



# Condensed Consolidated Statements of Financial Position

In thousands of Canadian dollars,  
(Unaudited)

As at	Note	September 30, 2014	December 31, 2013
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investment properties	[3]	\$1,602,655	\$1,476,116
Investments in joint venture	[4]	12,100	11,469
Property and equipment	[5]	4,941	4,527
Loan receivable	[6]	4,000	-
Other non-current assets		8	17
		1,623,704	1,492,129
<b>Current assets</b>			
Cash		7,313	27,678
Rent and other receivables		2,905	2,751
Inventory		233	570
Other current assets		13,699	9,303
		24,150	40,302
<b>TOTAL ASSETS</b>		<b>\$1,647,854</b>	<b>\$1,532,431</b>
<b>EQUITY AND LIABILITIES</b>			
Shareholders' equity		\$616,126	\$590,724
Accumulated other comprehensive loss ("AOCL")		(209)	-
Non-controlling interest		14,382	13,336
<b>Total Equity</b>		630,299	604,060
<b>Non-current liabilities</b>			
Mortgages and loans payable	[7]	621,729	545,541
Convertible debentures	[9]	97,571	96,419
Other liabilities		1,980	2,171
Deferred tax		104,409	93,221
		825,689	737,352
<b>Current liabilities</b>			
Mortgages and loans payable	[7]	135,438	153,589
Construction loans	[8]	28,757	14,775
Accounts payable and accrued liabilities		27,671	22,655
		191,866	191,019
<b>Total Liabilities</b>		1,017,555	928,371
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>\$1,647,854</b>	<b>\$1,532,431</b>

See accompanying notes to the condensed consolidated financial statements.

Approved on Behalf of the Board

(signed) "G. Wayne Watson"  
Director

(signed) "Philip D. Fraser"  
Director

# Condensed Consolidated Statements of Income and Comprehensive Income

In thousands of Canadian dollars (except per share amounts),

(Unaudited)

	Note	Three months ended		Nine months ended	
		September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
Property revenue		\$37,777	\$37,095	\$109,360	\$104,853
Property operating expenses		(14,004)	(13,845)	(46,526)	(43,209)
<b>Net operating income</b>		<b>23,773</b>	23,250	<b>62,834</b>	61,644
<b>Other income</b>					
Equity income	[4]	166	189	500	1,158
Home sales	[12]	40	44	76	257
Corporate income		363	295	746	719
		569	528	1,322	2,134
<b>Other expenses</b>					
Financing costs	[13]	(8,618)	(9,275)	(25,908)	(26,170)
Depreciation		(169)	(154)	(467)	(440)
Amortization of deferred financing costs		(430)	(425)	(1,261)	(1,212)
Administration		(1,980)	(2,060)	(6,028)	(5,695)
		(11,197)	(11,914)	(33,664)	(33,517)
<b>Income before fair value gains, gain on disposition and income taxes</b>		<b>13,145</b>	11,864	<b>30,492</b>	30,261
Fair value gains	[3]	13,382	2,407	21,582	26,897
Gain on disposition		-	-	94	171
<b>Income before income taxes</b>		<b>26,527</b>	14,271	<b>52,168</b>	57,329
Current tax recovery		-	-	327	-
Deferred tax expense		(5,061)	(1,972)	(11,274)	(12,211)
<b>Net income</b>		<b>\$21,466</b>	\$12,299	<b>\$41,221</b>	\$45,118
<b>Other comprehensive loss</b>					
<b>Item that may be reclassified subsequently to net income</b>					
Unrealized loss on forward interest rate hedge (net of tax - \$16 and \$86)	[17]	(40)	-	(209)	-
<b>Comprehensive income</b>		<b>\$21,426</b>	\$12,299	<b>\$41,012</b>	\$45,118
<b>Net income attributable to:</b>					
Common shareholders		20,491	12,117	39,031	44,323
Non-controlling interest		975	182	2,190	795
		\$21,466	\$12,299	\$41,221	\$45,118
<b>Comprehensive income attributable to:</b>					
Common shareholders		20,451	12,117	38,822	44,323
Non-controlling interest		975	182	2,190	795
		\$21,426	\$12,299	\$41,012	\$45,118
Net income per share attributable to common shareholders:					
-basic		\$0.37	\$0.22	\$0.71	\$0.82
-diluted		\$0.33	\$0.21	\$0.66	\$0.77

# Condensed Consolidated Statements of Changes in Equity

*In thousands of Canadian dollars,*

*(Unaudited)*

**Nine months ended September 30, 2014**

	Share Capital	Contributed Surplus	Other Paid-in Capital	Retained Earnings	AOCL	Non-Controlling Interest	Total Equity
At January 1, 2014	\$398,181	\$2,302	\$5,681	\$184,560	\$ -	\$13,336	\$604,060
Net income	-	-	-	39,031	-	2,190	41,221
Other comprehensive loss	-	-	-	-	(209)	-	(209)
Dividends	-	-	-	(24,728)	-	-	(24,728)
Distributions to non-controlling interest	-	-	-	-	-	(675)	(675)
Acquisition of non-controlling interest	-	-	-	12	-	(469)	(457)
Dividend reinvestment plan	1,923	-	-	-	-	-	1,923
Stock options exercised	849	(101)	-	-	-	-	748
Share-based compensation	-	632	-	-	-	-	632
Issuance of shares for cash	7,000	-	-	-	-	-	7,000
Issuance of shares for acquisitions	800	-	-	-	-	-	800
Restricted share units redeemed	85	(101)	-	-	-	-	(16)
<b>At September 30, 2014</b>	<b>\$408,838</b>	<b>\$2,732</b>	<b>\$5,681</b>	<b>\$198,875</b>	<b>\$(209)</b>	<b>\$14,382</b>	<b>\$630,299</b>

**Nine months ended September 30, 2013**

	Share Capital	Contributed Surplus	Other Paid-in Capital	Retained Earnings		Non-Controlling Interest	Total Equity
At January 1, 2013	\$391,120	\$2,241	\$5,681	\$176,293		\$13,101	\$588,436
Net income	-	-	-	44,323		795	45,118
Dividends	-	-	-	(23,604)		-	(23,604)
Distributions to non-controlling interest	-	-	-	-		(655)	(655)
Dividend reinvestment plan	2,689	-	-	-		-	2,689
Stock options exercised	837	(91)	-	-		-	746
Share-based compensation	-	531	-	-		-	531
Issuance of shares for acquisitions	2,389	-	-	-		-	2,389
Restricted share units redeemed	97	(172)	-	-		-	(75)
<b>At September 30, 2013</b>	<b>\$397,132</b>	<b>\$2,509</b>	<b>\$5,681</b>	<b>\$197,012</b>		<b>\$13,241</b>	<b>\$615,575</b>

