



**Condensed Consolidated Interim Financial Statements [unaudited]
For the three and nine months ended September 30, 2020 and 2019**

Condensed Consolidated Interim Statements of Financial Position

*In thousands of Canadian dollars,
[unaudited]*

	Note	September 30, 2020	December 31, 2019
ASSETS			
Non-current assets			
Investment properties	[3]	\$3,586,838	\$3,320,604
Property and equipment		7,176	7,113
Other non-current assets		—	295
		\$3,594,014	\$3,328,012
Current assets			
Cash		\$17,339	\$12,801
Rent and other receivables		4,921	9,025
Other current assets	[6]	19,824	16,099
		42,084	37,925
Assets held for sale	[4]	—	14,163
TOTAL ASSETS		\$3,636,098	\$3,380,100
EQUITY AND LIABILITIES			
Unitholders' equity	[13]	\$1,731,302	\$1,602,254
Non-controlling interest		126	113
Total Equity		\$1,731,428	\$1,602,367
Non-current liabilities			
Mortgages and loans payable	[7]	\$1,368,977	\$1,161,702
Lease liabilities	[8]	9,566	8,919
Exchangeable Units	[12]	71,203	78,668
Deferred income tax	[18]	177,894	175,048
Deferred unit-based compensation	[15]	4,519	5,363
Other non-current liabilities		195	—
		\$1,632,354	\$1,429,700
Current liabilities			
Mortgages and loans payable	[7]	194,190	276,568
Credit facilities	[9]	—	—
Construction loans	[10]	24,975	24,851
Accounts payable and accrued liabilities	[11]	53,151	46,614
		272,316	348,033
Total Liabilities		\$1,904,670	\$1,777,733
TOTAL EQUITY AND LIABILITIES		\$3,636,098	\$3,380,100
Commitments and contingencies	[23]		
Financial guarantees	[24]		

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Approved on behalf of the Board of Trustees

(signed) "Karine L. MacIndoe"
Trustee

(signed) "Philip D. Fraser"
Trustee

Condensed Consolidated Interim Statements of Income and Comprehensive Income

*In thousands of Canadian dollars,
[unaudited]*

	Note	Three months ended September 30,		Nine months ended September 30,	
		2020	2019	2020	2019
Property revenue	[16]	\$66,653	\$63,020	\$194,846	\$178,914
Property operating expenses					
Operating expenses		(10,574)	(9,910)	(30,091)	(27,091)
Utility and fuel expenses		(4,602)	(4,381)	(17,848)	(18,154)
Property taxes		(8,080)	(7,380)	(23,945)	(21,265)
		(23,256)	(21,671)	(71,884)	(66,510)
Net operating income		\$43,397	\$41,349	\$122,962	\$112,404
Other income		169	536	489	1,002
Financing costs	[17]	(11,999)	(12,328)	(36,876)	(35,536)
Depreciation		(171)	(174)	(487)	(499)
Administration		(3,668)	(3,674)	(10,867)	(10,974)
Fair value adjustment on unit-based compensation		(134)	(619)	91	(1,772)
Fair value adjustment on Exchangeable Units	[12]	656	(5,152)	6,650	(16,988)
Fair value adjustment on investment properties	[3]	14,718	35,846	18,364	133,681
Loss on disposition		—	(247)	—	(1,241)
Income before income taxes		42,968	55,537	100,325	180,077
Deferred tax expense	[18]	(5,503)	(8,698)	(2,849)	(23,358)
Net income		\$37,465	\$46,839	\$97,476	\$156,719
Comprehensive income		\$37,465	\$46,839	\$97,476	\$156,719
Net income attributable to:					
Unitholders		37,460	46,834	97,463	156,705
Non-controlling interest		5	5	13	14
		\$37,465	\$46,839	\$97,476	\$156,719
Comprehensive income attributable to:					
Unitholders		37,460	46,834	97,463	156,705
Non-controlling interest		5	5	13	14
		\$37,465	\$46,839	\$97,476	\$156,719

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Changes in Equity

*In thousands of Canadian dollars,
[unaudited]*

Nine months ended September 30, 2020	Trust Units	Contributed Surplus	Retained Earnings	Non-controlling Interest	Total Equity
As at January 1, 2020	\$1,009,166	\$795	\$592,293	\$113	\$1,602,367
Units issued on exchange of Exchangeable Units	815	—	—	—	815
Distribution reinvestment plan	15,410	—	—	—	15,410
Deferred Unit-based compensation	510	—	—	—	510
Issued for cash	65,848	—	—	—	65,848
Net income	—	—	97,463	13	97,476
Distributions declared and paid	—	—	(45,111)	—	(45,111)
Distributions payable	—	—	(5,887)	—	(5,887)
As at September 30, 2020	\$1,091,749	\$795	\$638,758	\$126	\$1,731,428

Nine months ended September 30, 2019	Trust Units	Contributed Surplus	Retained Earnings	Non-controlling Interest	Total Equity
As at January 1, 2019	\$798,473	\$795	\$369,546	\$136	\$1,168,950
Distribution reinvestment plan	12,522	—	—	—	12,522
Deferred Unit-based compensation	735	—	—	—	735
Issued for cash	82,470	—	—	—	82,470
Net income	—	—	156,705	14	156,719
Distributions on non-controlling interest	—	—	—	(12)	(12)
Distributions declared and paid	—	—	(39,721)	—	(39,721)
Distributions payable	—	—	(5,094)	—	(5,094)
As at September 30, 2019	\$894,200	\$795	\$481,436	\$138	\$1,376,569

