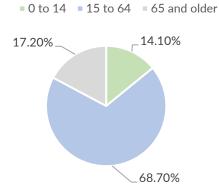
Annual (July 1- June 30)





Population by Age

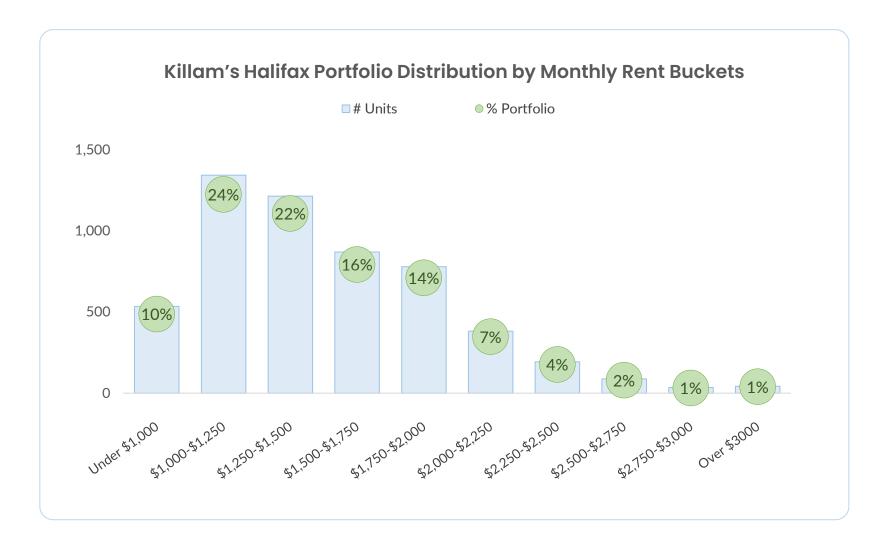
July 1, 2024, Halifax, NS



HALIFAX PORTFOLIO DISTRIBUTION



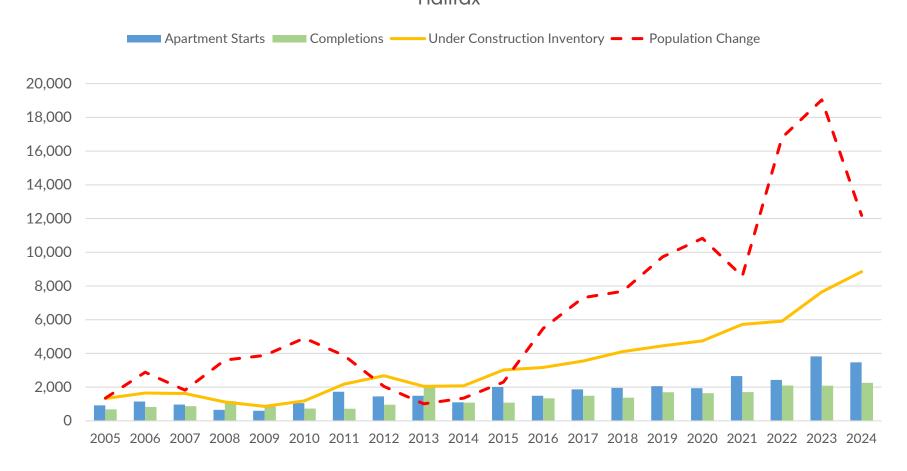
57



HALIFAX GROWTH



Annual Population Growth vs. Annual Supply Halifax



HALIFAX HOUSING FUNDAMENTALS



New supply has been absorbed by population growth from immigration, migration, and shift in apartment rental demand.



Total housing starts have averaged 3,500 dwellings over the past decade, however, the portion of multi-family units has increased from ½ to over ¾ of starts.



In 2024, vacancy ticked up to 2% from its vacancy level of 1% for the previous three years. As more supply comes online, demand for housing remains strong.

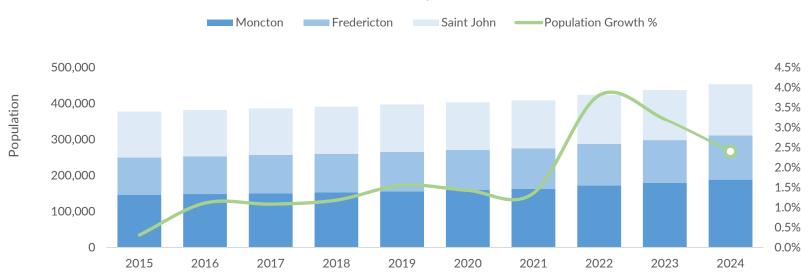
NEW BRUNSWICK POPULATION GROWTH



Killam's core markets in New Brunswick include Moncton, Fredericton and Saint John. The province operates five public post-secondary institutions, including four universities and one college. In 2023⁽¹⁾, the province hosted over 28,000 students enrolled across the postsecondary institutions.

Moncton, Saint John & Fredericton Population Growth

Annual (July 1- June 30)



Population Growth %

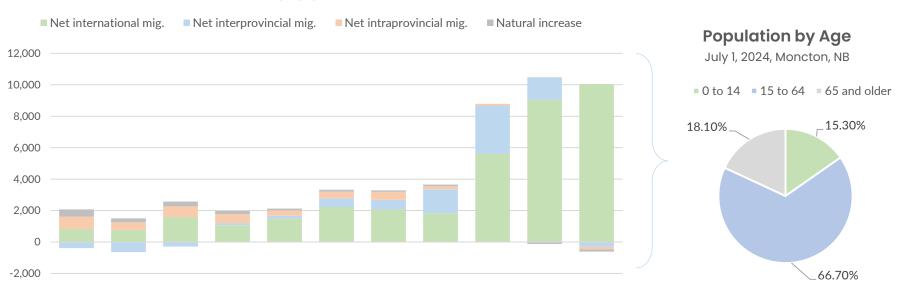
MONCTON: COMPONENTS OF GROWTH



Over the last three years, Moncton has been one of the top three highest rate cities in Canada with population growth of 5.1% in 2024, 6.1% in 2023, and 5.3% in 2022.

Historical components of population growth

Moncton



2013/2014 2014/2015 2015/2016 2016/2017 2017/2018 2018/2019 2019/2020 2020/2021 2021/2022 2022/2023 2023/2024

Source: Statistic Canada

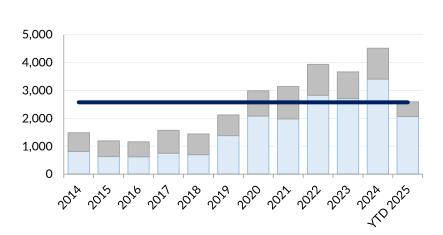
NEW BRUNSWICK HOUSING FUNDAMENTALS



New supply has been absorbed by population growth from immigration, migration, and shift in apartment rental demand.

Housing Starts - Apt & Single Saint John, Moncton, Fredericton

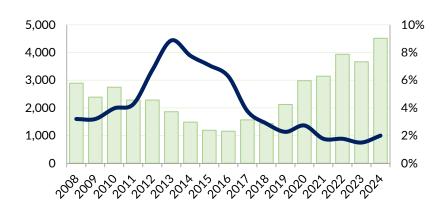




Total housing starts have averaged 2,500 dwellings over the past decade, however, the portion of multi-family units has increased from ½ to ¾ of starts.

Housing Starts & Vacancy Trend Saint John, Moncton, Fredericton





Vacancy increased from 1.5% to 2.0% in 2024. This level remains at historic lows across core New Brunswick markets as demand for housing outpaces new rental supply.