*See accompanying notes to the condensed consolidated financial statements.*

# Condensed Consolidated Statements of Cash Flows

In thousands of Canadian dollars,

(Unaudited)

	Three months ended		Nine months ended	
	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
<b>OPERATING ACTIVITIES</b>				
Net income	\$21,466	\$12,299	\$41,221	\$45,118
<b>Add (deduct) items not affecting cash</b>				
Fair value gains	[3] (13,382)	(2,407)	(21,582)	(26,897)
Depreciation and amortization	599	579	1,729	1,652
Non-cash compensation expense	121	48	260	295
Equity income	(166)	(189)	(500)	(1,158)
Deferred income taxes	5,061	1,972	11,274	12,211
Current tax recovery	-	-	(327)	-
Gain on disposition	-	-	(94)	(171)
Financing costs	[13] 8,618	9,275	25,908	26,170
Interest paid	[16] (7,291)	(7,553)	(23,339)	(24,668)
Net change in non-cash operating activities	[16] 2,874	(5,259)	(2,196)	(6,475)
<b>Cash provided by operating activities</b>	<b>\$17,900</b>	<b>\$8,765</b>	<b>\$32,354</b>	<b>\$26,077</b>
<b>FINANCING ACTIVITIES</b>				
Increase in deferred financing	(1,459)	(598)	(4,963)	(2,764)
Proceeds on issuance of common shares	7,022	286	7,830	3,100
Repayment of subordinated debentures	-	-	-	(10,000)
Mortgage financing	56,921	69,998	181,096	151,794
Mortgages repaid on maturity	(31,701)	(8,581)	(101,330)	(43,173)
Mortgage principal repayments	(5,884)	(5,080)	(17,232)	(15,328)
Proceeds from construction loans	8,589	10,634	13,982	24,058
Construction loans repaid on maturity	-	(20,410)	-	(23,346)
Distributions paid to non-controlling interest	(225)	(86)	(675)	(655)
Dividends	(7,730)	(7,058)	(22,651)	(20,857)
<b>Cash provided by financing activities</b>	<b>\$25,533</b>	<b>\$39,105</b>	<b>\$56,057</b>	<b>\$62,829</b>
<b>INVESTING ACTIVITIES</b>				
(Increase) decrease in restricted cash	(428)	(510)	764	3,678
Acquisition of non-controlling interest	(457)	-	(457)	-
Increase in loan receivable	-	-	(4,000)	-
(Increase) decrease in investment in joint venture, net of distributions	(281)	-	(131)	211
Net proceeds on sale of land	-	-	134	171
Acquisition and development of investment properties, net of debt assumed	(34,011)	(45,566)	(83,806)	(123,759)
Capital expenditures	(9,555)	(5,705)	(21,280)	(14,554)
<b>Cash used in investing activities</b>	<b>\$(44,732)</b>	<b>\$(51,781)</b>	<b>\$(108,776)</b>	<b>\$(134,253)</b>
<b>Net decrease in cash</b>	<b>(1,299)</b>	<b>(3,911)</b>	<b>(20,365)</b>	<b>(45,347)</b>
Cash, beginning of the period	8,612	15,290	27,678	56,726
<b>Cash, end of period</b>	<b>\$7,313</b>	<b>\$11,379</b>	<b>\$7,313</b>	<b>\$11,379</b>

See accompanying notes to the condensed consolidated financial statements.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

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## 1. Corporate Information

Killam Properties Inc. ("Killam" or the "Company") is a real estate company specializing in the acquisition, management and development of multi-residential apartment buildings and manufactured home communities ("MHCs") in Canada. Killam is incorporated under the Canada Business Corporations Act. Killam's common shares are publicly traded and listed on the Toronto Stock Exchange under the symbol "KMP". The condensed consolidated financial statements comprise the financial statements of Killam and its subsidiaries as at September 30, 2014. The Company's head office operations are located at 3700 Kempt Road, Halifax, Nova Scotia, B3K 4X8 and the Company's registered office is located at 2571 Windsor Street, Halifax, Nova Scotia, B3K 5C4.

The unaudited condensed consolidated financial statements of the Company for the period ended September 30, 2014, were authorized for issue in accordance with a resolution of the Board of Directors on November 4, 2014.

## 2. Significant Accounting Policies

### (A) Statement of Compliance

These unaudited condensed consolidated financial statements have been prepared in accordance with *IAS 34 Interim Financial Reporting* (IAS 34) as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB, have been omitted or condensed.

### (B) Basis of Presentation

The unaudited condensed consolidated financial statements of the Company have been prepared on a historical cost basis, except for investment properties and derivative financial instruments that have been measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The condensed consolidated financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is Killam's functional currency, and all values are rounded to the nearest thousand (\$000), except share, per share or as noted amounts.

The condensed consolidated financial statements should be read in conjunction with the most recently issued Annual Report of Killam, which includes information necessary or useful to understanding the Company's business and financial statement presentation. In particular, the Company's significant accounting policies were presented as Note 2 to the consolidated financial statements for the fiscal year ended December 31, 2013, and, after the changes in accounting policies described in note 2(d), have been consistently applied in the preparation of these condensed consolidated financial statements.

The operating results for the three and nine months ended September 30, 2014, are not necessarily indicative of results that may be expected for the full year ended December 31, 2014, due to seasonal variations in property expenses and other factors.

### (C) Derivative Financial Instruments and Hedge Accounting - Initial Recognition and Subsequent Measurement

The Company uses interest rate swaps to hedge its risks associated with interest rates. Such derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

At the inception of a hedge relationship, the Company formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

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## 2. Significant Accounting Policies (continued)

### *Cash flow hedges*

For the purpose of cash flow hedge accounting, hedges are classified as cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction.

The effective portion of the gain or loss on the hedging instrument is recognized directly in equity, while any ineffective portion is recognized immediately in the consolidated statement of income. Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized.

If the forecast transaction or firm commitment is no longer expected to occur, amounts previously recognized in equity are transferred to the consolidated statement of income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognized in equity remain in equity until the forecast transaction or firm commitment occurs.

### **(D) Changes in Accounting Policies**

The accounting policies applied during the third quarter of 2014 are consistent with those used in the audited consolidated financial statements for the year ended December 31, 2013, except for Note 2(c) above and the following International Financial Reporting Interpretations Committee ("IFRIC") interpretation effective for periods beginning on or after January 1, 2014:

#### IFRIC Interpretation 21 - Levies ("IFRIC 21")

IFRIC 21 clarifies that an entity recognises a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. IFRIC 21 is effective for annual periods beginning on or after January 1, 2014. The adoption of this standard did not have an impact on the Company's financial position or performance.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 3. Investment Properties

The Company has used the following hierarchy for determining the fair value measurement of its investment properties and investment properties under construction ("IPUC"):

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Other techniques for which all inputs that have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: Techniques which use inputs that have significant effect on the recorded fair value that are not based on observable market data.