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Cash Flows

*In thousands of Canadian dollars,
[unaudited]*

		Three months ended September 30,		Nine months ended September 30,	
	Note	2020	2019	2020	2019
OPERATING ACTIVITIES					
Net income		\$37,465	\$46,839	\$97,476	\$156,719
Add (deduct) items not affecting cash					
Fair value adjustments		(15,240)	(30,075)	(25,105)	(114,921)
Depreciation		171	174	487	499
Amortization of deferred financing		788	720	2,320	2,356
Non-cash compensation expense		477	498	1,347	1,516
Deferred income taxes		5,503	8,698	2,849	23,358
Loss on disposition		—	247	—	1,241
Loss on derivative liability		(5)	(11)	489	302
Interest expense on Exchangeable Units		697	685	2,087	2,042
Straight-line rent		(107)	—	(446)	—
Interest expense on lease liability		96	—	289	—
Net change in non-cash operating activities	[20]	5,544	10,836	7,045	942
Cash provided by operating activities		\$35,389	\$38,611	\$88,838	\$74,054
FINANCING ACTIVITIES					
Deferred financing costs paid		(779)	(1,076)	(4,811)	(4,463)
Net proceeds on issuance of Units		65,844	(11)	65,846	82,459
Cash paid on redemption of restricted Units		—	—	(1,595)	(687)
Cash paid on lease liabilities		(79)	(32)	(236)	(96)
Mortgage financing		68,791	93,116	302,144	294,686
Mortgages repaid		(44,981)	(54,429)	(140,385)	(162,138)
Mortgage principal repayments		(12,992)	(11,455)	(37,959)	(32,756)
Credit facility proceeds/ (repayments)		(38,554)	(12,000)	—	(17,350)
Proceeds from construction loans		10,103	3,415	23,243	(37,782)
Construction loan repayments		—	—	(23,120)	—
Distributions paid to non-controlling interest		—	—	—	(12)
Distributions to Unitholders		(12,564)	(11,185)	(37,216)	(33,863)
Cash provided by financing activities		\$34,789	\$6,343	\$145,911	\$87,998
INVESTING ACTIVITIES					
Decrease/ (increase) in restricted cash		(506)	(1,081)	(140)	105
Acquisition of investment properties, net of debt assumed		(6,022)	(5,075)	(132,024)	(93,179)
Disposition of investment properties		—	5,322	—	11,548
Development of investment properties		(30,865)	(18,585)	(55,815)	(27,671)
Capital expenditures		(18,179)	(23,188)	(42,232)	(51,525)
Cash used in investing activities		(\$55,572)	(\$42,607)	(\$230,211)	(\$160,722)
Net increase in cash		14,606	2,347	4,538	1,330
Cash, beginning of period		2,733	2,772	12,801	3,789
Cash, end of period		\$17,339	\$5,119	\$17,339	\$5,119

See accompanying notes to the unaudited condensed consolidated interim financial statements.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

1. Organization of the Trust

Killam Apartment Real Estate Investment Trust ("Killam" or the "Trust") is an unincorporated open-ended mutual fund trust created pursuant to the amended and restated Declaration of Trust ("DOT"), dated November 27, 2015, under the laws of the Province of Ontario. Killam specializes in the acquisition, management and development of multi-residential apartment buildings, manufactured home communities ("MHCs") and commercial properties in Canada.

The condensed consolidated interim financial statements comprise the financial statements of Killam and its subsidiaries as at and for the three and nine months ended September 30, 2020. Killam's head office operations are located at 3700 Kempt Road, Halifax, Nova Scotia, B3K 4X8.

2. Significant Accounting Policies

(A) Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB have been omitted or condensed.

The condensed consolidated interim financial statements of the Trust for the period ended September 30, 2020 were authorized for issue in accordance with a resolution of the Board of Trustees of Killam on November 4, 2020.

(B) Basis of Presentation

The condensed consolidated interim financial statements of Killam have been prepared on a historical cost basis, except for investment properties, deferred unit-based compensation, a derivative liability and Exchangeable Units, which have been measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The condensed consolidated interim financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is Killam's functional currency, and all values are rounded to the nearest thousand (\$000), except per unit amounts or as noted.

The condensed consolidated interim financial statements should be read in conjunction with the most recently issued Annual Report of Killam, which includes information necessary or useful to understanding the Trust's business and financial statement presentation. In particular, Killam's significant accounting policies were presented in note 2 to the consolidated financial statements for the year ended December 31, 2019, and have been consistently applied in the preparation of these condensed consolidated interim financial statements, with the exception of the accounting changes noted in (C) below.

The operating results for the three and nine months ended September 30, 2020, are not necessarily indicative of results that may be expected for the full year ending December 31, 2020, due to seasonal variations in property expenses and other factors.

The condensed consolidated interim financial statements have been prepared considering the impact that the spread of COVID-19 has and continues to have on local, national and worldwide economies. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Canadian and global stock markets have also experienced great volatility. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions. Killam has considered the negative economic outlook and cash flow difficulties that may be experienced as a result of this virus, on its tenants, suppliers and lenders. The ultimate duration and impacts of the COVID-19 pandemic are not currently known, Killam has used the best information available as at September 30, 2020, in determining its estimates and the assumptions that affect the carrying amounts of assets and liabilities, and earnings for the period. Actual results could differ from those estimates. Killam considers the estimates that could be most significantly impacted by COVID-19 to include those underlying the valuation of investment properties and the estimated credit losses on accounts receivable.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

2. Significant Accounting Policies (continued)

(C) Adoption of Accounting Standards

Amendments to IFRS 3, Definition of a Business

In October 2018, the IASB issued amendments to the definition of a business in IFRS 3 Business Combinations to help entities determine whether an acquired set of activities and assets is a business or not. The amendments clarified the minimum requirements for a business, removed the assessment of whether market participants are capable of replacing any missing elements, added guidance to help entities assess whether an acquired process is substantive, narrowed the definition of a business and of outputs, and introduced an optional fair value concentration test.

The amendments clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. They also clarify that a business can exist without including all of the inputs and processes needed to create outputs. That is, the inputs and processes applied to those inputs must have 'the ability to contribute to the creation of outputs' rather than 'the ability to create outputs'.

Prior to the amendments, IFRS 3 stated that a business need not include all of the inputs or processes that the seller used in operating that business, 'if market participants are capable of acquiring the business and continuing to produce outputs, for example, by integrating the business with their own inputs and processes'. The reference to such integration is now deleted from IFRS 3 and the assessment must be based on what has been acquired in its current state and condition.

The amendments specify that if a set of activities and assets does not have outputs at the acquisition date, an acquired process must be considered substantive only if: (a) it is critical to the ability to develop or convert acquired inputs into outputs; and (b) the inputs acquired include both an organized workforce with the necessary skills, knowledge, or experience to perform that process, and other inputs that the organized workforce could develop or convert into outputs. In contrast, if a set of activities and assets has outputs at that date, an acquired process must be considered substantive if: (a) it is critical to the ability to continue producing outputs and the acquired inputs include an organized workforce with the necessary skills, knowledge, or experience to perform that process; or (b) it significantly contributes to the ability to continue producing outputs and either is considered unique or scarce, or cannot be replaced without significant cost, effort or delay in the ability to continue producing outputs.