### As at and for the nine month period ended September 30, 2014

Segment	Apartments	MHCs	Other	IPUC	Total
Level	3	3	3	3	
Balance, beginning of period	\$1,334,153	\$115,414	\$2,176	\$24,373	\$1,476,116
<u>Fair value gains included in net income</u>					
Fair value gains on investment property	18,225	2,516	-	841	21,582
<u>Acquisitions and dispositions</u>					
Acquisitions	63,435	-	-	-	63,435
Dispositions	-	(40)	-	-	(40)
<u>Other movements</u>					
Capital expenditure on investment property	18,836	1,539	16	-	20,391
Capital expenditure on IPUC	-	-	-	20,439	20,439
Interest capitalized on IPUC	-	-	-	732	732
Balance, end of period	\$1,434,649	\$119,429	\$2,192	\$46,385	\$1,602,655

### As at and for the year ended December 31, 2013

Segment	Apartments	MHCs	Other	IPUC	Total
Level	3	3	3	3	
Balance, beginning of year	\$1,126,189	\$168,401	\$2,134	\$57,941	\$1,354,665
<u>Fair value gains included in net income</u>					
Fair value gains on investment property	1,272	11,798	-	-	13,070
<u>Acquisitions and dispositions</u>					
Acquisitions	118,277	1,390	-	7,294	126,961
Dispositions	-	(69,680)	-	-	(69,680)
<u>Other movements</u>					
Transfer from IPUC	70,315	-	-	(70,315)	-
Capital expenditure on investment property	18,100	3,505	42	-	21,647
Capital expenditure on IPUC	-	-	-	28,356	28,356
Interest capitalized on IPUC	-	-	-	1,097	1,097
Balance, end of year	\$1,334,153	\$115,414	\$2,176	\$24,373	\$1,476,116

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 3. Investment Properties (continued)

During the three and nine months ended September 30, 2014, the Company capitalized salaries of \$0.8 million and \$2.3 million (three and nine months ended September 30, 2013 - \$0.7 million and \$1.9 million), as part of its project improvement, suite renovation and development programs.

For the three and nine months ended September 30, 2014, interest costs associated with the general corporate borrowings used to fund development have been capitalized to the respective development using the Company's weighted average borrowing rate of 4.10% (September 30, 2013 - 4.50%). Interest costs associated with construction loans are capitalized to the respective development using the actual borrowing rate associated with the loan.

Investment properties with a fair value of \$1,563,210 at September 30, 2014, (December 31, 2013 - \$1,432,731) are pledged as collateral against the Company's mortgages payable.

The following table presents the following for each class of investment property:

- the level of the fair value hierarchy;
- the carrying amount or fair value of the investment property;
- a description of the valuation technique; and
- for Level 3 fair value measurements, quantitative information about significant unobservable inputs.

Class of property	Fair value at September 30, 2014	Fair value at December 31, 2013	Valuation technique	Unobservable inputs	2014 Inputs	2013 Inputs
<b>Apartments</b>						
-Level 3	\$1,434,649	\$1,334,153	Income capitalization approach	- Capitalization rate (weighted average) - Vacancy rate (weighted average) - Management fee rate	5.70% 3.50% 3.50%	5.88% 3.50% 3.50%
<b>MHCs</b>						
-Level 3	\$119,429	\$115,414	Income capitalization approach	- Capitalization rate (weighted average) - Vacancy rate - Management fee rate	6.63% 1.70% 3.00%	6.86% 1.70% 3.00%

The investment property segment defined as Other consists of one commercial property of which the Company has a 50% ownership. The property has a fair value of \$2.2 million (December 31, 2013 - \$2.2 million).

IPUC includes a development, which has reached 76% completion and is recorded at fair value of \$17.2 million, and land held for future development, which is recorded at a fair value of \$3.0 million. (December 31, 2013 - \$2.8 million). Properties under construction of \$26.3 million are recorded at cost because fair value cannot be reliably determined for properties under construction as the projects are in the early stages of development.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 3. Investment Properties (continued)

### Sensitivity Analysis

The significant unobservable inputs used in the fair value measurements categorized within Level 3 of the fair value hierarchy include capitalization rates ("cap-rates"), vacancy rates and management fee rates. Investment property valuations are most sensitive to changes in the cap-rate. The cap-rate assumptions for the investment properties are included in the following table:

	<u>September 30, 2014</u>			<u>December 31, 2013</u>			<u>September 30, 2013</u>		
	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average	Low	High	Effective Weighted Average
<b>Apartments</b>			<b>5.70%</b>			<b>5.88%</b>			<b>5.84%</b>
Halifax	5.15%	7.00%	5.61%	5.15%	7.00%	5.87%	5.15%	7.00%	5.78%
Moncton	5.15%	8.00%	5.90%	5.56%	8.00%	5.94%	5.75%	8.00%	6.02%
Fredericton	5.15%	6.25%	5.92%	5.15%	6.25%	5.93%	5.15%	6.25%	5.94%
Saint John	6.25%	6.75%	6.52%	6.25%	6.75%	6.63%	6.00%	6.50%	6.31%
St. John's	5.15%	6.00%	5.92%	5.15%	6.25%	5.94%	5.15%	6.25%	5.85%
Charlottetown	5.50%	6.00%	5.85%	5.65%	6.00%	5.88%	5.65%	6.25%	5.95%
Ontario	4.50%	5.10%	5.13%	4.50%	5.25%	5.26%	4.50%	5.89%	5.30%
Other Atlantic	5.75%	7.00%	6.18%	6.00%	7.00%	6.76%	6.00%	7.00%	6.77%
<b>MHCs</b>			<b>6.63%</b>			<b>6.86%</b>			<b>6.58%</b>
Ontario	7.00%	8.00%	7.05%	7.00%	8.00%	7.09%	7.00%	8.00%	7.09%
Nova Scotia	5.75%	7.50%	6.27%	6.00%	7.50%	6.61%	6.00%	7.50%	6.63%
New Brunswick	8.00%	8.00%	8.00%	8.25%	8.25%	8.25%	6.00%	8.25%	6.16%
Newfoundland	7.25%	7.25%	7.25%	7.25%	7.25%	7.25%	7.25%	7.25%	7.25%

The quantitative sensitivity analysis shown below illustrates the value increase or decrease in the Company's portfolio of properties given the change in the noted input.

Class of property	Capitalization rate		Vacancy rate	Management fee rate
	10 basis points increase	10 basis points decrease	1% increase/decrease in vacancy	1% increase/decrease in management fees
Apartments	\$(25,097)	\$25,993	\$21,482	\$22,609
MHCs	\$(1,083)	\$1,857	\$1,537	\$1,994

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 4. Investments in Joint Arrangements

### Joint Venture

The Company has the following significant interest in a joint venture, which is measured using the equity method. Through this joint venture, Killam owns:

- a) 25% share in a 127-unit property located in London, Ontario;
- b) 25% share in a 140-unit property located in Ottawa, Ontario; and,
- c) 25% share in a 199-unit property located in Mississauga, Ontario.

	September 30, 2014	December 31, 2013
Balance, beginning of period	\$11,469	\$10,289
Additions	322	97
Share of net income	500	1,296
Distributions	(191)	(213)
<b>Balance, end of period</b>	<b>\$12,100</b>	<b>\$11,469</b>

As at	September 30, 2014	December 31, 2013
Current assets	\$5,893	\$5,920
Long-term assets	117,354	115,425
Current liabilities	(5,805)	(4,979)
Long-term liabilities	(69,040)	(70,492)
<b>Net assets</b>	<b>48,402</b>	<b>45,874</b>
Company's share of net assets of associate	\$12,100	\$11,469

	For the three months ended September 30,		For the nine months ended September 30,	
	2014	2013	2014	2013
Property revenue	\$3,032	\$3,032	\$9,114	\$8,879
Property operating expenses	(1,734)	(1,628)	(5,201)	(4,913)
Net operating income	1,298	1,404	3,913	3,966
Interest and deferred financing expense	(633)	(648)	(1,912)	(2,096)
Fair value gains	-	-	-	2,763
Net income and comprehensive income	665	756	2,001	4,633
<b>Company's share of net income and comprehensive income</b>	<b>\$166</b>	<b>\$189</b>	<b>\$500</b>	<b>\$1,158</b>

### Joint Operation

During Q3-2014, Killam entered into a joint operation with affiliates of Kingsett Capital Inc. and Alberta Investment Management Corporation to acquire a property located in Ottawa, Ontario. Killam has a 50% ownership interest in the joint operation.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 5. Property and Equipment

As at	September 30, 2014		December 31, 2013	
	Cost	Accumulated Depreciation	Cost	Accumulated Depreciation
Land	\$270	\$ -	\$270	\$ -
Building	1,824	144	1,824	106
Heavy equipment	222	79	198	71
Vehicles	1,271	376	1,191	308
Furniture, fixtures and equipment	4,029	2,769	3,588	2,451
Leaseholds	772	79	428	36
	<b>8,388</b>	<b>3,447</b>	7,499	2,972
Less: accumulated depreciation	<b>(3,447)</b>		(2,972)	
	<b>\$4,941</b>		<b>\$4,527</b>	

Land and building represents the Company's ownership of a 50% interest in the land and building that its head office occupies. Under IFRS, owner-occupied property is required to be accounted for as property and equipment and not investment property. Property with a fair value of \$4.2 million (December 31, 2013 - \$4.2 million) is pledged as collateral against the Company's mortgages payable.

## 6. Loan Receivable

During Q2-2014, the Company provided a \$4.0 million mezzanine loan to a third party developer for the construction of a multi-family residential property, bearing interest at prime plus 7.0% or a minimum of 10.0%, paid quarterly. Full repayment of the loan is due within 36 months from the initial advance.

## 7. Mortgages and Loans Payable

As at	September 30, 2014		December 31, 2013	
	Weighted Average Interest	Debt Balance	Weighted Average Interest	Debt Balance
Mortgages and loans payable				
Fixed rate	3.76%	\$752,187	4.05%	\$694,789
Variable rate	4.38%	4,780	4.18%	3,853
Vendor financing	6.76%	200	7.10%	488
<b>Total</b>		<b>\$757,167</b>		<b>\$699,130</b>
Current		135,438		153,589
Non-current		621,729		545,541
		<b>\$757,167</b>		<b>\$699,130</b>

Mortgages are collateralized by a first charge on the properties of the Company and vendor mortgages are collateralized by either a second charge on the property and/or a general corporate guarantee.

As of September 30, 2014, unamortized deferred financing costs of \$16.1 million (December 31, 2013 - \$11.9 million) and mark-to-market premiums on mortgages assumed on acquisitions of \$1.3 million (December 31, 2013 - \$1.7 million) are netted against mortgages and loans payable.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 7. Mortgages and Loans Payable (continued)

Estimated future principal payments required to meet mortgage obligations as at September 30, 2014, are as follows:

	Principal repayments by 12 month periods ended Sept 30,
2015	\$135,438
2016	93,323
2017	99,628
2018	93,254
2019	146,979
Subsequent	203,275
	771,897
Unamortized deferred financing costs	(16,058)
Unamortized mark-to-market adjustments	1,328
	<u>\$757,167</u>

The Company has credit facilities set out as follows:

I. A credit facility with a major financial institution, which consists of a \$2.0 million revolving demand facility that can be used for the Company's acquisition program and for general business purposes. The interest rate on the debt is prime plus 125 basis points ("bps") on prime rate advances or 225 bps on Banker's Acceptances ("BAs"). Killam has the right to choose between prime rate advances and BAs based on available rates and timing requirements. As at September 30, 2014, the Company had assets with a fair value of \$1.7 million pledged as collateral to the line and had a balance outstanding of \$Nil (December 31, 2013 - \$Nil).

II. A credit facility with a major financial institution, which consists of a \$1.5 million revolving demand facility that can be used for the Company's acquisition program and for general business purposes. The interest rate on the debt is prime plus 175 bps on advances and 135 bps on issuance of letters of credit in addition to 50 bps per annum. As at September 30, 2014, the Company had assets with a fair value of \$1.1 million pledged as collateral and letters of credit totalling \$0.5 million outstanding against the facility (December 31, 2013 - \$0.5 million).

## 8. Construction Loans

At September 30, 2014, the Company had access to three floating rate non-revolving demand construction loans totalling \$48.0 million for the purpose of financing the development projects. Payments are made monthly on an interest-only basis. The construction loans have interest rates ranging from prime to prime plus 1%. Once construction has been completed and rental targets achieved, the construction loans will be repaid in full and converted into conventional mortgages. As at September 30, 2014, \$28.8 million (December 31, 2013 - \$14.8 million) was drawn at a weighted average interest rate of 3.82% (December 31, 2013 - 3.75%).