The amendments narrowed the definition of outputs to focus on goods or services provided to customers, investment income (such as dividends or interest) or other income from ordinary activities. The definition of a business in Appendix A of IFRS 3 was amended accordingly.

The amendments introduced an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. Entities may elect to apply the concentration test on a transaction-by-transaction basis. The test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. If the test is met, the set of activities and assets is determined not to be a business and no further assessment is needed. If the test is not met, or if an entity elects not to apply the test, a detailed assessment must be performed applying the normal requirements in IFRS 3.

Killam applied these amendments prospectively beginning on January 1, 2020, to transactions or other events that occur on or after the date of application. The application of these amendments did not have a significant impact on Killam's condensed consolidated interim financial statements.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

[unaudited]

3. Investment Properties

As at September 30, 2020

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, January 1, 2020	\$2,874,407	\$202,431	\$157,572	\$46,867	\$39,327	\$3,320,604
Fair value adjustment on investment properties	35,076	(1,975)	(8,523)	—	(6,257)	18,321
Acquisitions	126,936	4,014	2,551	3,969	—	137,470
Capital expenditures	35,692	2,060	2,023	51,242	2,623	93,640
Transfer between apartment and commercial segment	9,475	—	(9,475)	—	—	—
Transfer from land for development	—	—	—	11,462	(11,462)	—
Transfer from held for sale	—	—	—	—	14,214	14,214
Impact of change in right-of-use asset	627	12	—	—	—	639
Interest capitalized on IPUC and land for development	—	—	—	1,237	713	1,950
Balance, end of period	\$3,082,213	\$206,542	\$144,148	\$114,777	\$39,158	\$3,586,838

As at December 31, 2019

	Apartments	MHCs	Commercial	IPUC	Land for Development	Total
Balance, January 1, 2019	\$2,432,273	\$153,509	\$122,835	\$37,163	\$61,028	\$2,806,808
Fair value adjustment on investment properties	208,624	38,540	(1,549)	774	(1,663)	244,726
Acquisitions	149,654	3,985	32,124	—	6,200	191,963
Transfer from IPUC	36,215	—	—	(36,215)	—	—
Capital expenditures	62,317	5,016	4,162	29,341	5,700	106,536
Transfer from land for development	—	—	—	15,050	(15,050)	—
Transfer to held for sale	(15,099)	—	—	—	(18,401)	(33,500)
Impact of change in right-of-use asset	423	1,381	—	—	—	1,804
Interest capitalized on IPUC and land for development	—	—	—	754	1,513	2,267
Balance, end of year	\$2,874,407	\$202,431	\$157,572	\$46,867	\$39,327	\$3,320,604

During the nine months ended September 30, 2020, Killam acquired the following properties:

Property	Location	Acquisition Date	Ownership Interest	Property Type	Purchase Price ⁽¹⁾
Christie Point	Victoria, BC	15-Jan-20	100%	Apartment	\$54,000
9 Carrington	Halifax, NS	31-Jan-20	100%	Apartment	8,800
Domaine Parlee	Shediac, NB	23-Mar-20	100%	MHC	3,950
1325 Hollis	Halifax, NS	31-Mar-20	100%	Apartment	3,700
Crossing at Belmont	Langford, BC	30-Apr-20	100%	Apartment	60,000
3644 & 3670 Kempt Rd	Halifax, NS	15-Jul-20	100%	Commercial	2,500
Luma	Ottawa, ON	30-Jul-20	50%	Development Land	4,300
Total Acquisitions					\$137,250

⁽¹⁾ Purchase price does not include transaction costs.

During the three and nine months ended September 30, 2020, Killam capitalized salaries of \$0.9 million and \$2.8 million (three and nine months ended September 30, 2019 - \$1.0 million and \$2.8 million), as part of its project improvement, suite renovation and development programs. For the three and nine months ended September 30, 2020, interest costs associated with the general corporate borrowings used to fund development were capitalized to the respective development projects using Killam's weighted average borrowing rate of 2.76% (September 30, 2019 - 2.95%). Interest costs associated with development specific loans were capitalized to the respective developments using the actual borrowing rate associated with the loan.

Investment properties with a fair value of \$3.4 billion as at September 30, 2020 (December 31, 2019 - \$3.1 billion), have been pledged as collateral against Killam's mortgages, construction loan and credit facilities.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

3. Investment Properties (continued)

Valuation Basis

Using the direct income capitalization method, the apartment properties were valued using cap-rates in the range of 3.5% to 8.0%, applied to a stabilized net operating income ("SNOI") of \$144.2 million (December 31, 2019 - 3.5% to 8.0% and \$137.0 million), resulting in an overall weighted average effective cap-rate of 4.73% (December 31, 2019 - 4.76%). The stabilized occupancy rates used in the calculation of SNOI were in the range of 92.5% to 99.0% (December 31, 2019 - 93.5% to 99.0%). Using the direct income capitalization method, the MHC properties were valued using cap-rates in the range of 5.0% to 6.5%, applied to a SNOI of \$11.3 million (December 31, 2019 - 5.0% to 6.5% and \$10.0 million), resulting in an overall weighted average effective cap-rate of 5.64% (December 31, 2019 - 5.65%). The stabilized occupancy rate used in the calculation of SNOI was 97.8% (December 31, 2019 - 97.8%). Using a discounted cash flow model, the stabilized commercial properties were valued using key inputs determined by management based on review of asset performance and comparable assets in relevant markets.

Killam reviewed its valuation of investment properties in light of COVID-19 as at September 30, 2020. It is not possible to forecast with certainty the duration and full scope of the economic impact of COVID-19 and other consequential changes on Killam's business and operations, both in the short term and in the long term. In the long-term scenario the aspects which could be impacted include rental rates, occupancy and cap-rates which would impact the underlying valuation of investment properties. Killam has applied judgement in estimating the valuation given the uncertainties surrounding the economic impact of COVID-19.