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 9. Convertible Debentures

Face Interest Rate %	Effective Interest Rate %	Conversion Price	Face Amount	Maturity	September 30, 2014	December 31, 2013
5.65%	7.30%	\$13.40	\$57,500	November 30, 2017	\$54,926	\$54,395
5.45%	6.30%	\$14.60	\$46,000	June 30, 2018	44,787	44,576
					<b>99,713</b>	98,971
					<b>(2,142)</b>	(2,552)
					<b>\$97,571</b>	\$96,419

Killam's \$57.5 million convertible subordinated debentures are redeemable at the option of Killam after November 30, 2013, and on or before November 30, 2015 (provided that the current market price of the common shares of the Company on the date on which the notice of redemption is given is not less than 125% of the conversion price). After November 30, 2015, the debentures are redeemable at face value. Upon maturity or redemption, Killam may elect to repay all or any portion of the debentures outstanding by issuing the number of common shares obtained by dividing the aggregate of the principal amount of the debentures that have matured or are being redeemed by 95% of the weighted average market price of the common shares for the preceding 20 days (ending 5 days preceding the fixed date for redemption or maturing). At the time of issuance, the fair value of Killam's obligation to make principal and interest payments was \$52.5 million and the fair value of the holders' conversion option was \$5.0 million (which is reflected in "Other paid-in capital"). The effective rate of interest on the liability component, which is paid semiannually, is calculated at 7.3%.

Killam's \$46.0 million convertible subordinated debentures are redeemable at the option of Killam after June 30, 2014, and on or before June 30, 2016 (provided that the current market price of the common shares of the Company on the date on which the notice of redemption is given is not less than 125% of the conversion price). After June 30, 2016, the debentures are redeemable at face value. Upon maturity or redemption, Killam may elect to repay all or any portion of the debentures outstanding by issuing the number of common shares obtained by dividing the aggregate of the principal amount of the debentures that have matured or are being redeemed by 95% of the weighted average market price of the common shares for the preceding 20 days (ending 5 days preceding the fixed date for redemption or maturing). At the time of issuance, the fair value of Killam's obligation to make principal and interest payments was \$43.9 million and the fair value of the holders' conversion option was \$2.1 million (which is reflected in "Other paid-in capital"). The effective rate of interest on the liability component, which is paid semiannually, is calculated at 6.3%.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 10. Capital Stock and Contributed Surplus

### Capital Stock

Authorized:

Unlimited number of common shares, with no par value

Unlimited number of preferred shares, issuable in series, with no par value

Issued:

The following table summarizes the changes in issued common shares of the Company:

	2014		2013	
	Number of Shares	Value	Number of Shares	Value
<b>Balance, January 1</b>	<b>54,458,774</b>	<b>\$398,181</b>	53,801,809	\$391,120
Dividend reinvestment plan	64,575	671	74,715	940
Stock options exercised	102,500	561	40,083	331
Stock issued for acquisitions	75,330	800	-	-
Restricted share units redeemed	2,733	32	-	-
<b>Balance, March 31</b>	<b>54,703,912</b>	<b>\$400,245</b>	53,916,607	\$392,391
Dividend reinvestment plan	72,539	746	79,918	927
Stock options exercised	31,250	260	16,833	148
Stock issued for acquisitions	-	-	194,774	2,390
Restricted share units redeemed	1,401	17	-	-
<b>Balance, June 30</b>	<b>54,809,102</b>	<b>\$401,268</b>	54,208,132	\$395,856
Dividend reinvestment plan	48,775	506	78,940	821
Stock options exercised	3,000	28	54,933	358
Restricted share units redeemed	3,668	36	9,359	97
Issued for cash	691,488	7,000	-	-
<b>Balance, September 30</b>	<b>55,556,033</b>	<b>\$408,838</b>	54,351,364	\$397,132

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

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## 10. Capital Stock and Contributed Surplus (continued)

### Contributed Surplus

	2014	2013
<b>Balance, January 1</b>	<b>\$2,302</b>	<b>\$2,241</b>
Stock options expensed	3	17
Stock options exercised	(67)	(36)
Restricted share units issued	390	260
Restricted share units redeemed	(32)	-
<b>Balance, March 30</b>	<b>2,596</b>	<b>2,482</b>
Stock options expensed	1	11
Stock options exercised	(31)	(19)
Restricted share units issued	117	119
Restricted share units redeemed	(23)	-
<b>Balance, June 30</b>	<b>2,660</b>	<b>2,593</b>
Stock options expensed	-	9
Stock options exercised	(3)	(37)
Restricted share units issued	121	116
Restricted share units redeemed	(46)	(172)
<b>Balance, September 30</b>	<b>\$2,732</b>	<b>\$2,509</b>

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 11. Share-Based Compensation

Share-based compensation expense for the three and nine months ended September 30, 2014 and 2013 is as follows:

	For the three months ended September 30		For the nine months ended September 30	
	2014	2013	2014	2013
Stock option plan	\$-	\$9	\$4	\$37
Restricted share unit plan	121	116	347	335
<b>Total share based compensation expense</b>	<b>\$121</b>	<b>\$125</b>	<b>\$351</b>	<b>\$372</b>

Options exercised during the three and nine months ended September 30 are as follows:

	2014		2013	
	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
<b>Outstanding January 1</b>	<b>550,407</b>	<b>\$7.66</b>	694,756	\$7.40
Exercised	(102,500)	5.71	(40,083)	7.36
<b>Outstanding, March 31</b>	<b>447,907</b>	<b>\$8.10</b>	654,673	\$7.40
Exercised	(31,250)	7.34	(16,833)	7.68
<b>Outstanding, June 30</b>	<b>416,657</b>	<b>\$8.16</b>	637,840	\$7.38
Exercised	(3,000)	8.16	(54,933)	5.86
<b>Outstanding, September 30</b>	<b>413,657</b>	<b>\$8.16</b>	582,907	\$7.54

The following table summarizes the stock options outstanding:

As at	September 30, 2014			December 31, 2013		
	Number of Options Outstanding	Remaining Contractual Life	Options Exercisable	Number of Options Outstanding	Remaining Contractual Life	Options Exercisable
<b>\$5.32</b>	-		-	97,500	0.35 years	97,500
<b>\$8.16</b>	<u>413,657</u>	<u>0.65 years</u>	<u>413,657</u>	<u>452,907</u>	<u>1.40 years</u>	<u>399,783</u>
	<u>413,657</u>		<u>413,657</u>	<u>550,407</u>		<u>497,283</u>

The exercisable options had a weighted average exercise price of \$8.16 at September 30, 2014 (December 31, 2013 - \$7.60).