Investment property valuations are most sensitive to changes in the cap-rate. The cap-rate assumptions for the investment properties are included in the following table by region:

	September 30, 2020			December 31, 2019		
	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average
Apartments	3.50%	8.00%	4.73%	3.50%	8.00%	4.76%
Halifax	3.75%	5.60%	4.50%	3.75%	5.60%	4.49%
Moncton	4.99%	7.00%	5.54%	4.99%	7.00%	5.54%
Fredericton	5.00%	6.00%	5.71%	5.00%	6.00%	5.72%
Saint John	5.75%	6.25%	6.04%	5.75%	6.25%	6.04%
St. John's	5.00%	6.00%	5.62%	5.00%	6.00%	5.63%
Charlottetown	5.28%	6.00%	5.77%	5.28%	6.00%	5.77%
Ontario	3.50%	5.00%	4.04%	3.50%	5.08%	4.06%
British Columbia	4.08%	4.35%	4.22%	—	—	—
Alberta	4.47%	5.00%	4.64%	4.47%	5.00%	4.69%
Other Atlantic	5.75%	8.00%	6.65%	5.75%	8.00%	6.65%
MHCs	5.00%	6.50%	5.64%	5.00%	6.50%	5.65%
Ontario	5.00%	6.50%	5.96%	5.00%	6.50%	5.96%
Nova Scotia	5.00%	6.00%	5.30%	5.00%	6.00%	5.30%
New Brunswick	5.19%	6.50%	5.72%	5.80%	6.50%	6.06%
Newfoundland	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%

Fair Value Sensitivity

The following table summarizes fair value sensitivity of Killam's income-producing investment properties:

Cap-rate Sensitivity Increase/(Decrease)	Fair Value of Investment Properties	Effective Weighted Average	Fair Value Variance	% Change
(0.50)%	\$3,783,258	4.38%	\$350,355	10%
(0.25)%	3,577,238	4.63%	144,335	4%
—%	3,432,903	4.88%	—	—%
0.25%	3,226,212	5.13%	(206,691)	(6)%
0.50%	3,075,445	5.38%	(357,458)	(10)%

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

4. Assets Held for Sale

Killam determined that a parcel of land for development located in Calgary, AB, previously classified as held for sale no longer met the criteria for this classification and reclassified the land to investment properties. Year to date, Killam has recognized a \$6.3 million fair value loss on the property, resulting in a carrying value of \$8.0 million (Killam's 40% interest).

5. Joint Operations and Investments in Joint Venture

Killam has interests in three properties (seven buildings), three development projects and land for future development that are subject to joint control and are joint operations. Accordingly, the condensed consolidated interim statements of financial position and condensed consolidated interim statements of income and comprehensive income include Killam's rights to and obligations for the related assets, liabilities, revenue and expenses. As at September 30, 2020, the fair value of the investment properties subject to joint control was \$292.6 million (December 31, 2019 - \$261.2 million).

6. Other Current Assets

As at	September 30, 2020	December 31, 2019
Restricted cash	\$6,735	\$6,594
Deposits	2,744	4,433
Prepaid expenses	10,332	5,060
Inventory	13	12
	\$19,824	\$16,099

Restricted cash consists of security deposits and property tax reserves. Deposits consist of funds held in trust for future acquisitions. Inventory relates to manufactured homes for which sales have not closed at quarter-end.

7. Mortgages and Loans Payable

As at	September 30, 2020		December 31, 2019	
	Weighted Average Interest	Debt Balance	Weighted Average Interest	Debt Balance
Mortgages and loans payable				
Fixed rate	2.77%	\$1,555,367	2.90%	\$1,427,470
Variable rate	1.99%	7,800	4.63%	10,800
Total		\$1,563,167		\$1,438,270
Current		194,190		276,568
Non-current		1,368,977		1,161,702
		\$1,563,167		\$1,438,270

Mortgages are collateralized by a first charge on the properties of Killam and vendor mortgages are collateralized by either a second charge on the property or a general corporate guarantee.

As at September 30, 2020, unamortized deferred financing costs of \$34.7 million (December 31, 2019 - \$32.2 million) and mark-to-market adjustments on mortgages assumed on acquisitions of \$0.06 million (December 31, 2019 - \$0.01 million) are netted against mortgages and loans payable.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

7. Mortgages and Loans Payable (continued)

Estimated future principal payments and maturities required to meet mortgage obligations by the 12 month period ending September 30, are as follows:

	Principal Amount	% of Total Principal
2021	\$194,190	12.1%
2022	245,414	15.4%
2023	233,303	14.6%
2024	221,525	13.9%
2025	207,453	13.0%
Subsequent to 2025	495,879	31.0%
	\$1,597,764	100.0%
Unamortized deferred financing costs	(\$34,661)	
Unamortized mark-to-market adjustments	\$64	
	\$1,563,167	

8. Lease Liabilities

Balance, December 31, 2019	\$8,919
Net change in lease liabilities	647
Balance, September 30, 2020	\$9,566

As at September 30, 2020, the right-of-use assets and lease liabilities are \$9.6 million (December 31, 2019 - \$8.9 million). The right-of-use assets are classified as part of investment properties and the lease liabilities are classified in other liabilities on the condensed consolidated interim statement of financial position. The total lease payments for the three and nine months ended September 30, 2020, were \$0.08 million and \$0.2 million (September 30, 2019 - \$0.03 million and \$0.06 million).

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

9. Credit Facilities

Killam has access to two credit facilities with credit limits of \$70.0 million (\$90.0 million with the accordion feature) and \$10.0 million (December 31, 2019 - \$70.0 million and \$5.0 million) that can be used for acquisition and general business purposes.

The \$70.0 million facility bears interest at prime plus 70 bps on prime rate advances or 170 bps over bankers' acceptances ("BAs"). The facility includes a \$30.0 million demand revolver and a \$40.0 million committed revolver as well as an accordion option to increase the \$70.0 million facility by an additional \$20.0 million. The agreement includes certain covenants and undertakings with which Killam was in compliance as at September 30, 2020. The facility expires in December 2020 and Killam has a one year extension option on the facility.

The \$10.0 million demand facility bears interest at prime plus 125 bps on advances and 135 bps on issuance of letters of credit in addition to 50 bps per annum. The agreement includes certain covenants and undertakings with which Killam was in compliance as at September 30, 2020.

As at September 30, 2020	Maximum Loan Amount ⁽¹⁾	Amount Drawn	Letters of Credit	Amount Available
\$70.0 million facility	\$90,000	—	—	\$90,000
\$10.0 million facility	10,000	—	1,722	8,278
Total	\$100,000	\$—	\$1,722	\$98,278

As at December 31, 2019	Maximum Loan Amount ⁽¹⁾	Amount Drawn	Letters of Credit	Amount Available
\$70.0 million facility	\$90,000	—	—	\$90,000
\$5.0 million facility	5,000	—	1,282	3,718
Total	\$95,000	\$—	\$1,282	\$93,718

⁽¹⁾ Maximum loan includes a \$20.0 million accordion option, for which collateral is pledged.