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 11. Share-Based Compensation (continued)

The details of the restricted share units ("RSU") issued under the RSU plan are shown below:

	2014		2013	
	Number of	Weighted	Number of	Weighted
	Shares	Average	Shares	Average
		Issue Price		Issue Price
<b>Outstanding, January 1</b>	<b>94,345</b>	<b>\$12.34</b>	100,209	\$11.89
Granted	62,672	10.37	31,265	12.65
Redeemed	(2,847)	12.14	-	-
Additional restricted share distributions	1,428	10.42	1,206	12.67
<b>Outstanding, March 31</b>	<b>155,598</b>	<b>\$11.53</b>	132,680	\$12.08
Granted	5,918	10.56	7,120	10.75
Forfeited	-	-	(1,003)	11.91
Redeemed	(2,044)	12.68	-	-
Additional restricted share distributions	2,272	10.32	1,626	12.07
<b>Outstanding, June 30</b>	<b>161,744</b>	<b>\$11.46</b>	140,423	\$12.01
Granted	6,016	10.39	7,067	10.82
Redeemed	(4,644)	11.54	(16,886)	10.82
Additional restricted share distributions	2,338	10.43	1,868	10.56
<b>Outstanding, September 30</b>	<b>165,454</b>	<b>\$11.41</b>	132,472	\$12.10

## 12. Home Sales

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Home sales revenues	\$396	\$591	\$1,216	\$2,007
Cost of home sales	(343)	(550)	(1,094)	(1,707)
New home placement fees	-	15	-	-
Operating expenses	(13)	(12)	(46)	(43)
Income from home sales	\$40	\$44	\$76	\$257

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 13. Financing Costs

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Mortgage, loan and construction loan interest	\$7,391	\$7,802	\$21,957	\$22,433
Amortization of fair value adjustments on assumed debt	(125)	(109)	(376)	(314)
Convertible debenture interest	1,691	1,675	5,059	5,011
Subordinated debenture interest	-	-	-	10
Capitalized interest	(339)	(93)	(732)	(970)
	\$8,618	\$9,275	\$25,908	\$26,170

## 14. Per Share Information

The following is the weighted average number of shares outstanding for the three and nine months ended September 30, 2014 and 2013.

	2014	2013
<b>For the three months ended September 30,</b>		
Weighted average shares outstanding - basic	54,916,532	54,265,652
Unexercised dilutive options	92,034	221,723
Restricted share units	163,476	134,068
Convertible debentures	10,000,000	7,441,730
Weighted average shares outstanding - diluted	65,172,042	62,063,173
<b>For the nine months ended September 30,</b>		
Weighted average shares outstanding - basic	54,759,217	54,057,858
Unexercised dilutive options	125,434	249,600
Restricted share units	145,769	125,772
Convertible debentures	10,000,000	7,441,730
Weighted average shares outstanding - diluted	65,030,420	61,874,960

The following is the adjustment to net income applicable to common shareholders used in the diluted earnings per share calculation.

	2014	2013
<b>For the three months ended September 30,</b>		
Net income applicable to common shareholders	\$20,491	\$12,117
Adjustment for dilutive effect of convertible debentures	1,184	1,172
Adjusted net income for diluted per share amounts	\$21,675	\$13,289
<b>For the nine months ended September 30,</b>		
Net income applicable to common shareholders	39,031	\$44,323
Adjustment for dilutive effect of convertible debentures	3,541	3,507
Adjusted net income for diluted per share amounts	\$42,572	\$47,830

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 15. Segmented Information

The Company operates in two rental segments of the multi-family residential industry: apartments and MHCs, all located in Canada. The accounting policies of these segments are the same as those described in the summary of significant accounting policies. The segments are analyzed based on net operating income before interest, amortization and administration costs. The operating results, assets and liabilities, and capital expenditures of the segments are as follows:

<b>For the three months ended September 30, 2014</b>	<b>Apartments</b>	<b>MHCs</b>	<b>Other</b>	<b>Total</b>
Property revenue	\$33,232	\$4,407	\$138	\$37,777
Property operating expenses	(12,386)	(1,512)	(106)	(14,004)
<b>Net rental income</b>	<b>\$20,846</b>	<b>\$2,895</b>	<b>\$32</b>	<b>\$23,773</b>
Home sales, equity income & corporate income	-	-	569	569
Financing costs	(6,452)	(632)	(1,534)	(8,618)
Depreciation and amortization	(282)	(46)	(271)	(599)
Administration	(366)	(83)	(1,531)	(1,980)
Income before fair value gains, gain on disposition and income taxes	\$13,746	\$2,134	\$(2,735)	\$13,145
Capital expenditures on investment properties	\$12,498	\$1,015	\$11	\$13,524
<b>For the three month ended September 30, 2013</b>	<b>Apartments</b>	<b>MHCs</b>	<b>Other</b>	<b>Total</b>
Property revenue	\$31,043	\$5,916	\$136	\$37,095
Property operating expenses	(11,717)	(2,052)	(76)	(13,845)
<b>Net rental income</b>	<b>\$19,326</b>	<b>\$3,864</b>	<b>\$60</b>	<b>\$23,250</b>
Home sales, equity income & corporate income	-	-	528	528
Financing costs	(6,542)	(1,028)	(1,705)	(9,275)
Depreciation and amortization	(242)	(71)	(266)	(579)
Administration	(351)	(85)	(1,624)	(2,060)
Income before fair value gains, and income taxes	\$12,191	\$2,680	\$(3,007)	\$11,864
Capital expenditures	\$4,892	\$724	\$-	\$5,616

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 15. Segmented Information (continued)

For the nine months ended September 30, 2014	Apartments	MHCs	Other	Total
Property revenue	\$98,096	\$10,835	\$429	\$109,360
Property operating expenses	(42,246)	(4,000)	(280)	(46,526)
Net rental income	\$55,850	\$6,835	\$149	\$62,834
Home sales, equity income & corporate income	-	-	1,322	1,322
Financing costs	(19,300)	(1,927)	(4,681)	(25,908)
Depreciation and amortization	(792)	(148)	(788)	(1,728)
Administration	(1,089)	(262)	(4,677)	(6,028)
Income before fair value gains, gain on disposition and income taxes	\$34,669	\$4,498	\$(8,675)	\$30,492
Capital expenditures on investment properties	\$18,836	\$1,539	\$16	\$20,391

For the nine months ended September 30, 2013	Apartments	MHCs	Other	Total
Property revenue	\$89,322	\$15,125	\$406	\$104,853
Property operating expenses	(37,286)	(5,706)	(217)	(43,209)
Net rental income	\$52,036	\$9,419	\$189	\$61,644
Home sales, equity income & corporate income	-	-	(2,134)	(2,134)
Financing costs	(18,314)	(3,227)	(4,629)	(26,170)
Depreciation and amortization	(692)	(196)	(764)	(1,652)
Administration	(1,042)	(262)	(4,391)	(5,695)
Income before fair value gains, loss on disposition and income taxes	\$31,988	\$5,734	\$(7,461)	\$30,261
Capital expenditures	\$11,298	\$2,491	\$11	\$13,800

As at	September 30, 2014			Total
	Apartments	MHCs	Other	
Total assets	\$1,476,628	\$143,281	\$27,945	\$1,647,854
Total liabilities	\$751,767	\$55,803	\$209,985	\$1,017,555

As at	December 31, 2013			Total
	Apartments	MHCs	Other	
Total assets	\$1,386,826	\$134,760	\$10,845	\$1,532,431
Total liabilities	\$676,072	\$53,326	\$198,973	\$928,371

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 15. Segmented Information (continued)