10. Construction Loans

As at September 30, 2020, Killam had access to four variable rate non-revolving demand construction loans, for the purpose of financing development projects, totaling \$103.2 million. As at September 30, 2020, \$25.0 million was drawn on the construction loans (December 31, 2020 - \$24.9 million). Payments are made monthly on an interest-only basis. The weighted-average contractual interest rate on amounts outstanding at September 30, 2020, was 2.65% (December 31, 2019 - 3.32%). Once construction is complete and rental targets achieved, construction financing will be replaced with permanent mortgage financing.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

11. Accounts Payable and Accrued Liabilities

As at	September 30, 2020	December 31, 2019
Accounts payable and other accrued liabilities	\$34,416	\$28,960
Distributions payable	6,119	5,668
Mortgage interest payable	3,289	3,202
Security deposits	9,327	8,784
	\$53,151	\$46,614

12. Exchangeable Units

	Number of Exchangeable Units	Value
Balance, December 31, 2019	4,153,520	\$78,668
Exchangeable Units exchanged for Trust Units	(52,000)	(815)
Fair value adjustment	—	(6,650)
Balance, September 30, 2020	4,101,520	\$71,203

The Exchangeable Units are non-transferable, but are exchangeable, on a one-for-one basis, into Killam Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on these Exchangeable Units in an amount equivalent to the distributions that would have been made had the Units been exchanged for Killam Trust Units.

13. Unitholders' Equity

By virtue of Killam being an open-ended mutual fund Trust, unitholders of Trust Units are entitled to redeem their Trust Units at any time at prices determined and payable in accordance with the conditions specified in Killam's DOT. As a result, under IFRS, Trust Units are defined as financial liabilities; however, for the purposes of financial statement classification and presentation, the Trust Units may be presented as equity instruments as they meet the puttable instrument exemption under IAS 32.

All Trust Units outstanding are fully paid, have no par value and are voting Trust Units. The DOT authorizes the issuance of an unlimited number of Trust Units. Trust Units represent a unitholder's proportionate undivided beneficial interest in Killam. No Trust unit has any preference or priority over another. No unitholder has or is deemed to have any right of ownership in any of the assets of Killam. Each unit confers the right to one vote at any meeting of unitholders and to participate pro rata in any distributions and, on liquidation to a pro rata share of the residual net assets remaining after preferential claims thereon of debtholders.

Unitholders have the right to redeem their Units at the lesser of (i) 90% of the market price of the Trust Unit (market price is defined as the weighted average trading price of the previous 10 trading days) and (ii) the most recent closing market price (closing market price is defined as the weighted average trading price on the specified date) at the time of the redemption. The redemption price will be satisfied by cash, up to a limit of \$50 thousand for all redemptions in a calendar month, or a note payable. For the nine months ended September 30, 2020, no unitholders redeemed Units.

The Units issued and outstanding are as follows:

	Number of Trust Units	Value
Balance, December 31, 2019	97,863,244	\$1,009,166
Distribution reinvestment plan	844,013	15,410
Restricted Trust Units redeemed	65,839	510
Units issued on exchange of Exchangeable Units	52,000	815
Units issued for cash	4,036,500	65,848
Balance, September 30, 2020	102,861,596	\$1,091,749

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

13. Unitholders' Equity (continued)

	Price per Unit	Gross Proceeds	Transaction Costs	Net Proceeds	Units Issued
Bought-deal (July 21, 2020)	\$17.10	\$60,000	\$2,785	\$57,215	3,510,000
Over-allotment (July 21, 2020)	\$17.10	9,000	415	8,585	526,500
Total		\$69,000	\$3,200	\$65,800	4,036,500

Distribution Reinvestment Plan ("DRIP")

Killam's DRIP allows unitholders to acquire additional Units of the Trust through the reinvestment of distributions on their Units. Unitholders who participate in the DRIP receive additional Units equal to 3% of the Units reinvested. Units issued with the DRIP are issued directly from the Trust at a price based on the 10-day volume weighted average closing price of the Toronto Stock Exchange ("TSX") preceding the relevant distribution date, which typically is on or about the 15th day of the month following the distribution declaration.

14. Distributions

Killam paid distributions to its unitholders during 2020 in accordance with its DOT. Distributions declared by the Board of Trustees were paid monthly, on or about the 15th day of each month.

For the three and nine months ended September 30, 2020, the distributions declared related to the Trust Units were \$17.6 million and \$51.0 million (three and nine months ended September 30, 2019 - \$15.3 million and \$44.8 million). For the three and nine months ended September 30, 2020, distributions declared related to the Exchangeable Units were \$0.7 million and \$2.1 million (three and nine months ended September 30, 2019 - \$0.7 million and \$2.0 million). The distributions on the Exchangeable Units are recorded in financing costs.

15. Deferred Unit-based Compensation

Restricted Trust Units ("RTUs") are awarded to members of the senior executive team and director-level employees as a percentage of their compensation. The Trust also grants RTUs subject to performance conditions under the RTU Plan for certain senior executives. Non-executive members of the Board of Trustees have the right to receive a percentage of their annual retainer in the form of RTUs.

The number of RTUs awarded are based on the volume weighted average price of all Trust Units traded on the TSX for the five trading days immediately preceding the date on which the compensation is awarded. The RTUs earn distributions based on the same distributions paid on the Trust Units, and such distributions translate into additional RTUs. The initial RTUs, and RTUs acquired through distribution reinvestment, are credited to each person's account and are not issued to the employee or Board member until they redeem such RTUs. For employees, the RTUs will be redeemed and paid out in Trust Units by December 31 of the year in which the RTUs have vested. Effective Q3-2017, RTUs issued to Trustees will be redeemed and paid, in the issuance of Trust Units, upon retirement from the Board.

The RTUs subject to performance conditions will be subject to both internal and external measures consisting of both absolute and relative performance over a three-year period. Killam accounts for the RTUs subject to performance conditions under the fair value method of accounting, and uses the Monte-Carlo simulation pricing model to determine the fair value, which allows for the incorporation of the market based performance hurdles that must be met before the RTUs subject to performance conditions vest.