The apartment segment is further analyzed on property revenue, property operating expenses and fair value of investment property by region:

As at and for the three months ended September 30, 2014	Property Revenue	Property Operating Expenses	Net Operating Income	Fair Value of Investment Properties
Halifax, NS	\$14,098	\$(4,613)	\$9,485	\$644,323
Moncton, NB	3,939	(1,873)	2,066	137,938
Fredericton, NB	3,470	(1,557)	1,913	143,141
Saint John, NB	2,483	(1,158)	1,325	71,433
St. John's, NL	2,104	(625)	1,479	103,800
Charlottetown, PE	2,329	(841)	1,488	92,488
Ontario	3,649	(1,308)	2,341	200,391
Other Atlantic	1,160	(411)	749	41,135
	<b>\$33,232</b>	<b>\$(12,386)</b>	<b>\$20,846</b>	<b>\$1,434,649</b>

  

As at and for the three months ended September 30, 2013	Property Revenue	Property Operating Expenses	Net Operating Income	Fair Value of Investment Properties
Halifax, NS	\$13,541	\$(4,389)	\$9,152	\$602,603
Moncton, NB	3,585	(1,686)	1,899	131,108
Fredericton, NB	3,275	(1,484)	1,791	130,421
Saint John, NB	2,327	(1,163)	1,164	70,410
St. John's, NL	2,059	(606)	1,453	107,172
Charlottetown, PE	2,254	(842)	1,412	97,918
Ontario	2,965	(1,154)	1,811	160,830
Other Atlantic	1,037	(393)	644	26,510
	<b>\$31,043</b>	<b>\$(11,717)</b>	<b>\$19,326</b>	<b>\$1,326,972</b>

There are no transactions with a single tenant that account for 10% or more of the Company's total revenues.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 15. Segmented Information (continued)

	Property Revenue	Property Operating Expenses	Net Operating Income
<b>For the nine months ended September 30, 2014</b>			
Halifax, NS	\$41,497	\$(16,130)	\$25,367
Moncton, NB	11,795	(6,010)	5,785
Fredericton, NB	10,285	(5,129)	5,156
Saint John, NB	7,399	(4,426)	2,973
St. John's, NL	6,228	(1,965)	4,263
Charlottetown, PE	6,912	(2,982)	3,930
Ontario	10,541	(4,131)	6,410
Other Atlantic	3,439	(1,473)	1,966
	<b>\$98,096</b>	<b>\$(42,246)</b>	<b>\$55,850</b>
<b>For the nine months ended September 30, 2013</b>			
Halifax, NS	\$40,060	\$(15,066)	\$24,994
Moncton, NB	10,349	(5,207)	5,142
Fredericton, NB	9,636	(4,445)	5,191
Saint John, NB	7,069	(3,980)	3,089
St. John's, NL	5,629	(1,792)	3,837
Charlottetown, PE	5,900	(2,557)	3,343
Ontario	7,579	(2,888)	4,691
Other Atlantic	3,100	(1,351)	1,749
	<b>\$89,322</b>	<b>\$(37,286)</b>	<b>\$52,036</b>

There are no transactions with a single tenant that account for 10% or more of the Company's revenues.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 16. Supplemental Cash Flow Information

	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
<b>Net income items related to investing and financing activities</b>				
Interest paid on mortgages payable and other	\$7,291	\$7,553	\$21,591	\$21,782
Interest paid on convertible debentures	-	-	1,748	2,878
Interest paid on subordinated debentures	-	-	-	8
	<b>\$7,291</b>	<b>\$7,553</b>	<b>\$23,339</b>	<b>\$24,668</b>
<b>Changes in non-cash operating assets and liabilities</b>				
Rent and other receivables	\$(207)	\$700	\$(154)	\$704
Income tax payable	-	-	(1,450)	36
Inventory	109	164	337	126
Other current assets	1,314	1,060	(5,160)	(5,071)
Accounts payable and other liabilities	1,658	(7,183)	4,231	(2,270)
	<b>\$2,874</b>	<b>\$(5,259)</b>	<b>\$(2,196)</b>	<b>\$(6,475)</b>

## 17. Financial Instruments

The Company entered into a fixed forward interest rate swap contract to partially hedge the exposure to changes in future borrowing rates related to two anticipated mortgage refinancings. The interest rate swap contract was designated as a cash flow hedge on March 7, 2014. The fixed interest rate on the 5-year forward swap was 2.36%, while the total notional amount of the mortgage debt subject to the interest rate hedge was \$15.0 million.

The Company has designated this derivative as a cash flow hedge for accounting purposes in accordance with IAS 39 – Financial Instruments: Recognition and Measurement (“IAS 39”) and has determined that the derivative is highly effective in offsetting expected changes in cash flows related to mortgage refinancings. The effectiveness of the hedging relationship was assessed at the inception of the contract and reviewed on a quarterly basis and measured at fair value. The fair value of the derivative instrument is determined by reference to both observable and unobservable inputs. The Company has recorded the effective portion of changes in fair value of the derivative in other comprehensive loss (“OCL”). There was no ineffective proportion of the change in fair value of the derivative recorded in net income during the period.

On September 25, 2014, the forward interest rate swap contract settled and was evaluated as an effective hedge. For the three and nine months ended September 30, 2014, a net unrealized loss of \$40 thousand and \$209 thousand was recognized in OCL for the fair value change of the derivative. On October 1, 2014 the maturing mortgages were refinanced for 5-year terms and bear interest rates between 2.45% and 2.49%. The loss on the settled hedge will be amortized into net income through financing costs over the next 5 years beginning October 1, 2014.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

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## 18. Financial Risk Management Objectives and Policies

The Company's principal financial liabilities are comprised of mortgages, construction loans, debentures and trade payables. The main purpose of these financial liabilities is to finance the Company's investment properties and operations. The Company has various financial assets such as trade receivables and cash, which arise directly from its operations.

The Company may also enter into derivative transactions, primarily interest rate swap contracts to manage interest rate risk arising from fluctuations in the bond yield, as well as natural gas and oil swap contracts to manage price risk arising from fluctuations in these commodities. The Company entered into one derivative contract during Q1-2014 and did not enter into any derivative transactions in 2013. It is, and has been, the Company's policy that no speculative trading in derivatives shall be undertaken.

The main risks arising from the Company's financial instruments are interest rate risk, credit risk, and liquidity risk. These risks are managed as follows:

### (i) Interest rate risk

The Company is exposed to interest rate risk as a result of its mortgages and loans payable, however this risk is mitigated through the Company's strategy to have the majority of its mortgages payable in fixed-term arrangements, as well as entering into cash flow hedges. The Company also structures its financings so as to stagger the maturities of its debt, minimizing the Company's exposure to interest rate volatility in any one year.