The RTUs are considered a financial liability because there is a contractual obligation for the Trust to deliver Trust Units (which are accounted for as liabilities, but presented as equity instruments under IAS 32) upon conversion of the RTUs. The RTUs are measured at fair value with changes flowing through the condensed consolidated interim statements of income and comprehensive income. The fair value of the vested RTUs as at September 30, 2020, is \$4.5 million, which includes \$1.9 million related to RTUs subject to performance conditions (September 30, 2019 - \$6.4 million and \$1.4 million). For the three and nine months ended September 30, 2020, compensation expense of \$0.5 million and \$1.3 million (three and nine months ended September 30, 2019 - \$0.5 million and \$1.5 million) has been recognized in respect of the RTUs.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

15. Deferred Unit-based Compensation (continued)

The details of the RTUs issued are shown below:

For the nine months ended September 30,	2020		2019	
	Number of RTUs	Weighted Average Issue Price	Number of RTUs	Weighted Average Issue Price
Outstanding, beginning of period	364,875	\$14.72	403,730	\$13.12
Granted	112,031	19.54	96,057	17.39
Redeemed	(124,385)	12.78	(78,938)	12.59
Forfeited	(1,635)	18.68	(1,529)	12.83
Additional Restricted Trust Unit distributions	9,982	18.04	11,373	18.58
Outstanding, end of period	360,868	\$16.96	430,693	\$14.31

16. Revenue

In accordance with IFRS 15, Management has evaluated the lease and non-lease components of its revenue and has determined the following allocation:

	For the three months ended September 30,		For the nine months ended September 30,	
	2020	2019	2020	2019
Rental revenue	\$47,990	\$45,374	\$140,289	\$128,819
Property expense recoveries	15,997	15,125	46,763	42,939
Ancillary revenue	2,666	2,521	7,794	7,157
	\$66,653	\$63,020	\$194,846	\$178,914

17. Financing Costs

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Mortgage, loan and construction loan interest	\$11,017	\$10,711	\$32,923	\$31,140
Interest on credit facilities	104	568	643	1,106
Interest on exchangeable units	697	685	2,087	2,042
Amortization of deferred financing costs	788	720	2,320	2,356
Amortization of fair value adjustments on assumed debt	56	34	75	108
Unrealized (gain) loss on derivative liability	(5)	(11)	489	302
Interest on lease liabilities	96	72	289	217
Capitalized interest	(754)	(451)	(1,950)	(1,735)
	\$11,999	\$12,328	\$36,876	\$35,536

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

18. Deferred Income Tax

Trusts that satisfy the REIT Exemption are excluded from the specified investment flow-through ("SIFT") definition and therefore will not be subject to taxation under the SIFT Rules. Effective December 31, 2019, Killam qualified for the REIT Exemption and continues to meet the REIT Exemption as at September 30, 2020, and is therefore not subject to taxation to the extent that income is distributed to unitholders. However, this exemption does not extend to the corporate subsidiaries of Killam that are taxable legal entities. For the three and nine months ended September 30, 2020, the deferred tax expense relates to the corporate subsidiary entity of the REIT.

19. Segmented Information

For investment properties, discrete financial information is provided on a property-by-property basis to members of executive management, which collectively comprise the chief operating decision maker ("CODM"). The individual properties are aggregated into segments with similar economic characteristics such as the nature of the property, vacancy rates, long-term growth rates and other characteristics. Management considers that this is best achieved by aggregating into apartments, MHCs and other segments. Consequently, Killam is considered to have three reportable segments, as follows:

- Apartment segment - acquires, operates, manages and develops multi-family residential properties across Canada;
- MHC segment - acquires and operates MHC communities in Ontario and Eastern Canada; and
- Commercial segment - includes seven commercial properties.

Killam's administration costs, other income, financing costs, depreciation, fair value adjustments, loss on disposition and deferred tax expense are not reported to the CODM on a segment basis.

The accounting policies of these reportable segments are the same as those described in the summary of significant accounting policies described in note 2 to the consolidated financial statements for the year ended December 31, 2019. Reportable segment performance is analyzed based on NOI. The operating results, and selected assets and liabilities, of the reportable segments are as follows:

Three months ended September 30, 2020	Apartments	MHCs	Commercial	Total
Property revenue	\$57,244	\$5,609	\$3,800	\$66,653
Property operating expenses	(19,479)	(1,849)	(1,928)	(23,256)
Net operating income	\$37,765	\$3,760	\$1,872	\$43,397

Three months ended September 30, 2019	Apartments	MHCs	Commercial	Total
Property revenue	\$53,795	\$5,639	\$3,586	\$63,020
Property operating expenses	(18,193)	(1,815)	(1,663)	(21,671)
Net operating income	\$35,602	\$3,824	\$1,923	\$41,349

Nine months ended September 30, 2020	Apartments	MHCs	Commercial	Total
Property revenue	\$169,891	\$13,336	\$11,619	\$194,846
Property operating expenses	(61,267)	(4,705)	(5,912)	(71,884)
Net operating income	\$108,624	\$8,631	\$5,707	\$122,962

Nine months ended September 30, 2019	Apartments	MHCs	Commercial	Total
Property revenue	\$155,890	\$13,181	\$9,843	\$178,914
Property operating expenses	(57,073)	(4,738)	(4,699)	(66,510)
Net operating income	\$98,817	\$8,443	\$5,144	\$112,404

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)

[unaudited]

19. Segmented Information (continued)

Selected Statement of financial position items

As at September 30, 2020	Apartments	MHCs	Commercial	Total
Total Investment Properties ⁽¹⁾	\$3,236,148	\$206,542	\$144,148	\$3,586,838
Mortgages payable/construction loans	\$1,479,627	\$82,282	\$26,233	\$1,588,142

As at December 31, 2019	Apartments	MHCs	Commercial	Total
Investment properties ⁽¹⁾	\$2,960,601	\$202,431	\$157,572	\$3,320,604
Mortgages payable/construction loans	\$1,357,680	\$75,577	\$29,864	\$1,463,121

⁽¹⁾ Total investment properties for the Apartments segment includes IPUC and land held for development.

20. Supplemental Cash Flow Information

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Net income items related to investing and financing activities				
Interest paid on mortgages payable and other	\$11,178	\$10,737	\$33,085	\$31,500
Interest paid on credit facilities	104	568	643	1,106
	\$11,282	\$11,305	\$33,728	\$32,606
Net change in non-cash operating assets and liabilities				
Rent and other receivables	(\$422)	(\$535)	\$4,104	(\$821)
Other current assets	2,406	4,950	(3,596)	(2,251)
Accounts payable and other liabilities	3,560	6,421	6,537	4,014
	\$5,544	\$10,836	\$7,045	\$942

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

21. Financial Instruments and Financial Risk Management Objectives and Policies

Killam's principal financial liabilities consist of mortgages, credit facilities, construction loans and trade payables. The main purpose of these financial liabilities is to finance investment properties and operations. Killam has various financial assets, such as tenant receivables, which arise directly from its operations.

Fair Value of Financial Instruments

Fair value is the amount that would be received in the sale of an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of interest-bearing financial assets and liabilities is determined by discounting the contractual principal and interest payments at estimated current market interest rates for the instrument. Current market rates are determined by reference to current benchmark rates for similar term and current credit spreads for debt with similar terms and risks. The fair values of the Trust's financial instruments were determined as follows:

(i) the fair values of the mortgages payable are estimated based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts Killam might pay or receive in actual market transactions;

(ii) the fair value of the deferred unit-based compensation and the Exchangeable Units is estimated at the reporting date, based on the closing market price of the Trust Units listed on the TSX. The performance based RTUs are determined using a pricing model. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in estimates could significantly affect fair values;

(iii) the fair value of the derivative is calculated based on an estimate of the mid-market arbitrage-free price of the swap. The arbitrage-free price comprises the present value of the future rights and obligations between two parties to receive or deliver future cash flows or exchange other assets or liabilities. Future obligations are valued as the sum of the present values as of the valuation date of contractually fixed future amounts and expected variable future amounts, the expected size of which is calculated from the projected levels of underlying variables. Future rights are valued as the sum of the present values of the expected values of contingent future amounts, the existence and size of which are calculated from the projected levels of underlying variables.

The significant financial instruments and their carrying values as at September 30, 2020, and December 31, 2019, are as follows:

As at	September 30, 2020		December 31, 2019	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Classification				
Financial assets carried at FVTPL:				
Derivative asset	\$—	\$—	\$295	\$295
Financial liabilities carried at amortized cost:				
Mortgages and loans payable	\$1,563,167	\$1,672,145	\$1,438,270	\$1,478,413
Financial liabilities carried at FVTPL:				
Exchangeable Units	\$71,203	\$71,203	\$78,668	\$78,668
Derivative liability ⁽¹⁾	\$195	\$195	\$—	\$—
Deferred unit-based compensation	\$4,519	\$4,519	\$5,363	\$5,363

⁽¹⁾ The \$0.2 million derivative liability is included in other non-current liabilities within the condensed consolidated interim statements of financial position (December 31, 2019 - \$0.3 million derivative asset included in other non-current assets).

The interest rates used to discount the estimated cash flows, when applicable, are based on the five-year government yield curve at the reporting date, plus an adequate credit spread, and were as follows:

As at	September 30, 2020	December 31, 2019
Mortgages - Apartments	1.46%	2.59%
Mortgages - MHCs	2.56%	3.84%

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

21. Financial Instruments and Financial Risk Management Objectives and Policies (continued)

Assets and Liabilities Measured at Fair Value

Fair value measurements recognized in the condensed consolidated interim statements of financial position are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.

Level 3: Valuation techniques for which any significant input is not based on observable market data.

The fair value hierarchy of assets and liabilities measured at fair value on a recurring basis in the condensed consolidated interim statements of financial position is as follows:

As at	September 30, 2020			December 31, 2019		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets						
Investment properties	—	—	\$3,586,838	—	—	\$3,320,604
Derivative asset	—	—	—	—	\$295	—
Liabilities						
Exchangeable Units	—	\$71,203	—	—	\$76,668	—
Derivative liability	—	\$195	—	—	—	—
Deferred unit-based compensation	—	\$3,413	\$1,106	—	\$3,987	\$1,376

Transfers between levels in the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no transfers of assets or liabilities between Level 1, Level 2 and Level 3 during the three and nine months ended September 30, 2020.

Risk Management

Killam may enter into derivative transactions, primarily interest rate swap contracts to manage interest rate risk arising from fluctuations in bond yields, as well as natural gas and oil swap contracts to manage price risk arising from fluctuations in these commodities. It is, and has been, Killam's policy that no speculative trading in derivatives shall be undertaken. The main risks arising from Killam's financial instruments are interest rate risk, credit risk and liquidity risk. These risks are managed as follows:

(i) Interest Rate Risk

Killam is exposed to interest rate risk as a result of its mortgages and loans payable; however, this risk is mitigated through Management's strategy to structure the majority of its mortgages in fixed-term arrangements, as well as, at times, entering into cash flow hedges. Killam also structures its financings so as to stagger the maturities of its debt, minimizing the exposure to interest rate volatility in any one year.

As at September 30, 2020, \$32.8 million of Killam's debt had variable interest rates, including three construction loans totaling \$25.0 million and one demand loan totaling \$7.8 million. These loans and facilities have interest rates of prime plus 0.5% - 1.0% (December 31, 2019 - prime plus 0.55% - 1.0%) and consequently, Killam is exposed to short-term interest rate risk on these loans.

Killam's fixed mortgage debt, which matures in the next 12 months, totals \$134.2 million. Assuming these mortgages are refinanced at similar terms, except at a 100 bps increase in interest rates, financing costs would increase by \$1.3 million per year.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

21. Financial Instruments and Financial Risk Management Objectives and Policies (continued)

(ii) Credit Risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease term commitments. Killam mitigates the risk of credit loss through the diversification of its existing portfolio and limiting its exposure to any one tenant.

Credit assessments are conducted for all prospective tenants and Killam also obtains a security deposit to assist in potential recoveries. In addition, receivables balances are monitored on an ongoing basis. Killam's bad debt expense experience has historically been less than 0.4% of revenue. None of Killam's tenants account for more than 5% of the tenant receivables as at September 30, 2020 or 2019.

Killam has considered the cash flow difficulties that may be experienced by commercial and residential tenants due to the impact of COVID-19 and the probability of default. Killam reached agreements with a number of commercial tenants under the Canadian Emergency Commercial Rent Assistance (CECRA) program as well as rent deferral agreements to minimize credit losses in the event of default, recording a reduction in commercial revenue of \$0.1 million during Q3-2020 and \$0.2 million year-to-date related to the program. Killam continues to assist residential tenants on a case-by-case basis dependent upon need. The maximum exposure to credit risk is the carrying amount of each class of financial assets.

(iii) Liquidity Risk

Management manages Killam's cash resources based on financial forecasts and anticipated cash flows. Killam structures its financing so as to stagger the maturities of its debt, thereby minimizing Killam's exposure to liquidity risk in any one year. In addition, Killam's apartments qualify for Canadian Mortgage and Housing Corporation ("CMHC") insured debt, reducing the refinancing risk upon mortgage maturities.