As at September 30, 2014, no mortgages or vendor debt had floating interest rates except for five demand loans totalling \$4.8 million. These loans have an interest rate of prime plus 1.0% - 2.0% (December 31, 2013 - prime plus 1.0% - 2.0%). Killam also has three construction loans totalling \$28.8 million with a floating interest rate ranging from prime to prime plus 1.0% and consequently, Killam is exposed to short-term interest rate risk on these loans.

An annualized 100 basis point change in the interest rate on Killam's entire mortgage and vendor debt at September 30, 2014, would affect financing costs by approximately \$7.6 million per year. However, only \$111.0 million of Killam's fixed mortgage and vendor debt matures in the next twelve months. Assuming these mortgages are refinanced at similar terms, except at a 100 basis point increase in interest rates, financing costs would increase by \$1.1 million per year.

### (ii) Credit risk

Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease term commitments. The Company mitigates the risk of credit loss through the diversification of its existing portfolio and limiting its exposure to any one tenant. Credit assessments are conducted with respect to all new leasing and the Company also obtains a security deposit to assist in potential recovery requirements. In addition, the receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debt is not significant. The Company's bad debt expense experience has historically been less than 0.4% of revenues. None of Killam's tenants account for more than 1% of the tenant receivables as at each of the period-ends presented in these financial statements. The maximum exposure to credit risk is the carrying amount of each class of financial assets as disclosed in this note.

### (iii) Liquidity risk

Management manages the Company's cash resources based on financial forecasts and anticipated cash flows. The Company structures its financings so as to stagger the maturities of its debt, thereby minimizing the Company's exposure to liquidity risk in any one year. In addition, the Company's apartments qualify for CMHC insured debt, thereby reducing the refinancing risk on mortgage maturities. The Company's MHCs do not qualify for CMHC insured debt, however, they continue to have access to mortgage debt. Management does not anticipate liquidity concerns on the maturity of its mortgages as funds continue to be accessible in the multi-residential sector.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 18. Financial Risk Management Objectives and Policies (continued)

During the three and nine months ended September 30, 2014, the Company refinanced \$24.8 million and \$98.1 million of maturing apartment mortgages with new mortgages totalling \$31.6 million and \$129.7 million for net proceeds of \$6.8 million and \$31.6 million. As well, the Company refinanced \$6.3 million and \$8.1 million of maturing manufactured home community mortgages with new mortgages totalling \$9.8 million and \$11.6 million for net proceeds of \$3.5 million, for both the three and nine months ended September 30, 2014.

The following table presents the contractual maturities of the Company's liabilities over the next five years:

For the twelve months ended September 30,	Mortgage and loans payable	Construction loans	Convertible debentures	Total
2015	\$135,438	\$28,757	\$ -	\$164,195
2016	93,323	-	-	93,323
2017	99,628	-	-	99,628
2018	93,254	-	103,500	196,754
2019	146,979	-	-	146,979
Thereafter	203,275	-	-	203,275
	\$771,897	\$28,757	\$103,500	\$904,154

### Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a healthy capital ratio in order to support its business and maximize shareholder value. The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, issue new shares, issue debt securities or adjust mortgage financing on properties.

The Company monitors capital using a total debt to total assets ratio. The Company's strategy is to maintain its total debt to total assets ratio between 55-65%. The calculation of the total debt to total assets is summarized as follows:

As at	September 30, 2014	December 31, 2013
Mortgages, loans payables and construction loans	\$785,924	\$713,905
Convertible debentures	97,571	96,419
Total debt	\$883,495	\$810,324
Total assets	\$1,647,854	\$1,532,431
Total debt as a percentage of total assets	53.6%	52.9%

The above calculation is sensitive to changes in the fair value of investment properties, in particular, cap-rate changes. A 10 basis point increase in the weighted average cap-rate as at September 30, 2014, would increase the debt as a percentage of assets by 90 bps.

# Notes to the Condensed Consolidated Financial Statements

Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

## 18. Financial Risk Management Objectives and Policies (continued)

### Fair Value Measurement

Financial instruments are defined as a contractual right or obligation to receive or deliver cash or another financial asset. The following table presents the classification, subsequent measurement, carrying values and fair values of the Company's financial assets and liabilities:

Classification	Subsequent Measurement	September 30, 2014		December 31, 2013	
		Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial Assets:</b>					
Loan receivable (a)	Amortized cost	\$4,000	\$4,029	\$ -	\$ -
<b>Financial Liabilities:</b>					
Mortgages (b)	Amortized cost	\$757,167	\$828,084	\$699,130	\$748,806
Convertible debentures (c)	Amortized cost	\$97,571	\$103,797	\$96,419	\$100,461

The fair value of cash and cash equivalents, as well as the Company's short-term financial instruments, comprising accounts receivable, restricted cash, accounts payable and accrued liabilities, security deposits, loans and construction loans approximated the carrying value due to their short-term nature or because they are based on current market rates.

(a) The fair value of the loan receivable is based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts the Company might receive or pay in actual market transactions (level 2).

(b) The fair value of mortgages are based upon discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts the Company might pay or receive in actual market transactions (level 2).

(c) The fair value of the convertible debentures are based on a quoted market price as at the reporting date (level 1)

The interest rates used to discount the estimated cash flows, when applicable, are based on the 5-year government yield curve at the reporting date, plus an adequate credit spread, and were as follows:

As at	September 30, 2014	December 31, 2013
Mortgages - Apartments	2.42%	2.60%
Mortgages - MHCs	4.22%	4.45%

As at September 30, 2014, the Company did not have any financial assets or liabilities measured at fair value on the condensed consolidated statements of financial position.

# Notes to the Condensed Consolidated Financial Statements

*Dollar amounts in thousands of Canadian dollars (except share, per share or as noted amounts)*

(Unaudited)

For the three and nine months ended September 30, 2014 and 2013

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## 19. Related Party Transactions

Killam has contracted APM Construction Services Inc. ("APM") to act as Project Manager on a new construction project in St. John's, NL. APM was previously the Project Manager on two developments that were completed in 2013. APM is an entity controlled by a director of Killam. APM will be paid an industry standard management fee of approximately 4% of the construction costs. For the three and nine months ended September 30, 2014, Killam paid APM \$0.1 million and \$0.3 million for construction management services (September 30, 2013 - \$Nil and \$0.2 million).

Killam has a 50% interest in a commercial complex that houses its head office. The remaining 50% interest is owned by a company controlled by an executive and director of Killam. In addition, the property manager for the commercial complex is controlled by the executive and director and is paid an industry standard property management fee. Occasionally, Killam will also pay market leasing placement fees, to the company controlled by an executive and director of Killam, for placement of a commercial tenant in a property owned by Killam.

## 20. Subsequent Events

On October 17, 2014, the Company announced a dividend of \$0.05 per share, payable on November 17, 2014, to shareholders of record on October 31, 2014.