Killam's MHCs do not qualify for CMHC insured debt; however, MHCs have access to conventional mortgage debt. Management does not anticipate liquidity concerns on the maturity of its mortgages as funds continue to be accessible in the multi-residential sector.

The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Trust for future periods.

During the nine months ended September 30, 2020, Killam refinanced \$159.6 million of maturing apartment mortgages with new mortgages totaling \$199.5 million, generating net proceeds of \$39.8 million. In addition, during the nine months ended September 30, 2020, Killam refinanced \$11.5 million of maturing MHC mortgages with new mortgages totaling \$17.8 million, generating net proceeds of \$6.3 million. The following table presents the principal payments (excluding interest) and maturities of Killam's liabilities for the next five years and thereafter:

For the twelve months ending September 30,	Mortgage and loans payable	Construction loans	Credit facilities	Total
2021	\$194,190	\$24,975	—	\$219,165
2022	245,414	—	—	245,414
2023	233,303	—	—	233,303
2024	221,525	—	—	221,525
2025	207,453	—	—	207,453
Thereafter	495,879	—	—	495,879
	\$1,597,764	\$24,975	\$—	\$1,622,739

⁽¹⁾ Killam's \$70 million credit facility expires in December 2020, however Killam has a one year extension option on the facility.

Notes to the Condensed Consolidated Interim Financial Statements

Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]

22. Capital Management

The primary objective of Killam's capital management is to ensure a healthy capital structure to support the business and maximize unitholder value. Killam manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, Killam may adjust the distribution payment to unitholders, issue additional Units, issue debt securities or adjust mortgage financing on properties.

Killam's primary measure of capital management is the total debt to total assets ratio. Killam's strategy, as outlined in the operating policies of its DOT, is for its overall indebtedness not to exceed 70% of total assets. However, Killam's long-term target is to manage overall indebtedness to be below 50%. The calculation of the total debt to total assets is summarized as follows:

As at	September 30, 2020	December 31, 2019
Mortgages and loans payable	\$1,563,167	\$1,438,270
Credit facilities	\$—	\$—
Construction loans	\$24,975	\$24,851
Total interest bearing debt	\$1,588,142	\$1,463,121
Total assets ⁽¹⁾	\$3,626,532	\$3,371,477
Total debt as a percentage of total assets	43.8%	43.4%

⁽¹⁾ Excludes right of use asset of \$9.6 million as at September 30, 2020 (December 31, 2019 - \$8.9 million).

The above calculation is sensitive to changes in the fair value of investment properties, in particular, cap-rate changes. The quantitative sensitivity analysis shown below illustrates the value increase or decrease in Killam's debt to asset ratio given the change in the noted input:

Cap-rate Sensitivity Increase/ (Decrease)	Fair Value of Investment Properties	Total Assets	Total Debt as % of Total Assets	Change (bps)
(0.50)%	\$3,783,258	\$3,979,144	39.9%	(390)
(0.25)%	\$3,577,238	\$3,773,124	42.1%	(170)
—%	\$3,432,903	\$3,628,789	43.8%	—
0.25%	\$3,228,738	\$3,424,624	46.4%	260
0.50%	\$3,075,445	\$3,271,331	48.5%	480

23. Commitments and Contingencies

Killam is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of Killam. However, actual outcomes may differ from Management's expectations.

Killam is committed to acquire a 162-unit apartment building in Moncton, NB for \$55.0 million. This transaction is expected to close in Q4-2020.

Killam owns a 10% interest of a planned four-phase 829-unit development project in Calgary, Alberta. At the completion of construction of the first phase, which is expected to be completed in Q1-2021, and the achievement of certain conditions of Phase 1, Killam has a \$55.0 million commitment in place to purchase three, four-storey apartment buildings, containing 233 residential units.

Notes to the Condensed Consolidated Interim Financial Statements

*Dollar amounts in thousands of Canadian dollars (except as noted)
[unaudited]*

24. Financial Guarantees

Killam is the guarantor on a joint and several basis for certain mortgage debt held through its joint operations. As at September 30, 2020, the maximum potential obligation resulting from these guarantees is \$83.6 million, related to long term mortgage financing (December 31, 2019 - \$85.1 million). The loans held through its joint operations are secured by a first ranking mortgage over the associated investment properties. Killam's portion of the total mortgages for these properties are recorded as a mortgage liability on the condensed consolidated interim statements of financial position.

Management has reviewed the contingent liability associated with its financial guarantee contracts and, as at September 30, 2020, determined that a provision is not required to be recognized in the condensed consolidated interim statements of financial position (December 31, 2019 - \$nil).

25. Comparative Figures

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted for the current period. Killam reclassified on the condensed consolidated interim statement of income and comprehensive income, net bad debt expense and recovery of \$0.2 million and \$0.3 million from "property revenue" to "operating expenses" to reflect the nature of these expenses for the three and nine months ended September 30, 2019.

26. Related Party Transactions

Killam has construction management agreements with companies owned by a Trustee of Killam. The agreements include a market rate construction management fee of 2.5% and 4.0% of construction costs for the Shorefront and Harley Street developments, totalling \$0.8 million, to be paid over the construction period. In addition, these companies supply direct construction services or contract arm's-length services. For the three and nine months ended September 30, 2020, these companies were paid \$0.8 million and \$3.0 million.

Killam owns a 50% interest in two commercial properties located at 3700 & 3770 Kempt Road in Halifax, NS. The remaining 50% interest in these properties is held by a company owned by an executive and Trustee of Killam. These properties are managed by an arm's length third party. Killam's head office occupies approximately 23,000 square feet of one of the buildings with rent of approximately \$13.00 per square foot net, of which 50% is paid to the related party based on the ownership interest.

27. Subsequent Events

On October 15, 2020, Killam announced a distribution of \$0.05667 per unit, payable on November 16, 2020, to unitholders of record on October 30, 2020.

On October 19, 2020, Killam waived conditions on the acquisition of a 162-unit apartment building in Moncton, NB, for \$55.0 million, which is scheduled to close in mid-November.

On October 26, 2020, Killam acquired 107 apartment units in Moncton, NB, for \$17.6 million. The acquisition was funded with a \$13.2 million mortgage and the remainder in cash.

On October 30, 2020, Killam acquired land adjacent its Carlton Development project located in Halifax, NS, for \$1.2 million.